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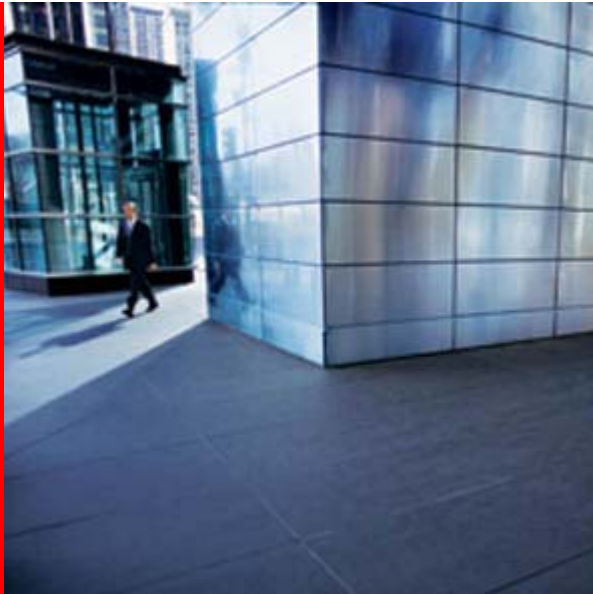
Oracle GRID Technology Day

sponsored by IBM

Gabriel Trauvitch

Senior Solutions Specialist

GRID Architect-Greece & SEE



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Grid

Gabriel Trauvitch

Senior Solutions Specialist-GRID Architect – Greece & SEE

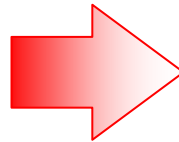
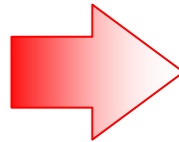
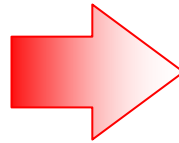
Why Grid? A business perspective

Business Demand

Be more efficient

Deliver highest QoS

Respond quickly to change



IT Challenge

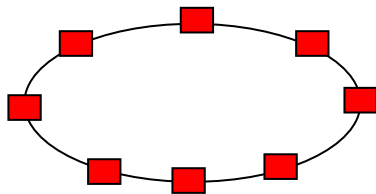
Operational Complexity
Built in redundancy

Unpredictable workloads
Increasing 24x7 requirements

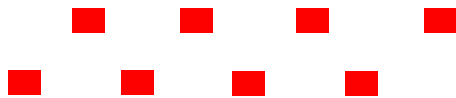
Inflexible silo
infrastructure
Monolithic applications

Grid Versus H/W Virtualization

Oracle Grid



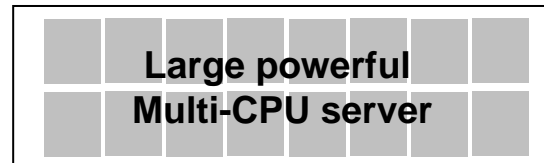
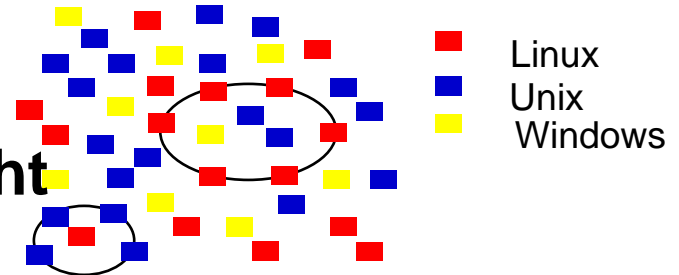
scale up/out/right



