

# ORACLE UNIVERSITY

## E-BUSINESS SUITE CERTIFICATION

### ORACLE UNIVERSITY FACTS

- Over 900,000 students trained
- 70+ Countries
- 400 Training locations
- 9 Languages taught
- 95+% Instructor satisfaction rating
- 350,000+ Oracle professionals certified
- 13 independent role-based certification tracks
- Exams available at over 2,200 testing centers

"We are very excited that Oracle now offers certification for the 11i E-Business Applications. Certification has proven to be an important differentiator for customers who are looking for an implementation partner they can depend on. We believe it's critical that we get our consultants certified, especially with Oracle Fusion on the horizon."

*Akther Ahmed, VP, Global Alliances and Strategic Business Development, Tata Consultancy Services*

### BENEFITS OF CERTIFICATION

- Increased Credibility
- Increased Billing Rates
- Increased Productivity
- Special Discounts
- Special Events and Hospitality at Oracle Open World Events
- Access to the OCP Members Only Website
- Increased productivity and efficiency of your Oracle solutions

For years Oracle Database, Tools, and Java professionals have enjoyed the many benefits of the Oracle Certified Professional program. Now the advantages of being certified are available to Oracle 11i applications professionals! Industry recognition, higher billing rates, and better job prospects are just a few of the advantages Oracle Certified Professionals have reported.

Based on version 11i of Oracle's applications and Oracle University E-Business Suite curriculum, application certification requires the successful completion of a series of rigorous online and proctored exams that include real-world scenario-based questions. The program enables applications professionals to pursue three certification paths:

- Oracle E-Business Suite 11i Financials Certified Professional Consultant
- Oracle E-Business Suite 11i Supply Chain Certified Professional Consultant
- Oracle E-Business Suite 11i Applications Technology Certified Professional Administrator

Each path validates and recognizes specific areas of competency within Oracle E-Business Suite 11i applications, usage, and concepts.

### Why Certify?

Oracle Certification is valuable to hiring managers who want to distinguish among candidates for critical IT positions. For companies that send employees through annual IT training, certification ensures a return on the training investment by validating the knowledge and understanding. Companies can also combine certification with an employee development program to enhance employee loyalty and performance on the job. Hiring certified professionals has a direct impact on a company's bottom line, as these conclusions from a research study by International Data Corporation\* suggest:

- Certified professionals handled 40% more support calls per person, per day, than uncertified staff.
- Companies that advocated certification reported 49% less downtime than those that did not.
- For the majority of companies surveyed, the savings from increased effectiveness paid the costs of certification in fewer than nine months.

(\*Source: "Benefits and Productivity Gains Realized Through IT Certification," International Data Corporation)

Many of the tangible benefits of certification benefit Oracle partners, including industry credibility and higher billing rates. The new E-Business certification also counts towards meeting the certification requirements for OPN partnership levels in the applicable areas.

It's also been shown that partners find it easier to sell their services when customers know that they have certified experts on staff. Oracle continues to be a leader in the certification marketplace; helping to set the standard for other IT companies to follow. The new Oracle 11i E-Business Applications certification joins Oracle's family of respected certifications and promises to help partners boost their visibility and market presence.

#### OTHER APPLICATIONS CERTIFICATIONS

- Siebel 7.7 Certified Consultant
- Siebel 7.7 Certified Business Analyst
- Siebel 7.7 Analytics Certified Application Developer Professional
- Siebel 7.7 Analytics Certified Data Warehouse Developer Professional
- Siebel 7.7 Analytics Certified Server Architect Professional

### Improve Productivity with the Oracle Certification Program

The Oracle Applications certified professionals that you hire or certify are better prepared to take on complex tasks, are more productive and are more technically competent on the Oracle 11i Applications and Applications Technology. Certification gives individuals the solid foundation that they need to successfully tackle the challenges that come with each customer engagement.

Shortly Oracle will begin posting partner certification on its Partner website, providing customers with a critical tool to use when choosing an implementation partner. Customers will have instant access to information on how many certified individuals each Oracle Partner has on staff, providing a unique opportunity for differentiation among early adopters of the E-Business Certification. Set your company apart and win more business by getting your implementation consultants certified today!

For more information visit [www.oracle.com/education/certification](http://www.oracle.com/education/certification) or contact your Oracle University representative at US 1.800.588.6774, Canada 1.866.825.9790.

### 100% Student Satisfaction

#### One Goal: Your Satisfaction

You're dedicated to your career. We're committed to your success. We know we're in it together, and that's why Oracle University strives for nothing less than **100% Student Satisfaction**. An unbeatable class experience for every Oracle University student is just one more way we strive to provide a superior ownership experience for Oracle customers. Count on Oracle University for unmatched service, flexibility, and quality instruction on more than 100 products. Our commitment to excellence shows in everything we do.

Visit Oracle University at [www.oracle.com/education](http://www.oracle.com/education) for terms related to classes identified as part of the Oracle 100% Student Satisfaction program at the time of your order.

### Be A Highly Successful Organization

**Don't wait** to start enjoying the advantages that certification brings! Important program details and information on how to get started can be found at [www.oracle.com/education](http://www.oracle.com/education). Or, call your local Education Representative. The details are at: [www.oracle.com/education/contact.html](http://www.oracle.com/education/contact.html)