



Tokyo Kantei Co., Ltd
Tokyo, Japan
www.kantei.ne.jp

Industry:

Professional Services

Employees:

210

Oracle Products & Services:

Oracle CRM On Demand

“Spending lots of time and money on installing a general IT control system or using a large infrastructure doesn’t make sense at all. With Oracle CRM On Demand, we achieved control in the most practical way possible.” – Makoto Takiuchi, Assistant Director, Systems Department, Tokyo Kantei Co., Ltd

Tokyo Kantei Leverages On Demand Services to Build Property Management Information Systems

Tokyo Kantei Co., Ltd. is a real estate consultancy serving real estate agencies, real estate appraisers, and financial institutions. The organization provides clients with a range of property information, including nationwide land prices, diagrams of apartments and houses, and transaction records. This data is then used by clients to develop and market residential facilities and assess mortgage values.

Challenges

- Establish a system to maintain general information technology control, a prerequisite demanded by clients such as large financial institutions that deal in confidential data
- Provide greater transparency into information such as risk controls and cost of ongoing projects

Solution

- Saved significant amounts of time and money by choosing Oracle CRM On Demand to manage customer data, and ensure control over IT assets
- Reinforced security measures to demonstrate workflow integrity to customers and third party auditors
- Provided senior executives with improved visibility into project status, enabling them to better manage risk, and track outcomes