Makes lots of separate small servers look like one big server

Virtualization across resources

H/W Virtualization



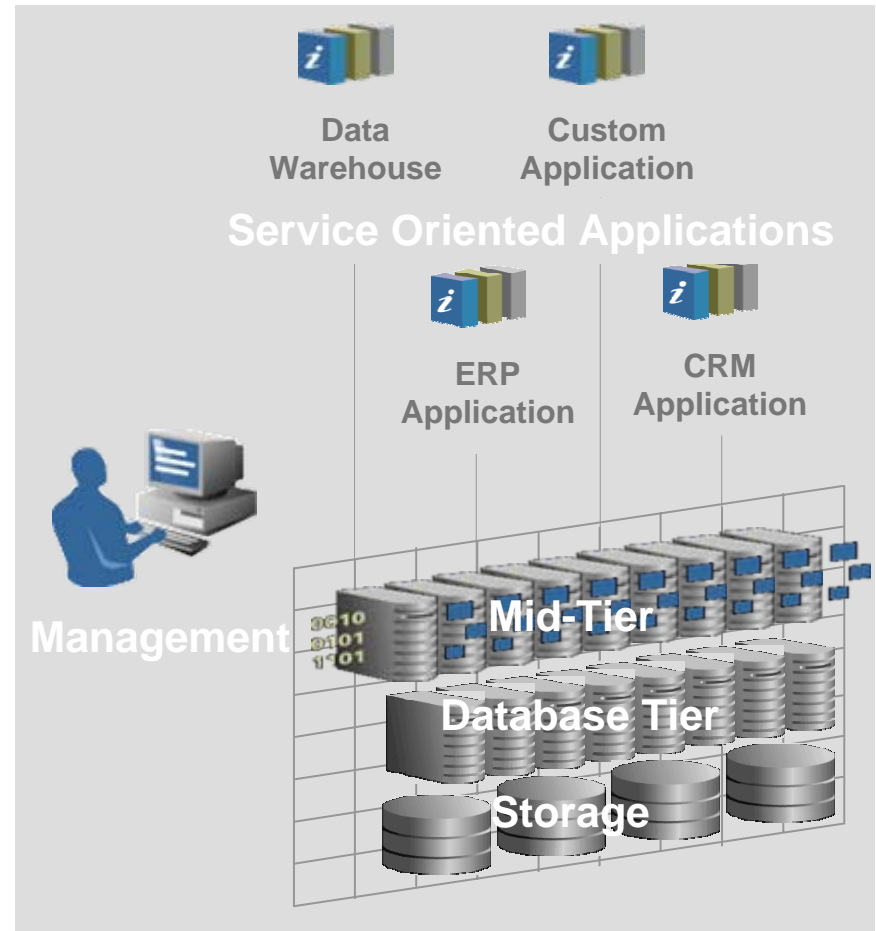
Makes one big server look like lots of separate small servers

Virtualization within a resource

What is Grid?

