

ORACLE FINANCING FOR HEALTHCARE

AFFORDABLE SOLUTIONS FOR THE HEALTHCARE INDUSTRY



ORACLE E-BUSINESS SUITE FOR HEALTHCARE

- Improved operational efficiency
- Process and systems integration
- Enterprise interoperability
- Improved performance management

COMPREHENSIVE, COMPETITIVE ACQUISITION OPTIONS FOR HEALTHCARE

- Reduce costs and conserve capital
- Enhance investment returns by mapping payments to budgets
- Use flexible payment solutions to optimize IT budgets
- Agility to adapt to changing business environments
- Affordably acquire the right solution while meeting industry requirements

Health maintenance is one of the most important priorities in a person's life, and the goal of the healthcare industry is to create and maintain a healthy population. In theory this makes for a clean business bargain.

But the sheer criticality of healthcare—and the importance of its effectiveness to everyone—makes the industry more complex than others. While it's clear that the paramount objective of health care organizations is to provide excellent customer care, affordability, reliability, security and agility are also essential to success.



Healthcare Objectives and Challenges

Whether you are a healthcare provider, payor or supplier, it's likely that you or your affiliates need to: *improve the quality of care* by increasing patient safety and decreasing errors, and automating clinical processes; *decrease costs* by increasing efficiency and resource utilization, driving real-time cost data and oversight, and enabling quick adaptation to changing environments and regulations; and *increase patient satisfaction* by expanding access to healthcare services, growing markets, and retaining patients.

Oracle Solutions for Healthcare

Oracle Corporation understands these functional and competitive challenges, and we've provided innovative products and services to successful healthcare organizations around the world. We offer the same solutions to your organization:

AFFORDABLE SOLUTIONS FOR THE HEALTHCARE INDUSTRY

ABOUT ORACLE FINANCING

- Fifteen years of vendor financing experience
- 6,000+ customers
- 40+ countries
- Fortune 1000 to small and mid-sized enterprises
- Commercial and government
- Industry solutions and expertise

- *Oracle E-Business Suite* enables improved operational efficiency, process and systems integration, enterprise interoperability, and improved performance management.

- *Oracle Financing* offers flexible, affordable acquisition options to enable cost containment and optimization of departmental and IT budgets, and to provide an agile acquisition path for adapting to changes to your business or the industry.

Reduce Costs for Your Total Solution

Oracle Financing acquisition options aren't limited to Oracle products and services: Oracle provides financing and leasing options for acquiring your total solution. Whether you purchase one product from Oracle or a broad solution of hardware, software and consulting from multiple vendors, we can offer a single payment structure customized to your business requirements.

The result is that you implement the solution you need, regardless of source—while conserving costs, reducing risks, and ensuring the flexibility to adapt to change.

Benefits of Oracle Acquisition Offerings

- Reduce upfront capital requirements and enable affordability over time
- Leverage flexible, agile payment structures to meet the needs of changing business environments or shifting government regulations
- Access future budgets and improve budgeting predictability and controls
- Preserve existing credit lines for investment elsewhere
- Conserve costs by leveraging the lowest cost of entry to Oracle
- Enjoy end-of-term flexibility

Getting Started with Oracle Financing

Customers can use Oracle financing, leasing and custom payment plans to acquire Oracle products and services, solutions built on Oracle technology, and related products and services, from Oracle or a distribution partner. For more information please contact your Oracle representative, e-mail Oracle Financing at ofinfo_ww@oracle.com, or refer to the Oracle web site: www.oracle.com/financing.