

ORACLE  
OPEN  
WORLD

Oracle Global Business  
and Technology Conference

November 2-3, 2004, Mumbai

# Inaugural Address – Oracle OpenWorld Mumbai

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# Welcome to Oracle OpenWorld Mumbai



- Thank You

- *Customers*
- *Partners*
- *Sponsors*

- Platinum – HP
- Gala Dinner – SUN
- Tracks – CMC, Satyam, TCS, Wipro
- Internet Connectivity – SIFY
- Demoground networking – Network Solutions



TATA CONSULTANCY SERVICES

CMC Limited

Network  
solutions™



# Oracle Corporation



- US\$ 10B Company
- Over 40,000 Employees
- 200,000 Database Customers
- 13,000 Oracle E-Business Suite
- 20,000 Application Server Customers



# Oracle Asia Pacific Quick Facts



- Strong FY 05, Q1
  - 11% increase over last year, 25% in new licenses
  - APAC 16% of total WW revenue, 26% on new license
- Over 20,000 Oracle Customers in Asia Pacific
- More than 80% business through partners

# Oracle Technology in APAC



- Strong uptake of Database, Application Server, Real Applications Clusters (RAC), Linux
- Database Market Share Leader
- Customer Base:
  - Apps Server = 2,000+
  - RAC = 500+
  - Collaboration Suite = 30+

# Oracle Applications in APAC



- Over 2,000+ Customers : 65% on 11i
- Industry Focus – FSI, Communication, Media and Utilities, Manufacturing
- Applications on Linux
- SME Market – 50% of customer base

# Highlights of Oracle OpenWorld



- Theme :  
'Answers for your Industry, Applications for your Business'
- Three core areas of focus
  - Applications
  - Technology
  - Industries
- Key growth areas – applications, application server and collaboration software

# Oracle in India – A Snapshot



- In India for more than 12 years
- Fifth largest market in Asia, up from 10<sup>th</sup> two years ago
- More than 6000 technology customers
- More than 250 applications customers
- Largest R&D presence outside of the US
- 200 alliance and channel partners under the Oracle PartnerNetwork
- 300,000 members of Oracle's online communities; largest Oracle developer community outside the US
- Winner of PC Quest Users Choice Award for Application Server for 2002 & 2003 and Business Intelligence for 2003



# Commitment To India



- Oracle was one of the first multinational companies to establish core software development operations in India
- Oracle has chartered an aggressive growth plan – ‘Emerald India’ initiative
- Today Oracle in India employs more than 6,500 people
  - Best Employer BT Hewitt Survey 2002
  - Dataquest Top 10 Employer 2004
- Investment in Oracle HP E-Governance Center of Excellence

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Thank you



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