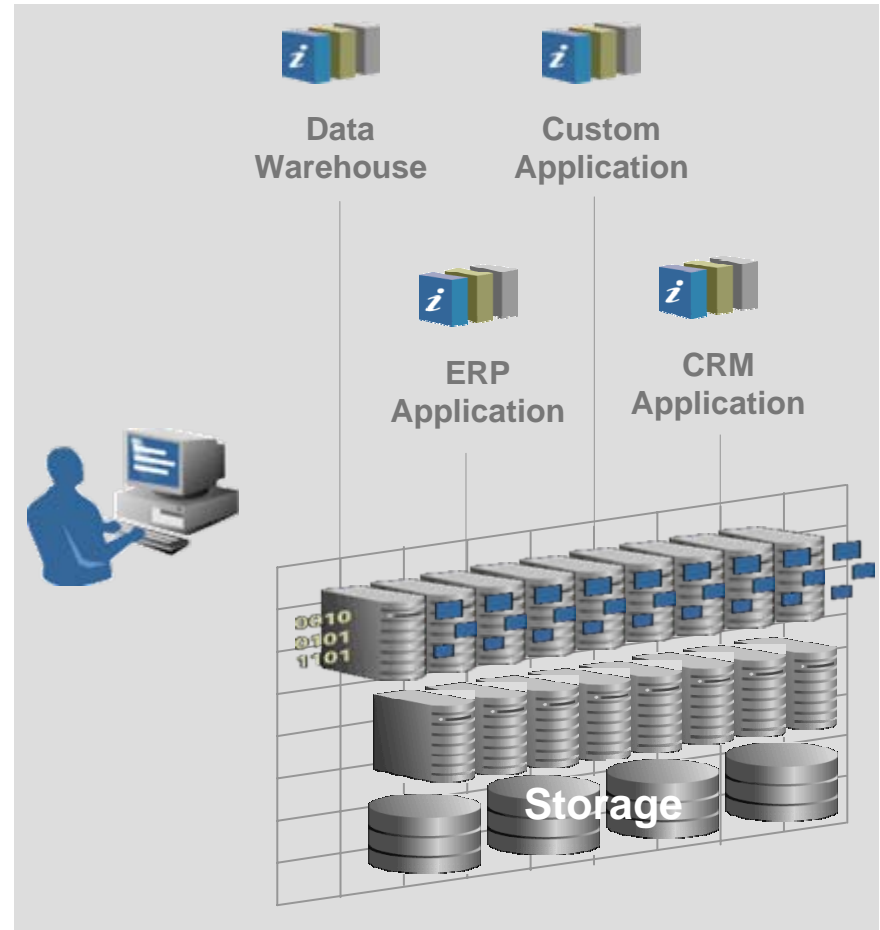
Key Grid Concepts

- Resource pooling & sharing
- Dynamic resource provisioning
- Automated monitoring & management



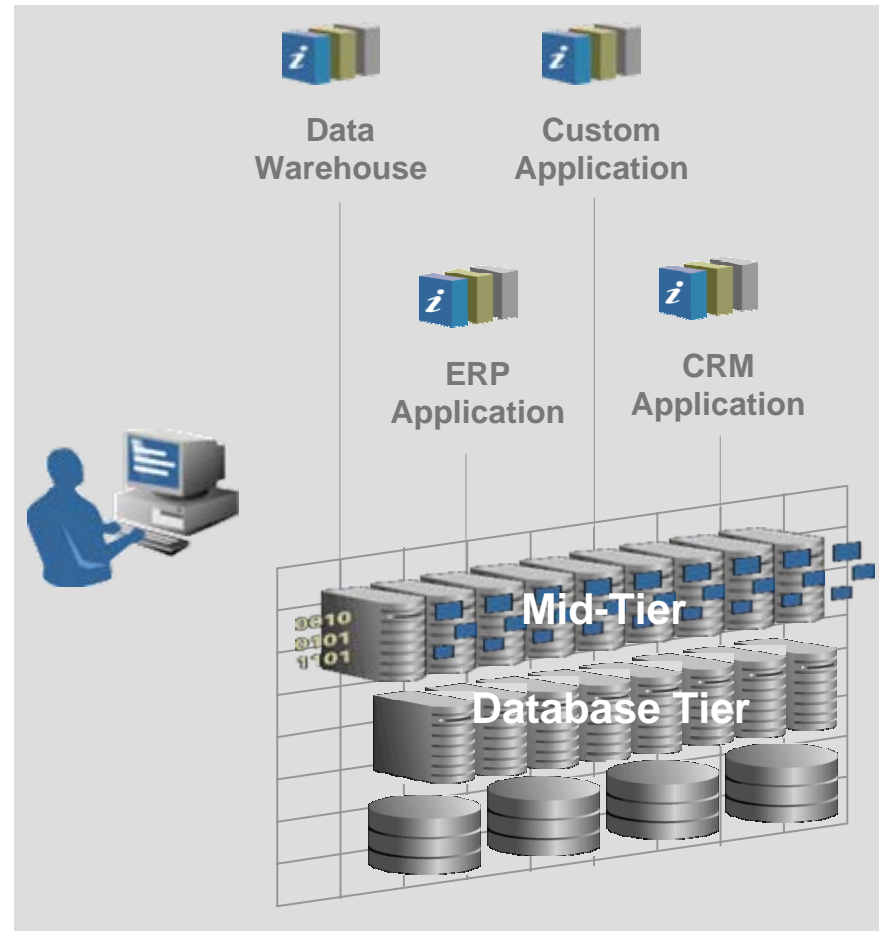
Storage Capabilities

- Virtual storage pool
- Support for low cost storage options
- Dynamic capacity management
- Auto data distribution
- Intelligent mirroring
- Oracle version interoperability

