



Xelian-La Poste
Paris, France
www.laposte.fr

Industry:

Financial Services

Revenue:

US\$228 million

Oracle Products & Services:

Hyperion Strategic Finance

Oracle Partner:

COEQUIP
www.coequip.com

“With Oracle Hyperion Strategic Finance, we can easily build our subsidiaries’ business plans and consolidate them with the restructuring plan at the group level. We can also create hypothetical scenarios with a single mouse click to evaluate asset management opportunities, enabling us to make the best decisions and thereby minimize costs for our customers.” – Rodolphe Porier, Director of Financial Strategy and Financing, Xelian-La Poste

Xelian-La Poste Improves Asset Management Decisions by Optimizing Business Plans

Founded in 2008, Xelian-La Poste is the holding company of the Shared Services Centre of the La Poste group. It manages financial investments and ensures governance among specialist asset management companies. In particular, Xelian runs Véhiposte, the fourth-ranked vehicle rental company in France, and Deskeo, a computer hardware and telecom rental platform.

Challenges

- Perform modeling for Xelian’s subsidiaries to assess La Poste group’s financial performance (profits, cashflow)
- Meet the challenge of complex financial modeling for the Véhiposte subsidiary and automate processes previously done on spreadsheets
- Improve visibility into triggers and strategic decisions regarding subsidiaries, and respond better to management directives regarding asset development
- Perform business plan and operational modeling for fixed price or ad hoc maintenance services and optimize financing terms, using a single, what-if analysis tool
- Minimize risk in the group’s financial administration

Solution

- Improved the reliability of business plan modeling for the Véhiposte business unit by working with Oracle Partner COEQUIP to implement the Hyperion Strategic Finance decision support solution in only three months
- Incorporated all financial statements such as balance sheets, cashflow, and cash positions, to make it possible to create business plans and consolidate them at group level quickly
- Improved visibility into cashflow, investment, and other trends in the Véhiposte structure, by simulating the impact of various scenarios on financing terms and costs
- Enabled easy creation of new scenarios for data analysis, eradicated risk of errors in data capture, and eliminated the previous reliance on spreadsheets, achieving significant time savings in the financial simulation process
- Gained a tool that dovetails flawlessly with the existing tool, provides real-time analysis of financial statements and enables quick simulation of the group’s new strategic plans