



Xsigo Systems, Inc.
San Jose, CA
www.xsigo.com

Industry:

High Technology

Employees:

150

Oracle Products & Services:

Oracle Financials
Oracle Order Management
Oracle Human Resources
Oracle Supply Chain Planning
Oracle Inventory Planning
Oracle Partner Management
Oracle Proposals
Oracle Quoting
Oracle Procurement
Oracle iProcurement
Oracle iStore
Oracle iSupport
Oracle User Productivity Kit
Oracle On Demand

“Xsigo is an emerging company with a huge opportunity for rapid growth. We needed an ERP system that was easy to implement, yet highly scalable. Oracle E-Business Suite Release 12 was the best choice to meet our needs. Its strong functionality was matched by outstanding sales and technical support.” – Randy Ziffer, Vice President of Operations, Xsigo Systems, Inc.

Xsigo Systems Streamlines Operations and Supports Rapid Growth with Oracle E-Business Suite Release 12

Xsigo Systems, Inc. is a leader in data center input/output (I/O) virtualization platforms, which are designed to reduce data center capital and operational expenses by flexibly connecting servers with networking and storage. The company’s Xsigo VP780 I/O director consolidates server connectivity with a solution that provides management simplicity and interoperability with open standards. Kleiner Perkins, Khosla Ventures and Greylock Partners fund the privately held company.

Challenges

- Create a cost-effective foundation for scalable business processes to support domestic and international expansion
- Ensure that enterprise applications are easy to use, deploy, and maintain
- Expand visibility of key business information to enable more agile decision making

Solution

- Deployed Oracle E-Business Suite Release 12 applications to create a unified and integrated IT infrastructure that supports international growth
- Automated workflow for procure-to-pay and order-to-ship cycles—standardizing processes, building in approval hierarchies, and enabling new levels of visibility and efficiency
- Gained the ability to analyze order management and procurement processes, which will drive new efficiencies
- Extended control over Xsigo’s forecasting and planning processes
- Enabled the company to effectively manage multiple inventory locations for raw materials and finished goods
- Improved the company’s ability to invoice customers accurately and present them with error-free shipping documentation
- Accelerated invoice matching and improved ability to manage payment terms
- Enabled processes that support Sarbanes-Oxley compliance in anticipation of future expansion