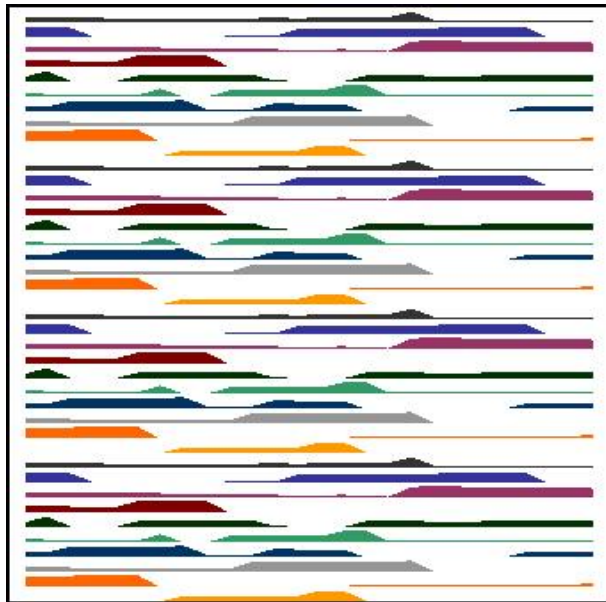


Database & Mid-Tier Capabilities

- Automated load balancing
- Dynamic workload management
- No single point of failure
- Add/Drop resources on-line
- Incremental scaling

