



Yamaha Motor India  
New Delhi, India  
www.yamaha-motor-india.com

#### Industry:

Automotive

#### Annual Revenue:

More than 1 billion

#### Employees:

2,000

#### Oracle Products & Services:

Oracle Database  
Oracle E-Business Suite  
Oracle Financials  
Oracle Logistics

**“Oracle Financials helped us improve financial management by reducing the number of manual tasks, cutting month-end closing time, and delivering accurate, up-to-date data to senior staff for analysis.”** – Sunil Vadehra, Vice President, Finance

## Yamaha Motor India Enhances Financial Management

Yamaha Motor India manufactures and sells motorcycles for the local and international markets. The company has two factories at Faridabad (in Haryana) and Surajput (in Uttar Pradesh) producing 10 motorbike models. Up to 80% of the motorcycles it makes are sold in India, while the remaining 20% are exported overseas. Yamaha Motor India is a subsidiary of Japan-based Yamaha Motor Corporation.

### Challenges

- Gain better control of finance and accounting processes
- Reduce time taken to compile month-end reports
- Improve accuracy and currency of business information
- Minimize the number of manual tasks
- Facilitate information sharing between departments and with corporate headquarters in Japan
- Enable better communication with distributors

### Solution

- Implemented Oracle Financials to streamline and automate financial management processes
- Increased efficiency by re-engineering workflows according to best-practice guidelines
- Improved data accuracy and currency by introducing a single data entry point and a centralized information repository
- Enabled information to be shared between business units and with Japan head office through the use of common data formats
- Boosted productivity by 30% by eliminating manual tasks
- Cut month-end closing time from nine days to four days
- Enabled year-end closing to be completed within 11 days of the new year
- Promoted greater business transparency by providing authorized staff with enterprise-wide view of operations
- Gained faster insight into inventory levels and fixed assets by replacing Microsoft Excel spreadsheets with automated reports
- Enabled easier order tracking through the use of Oracle Logistics, which provides a single view of distribution operations for easier control of goods