



UBH Group
Milan, Italy
www.ubh.it

Industry:

Financial Services

Annual Revenue:

US\$50.19 million

Employees:

133

Oracle Products & Services:

JD Edwards EnterpriseOne
Enterprise Foundation
Financial Management Suite
Sales Order Management
Procurement and Subcontract Management
Hyperion Planning
Hyperion Essbase
Hyperion Financial Management

Oracle Partner:



CON.NEXO', Milano
www.connexo.it

“The Oracle solutions we adopted provide an efficient new way of handling accounting and management data. The old half-year income statement is now monthly; franchising contracts are organized in a single database for easy, efficient consultation.” – Giuseppe Motta, Controller, UBH Group

UBH Group Saves Time and Resources with Consolidated Financial Management Solution

UBH Group is a holding company with subsidiaries in real estate, credit brokerage, and insurance services. The company operates franchising brands such as Professionecasa, Rexfin, Gabetti Finance, Assirex, Grimaldi. UBH controls or holds investments in companies across all real estate linked sectors, from traditional intermediation, trading, and construction to financial services.

Challenges

- Manage effective consolidation of the business in response to the group’s major growth in recent years
- Centralize administration of the group’s diverse businesses with a single enterprise resource planning (ERP) solution
- Provide an easily customized solution to manage the changing financial business from traditional mortgage business to the growing business of personal loans
- Provide a common accounting model with out-of-the-box functionality for management control, consolidated group results, and coverage of franchising network management, treasury, and credit management
- Enable consistent, precise management of franchising contracts for approximately 2,000 affiliates

Solution

- Implemented Oracle’s Hyperion Essbase to provide a single ERP solution using JE Edwards EnterpriseOne applications—extending the centralized solution to 15 group companies with a total of 30 users plus general management
- Customized the solution to deal with the variables of “Franchisee Contract”, a process that previously accounted for several days is now done in a few hours
- Gained the ability to produce monthly income statements with forecasts; previously being limited to half-year figures
- Automated invoicing process and invoice forward to customer via electronic mail, saving time and money
- Drills down to identify deviations in income statements
- Fastened data entry and management for new companies in the system, independently of their core business
- Worked with Oracle Partner CON.NEXO’ to implement the Oracle solution in four months in 2007