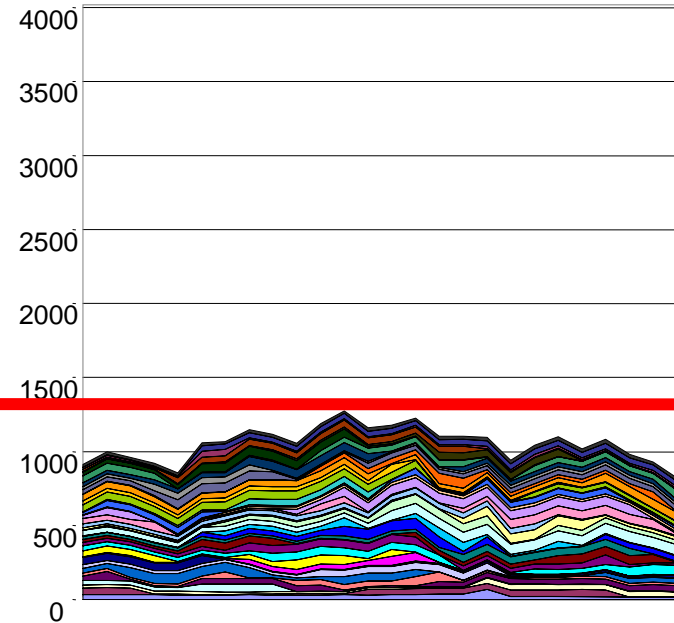


Workload Management



Silo Infrastructure

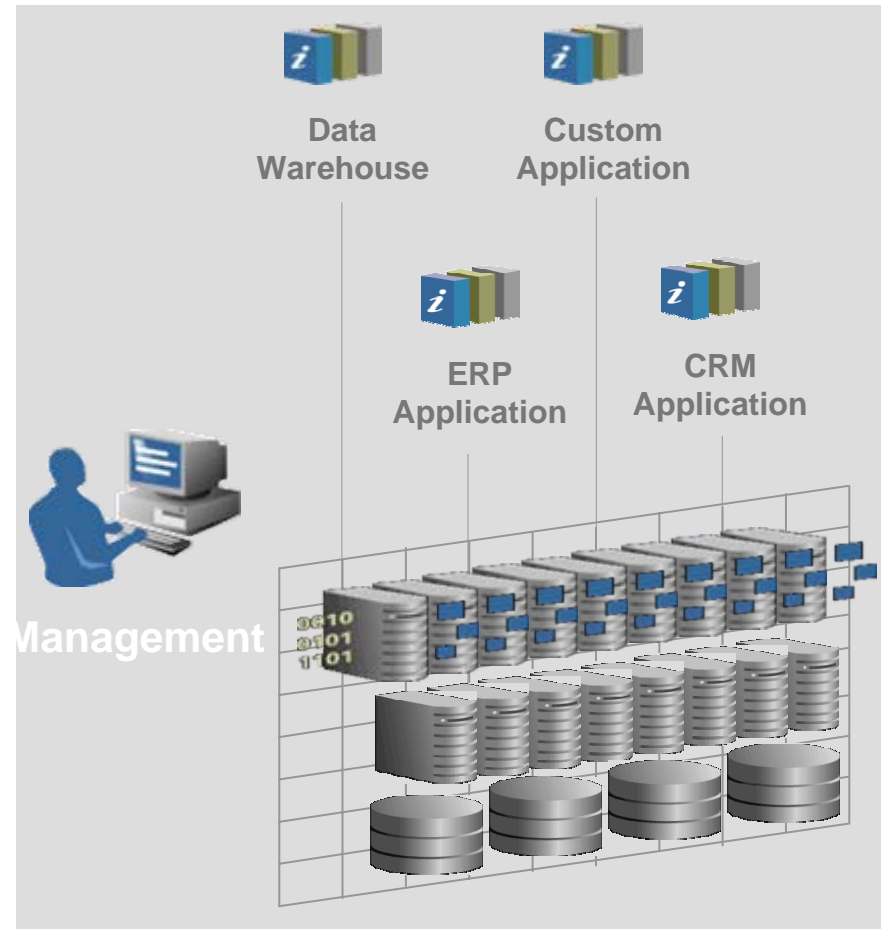
60~70%



Grid Infrastructure

Management

- End-to-end monitoring & management
- Policy driven service frameworks
- Selftuning
- Root cause analysis
- 3rd party product integration



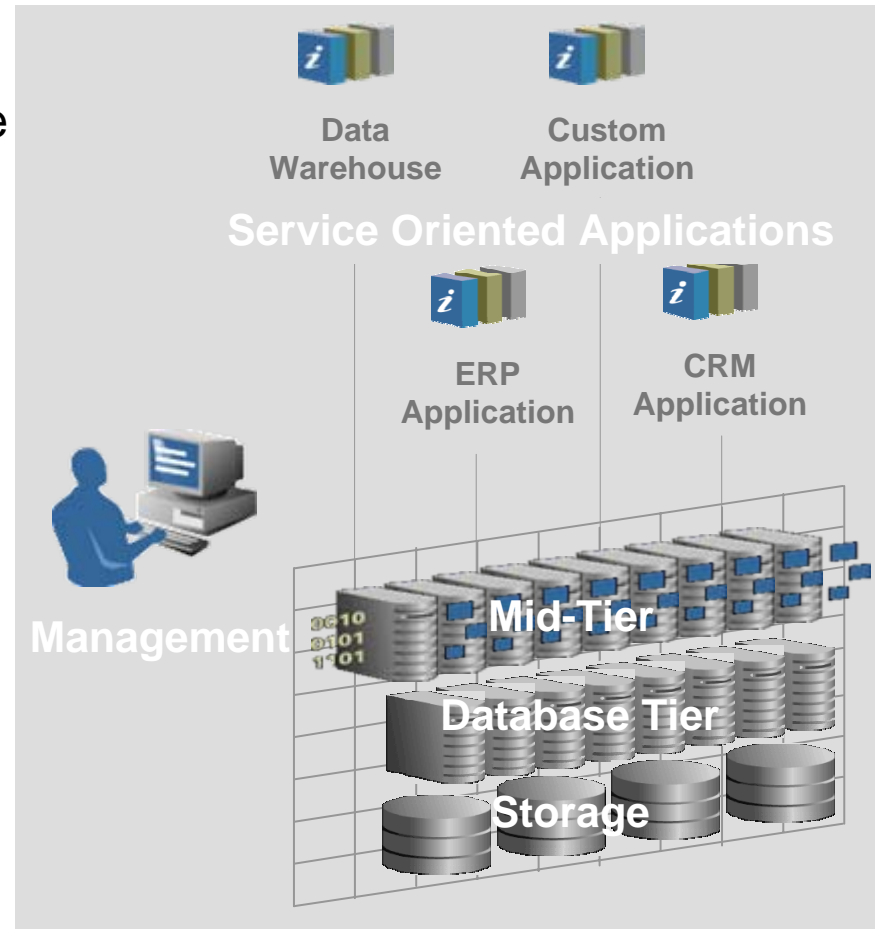
Grid Benefits Summary

Technical Benefits

- Dynamically configurable infrastructure
- Effective workload management
- No single point of failure
- Incremental scaling
- Centralised automated management

Business Benefits

- Increased ROI and reduced TCO
- Highest Qualities of Service
- Agile and responsive IT



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The Oracle/IBM Technology Relationship

- The global business relationship between Oracle and IBM leverages the products and services of both companies to provide mutual customers with a unique value proposition:
 - best-of-breed software
 - world-class hardware
 - unmatched global delivery capability.
- Our measure of success: Successful customers.



Oracle & IBM Together

- Long History
 - Oracle: 20 years
 - PeopleSoft: 17 years
 - JD Edwards: 28 years
 - Siebel: 7 years
- 80% of IBM for System p™ servers customers run Oracle
 - Including RAC (recent Proof of Concept available on request)
 - And growing
- Over 15,000 Joint Applications Customers Worldwide

The Oracle/IBM Technology Relationship

- A strong technology relationship
 - Continuous technology exchange
 - Significant investment by both companies
- Joint work on all key requirements for a viable grid based solution
 - Performance
 - Reliability
 - High Availability & Disaster Recovery (RAC & Data Guard)
 - Manageability (both for Oracle and IBM software)
 - Plugs-in for DB2
 - Quality & Support (joint escalation process)

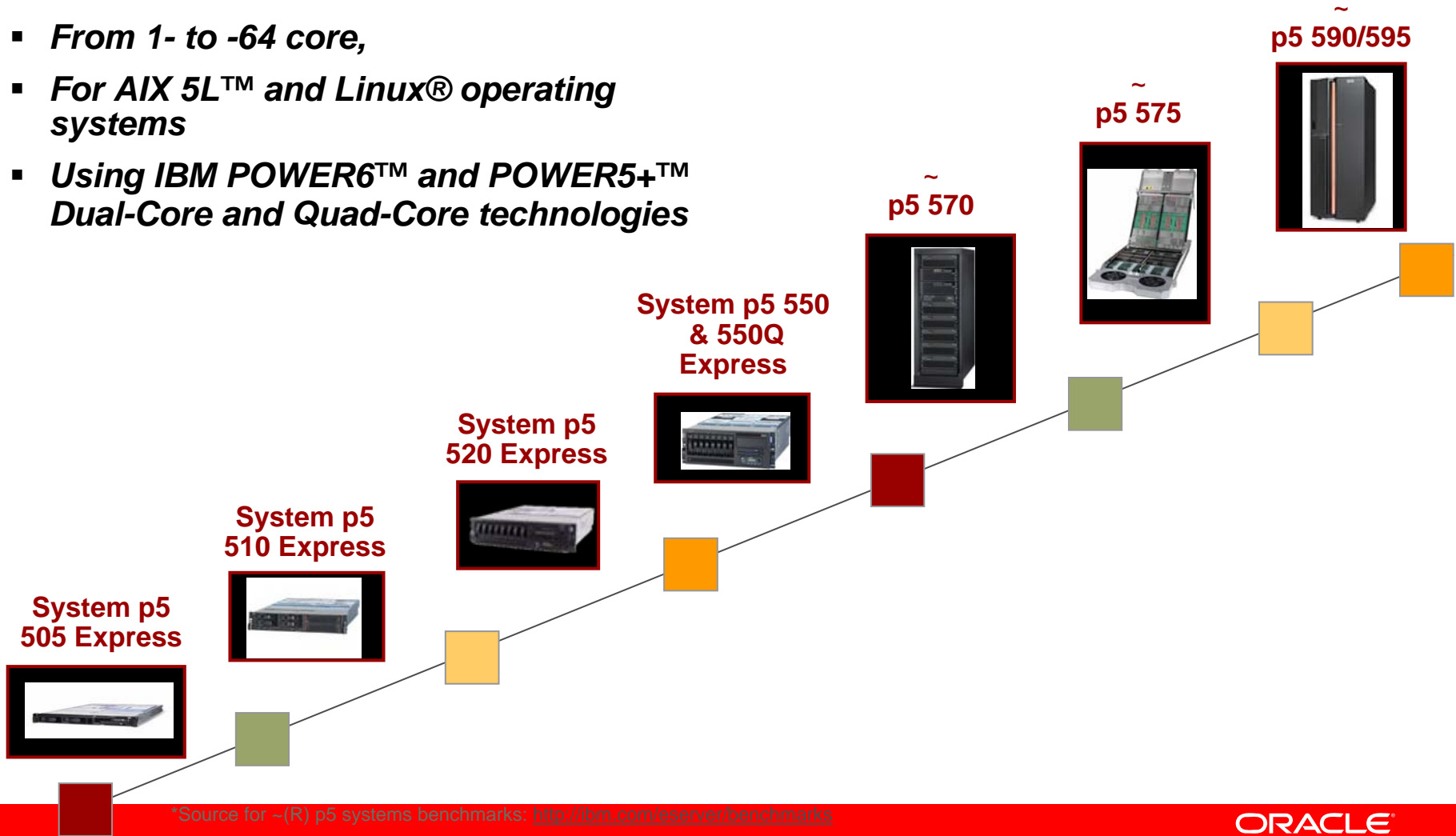
How?

- Joint Development
 - IBM engineers at Oracle
 - Permanently working on-site at Oracle Headquarters
 - Montpellier testing Oracle Database Server 11g
- Three IBM/Oracle Competency Centers
 - US: Based in San Mateo, CA (close to Oracle HQ)
 - EMEA: Joint Solutions Center based in Montpellier
 - A/P: IBM/Oracle Competency Center based in Tokyo
- IBM's BCS practice
- Oracle's Enterprise Technology Center

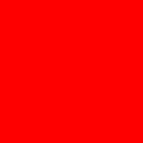
IBM System P: Scale up. Scale Out. Scale right!

*with more than 70 leadership benchmarks!**

- From 1- to -64 core,
- For AIX 5L™ and Linux® operating systems
- Using IBM POWER6™ and POWER5+™ Dual-Core and Quad-Core technologies



*Source for ~-(R) p5 systems benchmarks: <http://ibm.com/eserver/benchmarks>



IBM and Oracle | Oracle and IBM

A partnership designed to bring value to you Based on Industry leading **hardware** and **software** stack

Next Steps

- Identify Possible Grid Solution Targets
 - Mixed Workload Infrastructure – OLTP, DW, Batch
 - Infrastructure Consolidation
 - Rapid, Predictable Scalability
 - Data Warehousing Modernization
- Review analyst papers on Oracle.com
 - Gartner, IDC, Ovum, Forrester
- Talk to us: we have IBM and Oracle Experts available

Thank you



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Oracle Grid Computing Customers

