

Oracle's Higher Education Solutions Fit the Unique Needs of the Community College

More than 35% of Oracle's higher education customers are community colleges. More than 50% of all Oracle customers running PeopleSoft Enterprise solutions in higher education have a total FTE student enrollment of fewer than 10,000.*

"We selected Oracle's PeopleSoft applications because Oracle is providing small and medium size institutions the same highly advanced functionality, reliability and flexibility it's been known to provide large research and academic institutions with a cost of ownership that is highly competitive. Oracle has made a long-term commitment to community colleges, providing us with the highest quality solutions at affordable prices."

Blake Butler,
Director Computing
Services, National Park
Community College

Oracle is committed to providing community colleges with secure, affordable, reliable, world-class application and technology solutions required to serve the ever-changing demands and requirements of your community. Oracle solutions are scalable and flexible so you can purchase and implement based on your needs, timeline, and resources. And with Oracle's hosting options, financing programs, end-user training kits, commitment to lifetime support, and an extensive higher education community network, your investment is affordable today, and protected for the future.

Oracle understands the resource challenges of the community college. More than any other type of institution in higher education, you struggle to balance constituent demands with shrinking budgets, and are buffeted by market forces and ever-changing community needs. When markets take a downturn, your funding declines even as your enrollments grow. That's why community colleges like yours have been successful with Oracle's affordable, flexible, scalable solutions. With Oracle as the foundation, you can be assured that as your needs change, our solutions have the flexibility to grow and change with you—something you cannot do with older, less adaptable software solutions.

Oracle's PeopleSoft Enterprise Solutions

Oracle has the most diverse customer base of all ERP vendors to higher education based on FTE enrollment. Today, Oracle delivers a mature, proven suite of software solutions that serves the community colleges. In fact, more than 35% of Oracle's higher education customers are community colleges.* These customers prove every day that the solutions they have purchased from Oracle scale and adapt to meet their changing, diverse needs.

Student Services and Administration

Oracle's PeopleSoft Campus Solutions suite provides community colleges with a student administration system that meets the demands of today's students and the needs of their hard-working staff. Especially important for community colleges is the capability of the PeopleSoft student system to support traditional, non-traditional, distance learning, degree, non-degree, and hybrid programs out-of-the-box so you don't have to pay for costly integrations or inefficient manual processes.

"To support our mission and better serve our students, faculty and staff, we aim to be a very forward thinking institution. With Oracle, we benefit from outstanding functionality, as well as the most comprehensive suite of applications – making it efficient to add new modules as our needs grow. We are confident that Oracle's applications will help us meet our goals well into the future."

Dr. Tuesday Stanley,
Vice Chancellor,
Metropolitan Community
Colleges of Kansas City

"The PeopleSoft ePerformance system opened up our communication lines between supervisor and employee, which had always been a challenge because of our diverse and geographically dispersed faculty and staff. Now, the entire process is online, eliminating delays in feedback, reducing the use of paper, and improving our ability to track and report on evaluations."

Bill Carter,
Vice Chancellor of
Information Technology,
Houston Community
College

In addition, Campus Solutions delivers embedded integration with Constituent Relationship Management (CRM) capabilities so you can plan, track and measure online marketing and community outreach programs. Modules include Recruiting and Admissions, Student Records, Academic Advisement, Student Financials and Financial Aid, Campus Community, Gradebook, and Campus Self-Service. Oracle is also planning to provide integrations with PeopleSoft Student Administration and your course management systems to streamline the academic processes for your students and faculty.

Campus Self-Service

Your students, faculty, staff and surrounding community expect access to information, transactions, services, and their courses and course materials over the internet, 24/7. Because of the diversity of your student and faculty base, you need an easy-to-use, secure, reliable self-service connection that is, at the same time, affordable and efficient for you to manage. Oracle's student and faculty centers are personalized web pages through which each student and faculty member can access the information they need to manage academics, financial transactions, and collaborate with other students, faculty, advisors and staff. One feature, the enrollment backpack, emulates the shopping cart feature found on sites like Amazon.com. With this powerful tool, students can plan, make informed decisions, enroll in classes and perform all the transactions relative to enrollment in a familiar, easy-to-navigate online environment.

Human Capital Management

Community colleges have significant challenges facing them to recruit, develop and retain qualified faculty and staff. You have more ad-hoc, part-time and contingent employees, greater diversity, and are typically more geographically dispersed than other types of institutions. Along with the core employee management requirements, Oracle's PeopleSoft Human Capital Management (HCM) solutions make it possible for community colleges to manage multiple job scenarios, while enhancing the recruitment and management of contract faculty and part- and full-time staff. Talent management tools are built into PeopleSoft HCM for workforce reward, training, certification and development. All levels of management participate in performance analysis and compliance reporting regarding the workforce. Based on our community college customers' input, Oracle has designed a streamlined template process for distributed hiring at peak times, such as at a remote campus, or in a special academic school unit. Robust communication tools and online workflow systems also reduce the use of paper and storage space to support your sustainability initiatives and lower your administrative costs. In addition, full Position Management with multiyear commitment control provides consistent budget policy enforcement across an entire community college system. HCM streamlines the all-important on-boarding process, from recruitment, to hire, to on-boarding, to paycheck.

Financial Management

Core to the management of your community college is the ability to effectively plan and budget, reduce administrative costs and comply with regulatory requirements. Although strapped for resources, many community colleges rely on inefficient manual processes because their financial systems aren't integrated with other systems and can't provide administrators and managers the information they need. Oracle's PeopleSoft Financial Management applications provide visibility so community colleges can gain efficiencies through more automated and standardized processes.

"Oracle's PeopleSoft solutions teams have thought through education business processes and have helped us become an institution that is proud of the services we provide. We have become a mean, lean, servicing machine, providing the services our students and staff want."

Howard Shanken,
Registrar, Grand Rapids
Community College

"Oracle PeopleSoft is hands-down the leader in higher education administrative software, and we have benefited greatly from its increased automation and self-service functionality. Campus Solutions, along with our PeopleSoft Enterprise Financial Management and Human Capital Management applications, help us meet and quickly adapt to the changing needs of our students, faculty and staff."

Paul Czarapata, Chief
Technology Officer,
Kentucky Community and
Technical College System

Integration and Technology Platform

Oracle's technology platform is the foundation that makes it possible for community colleges to adapt to changing requirements, integrate disparate systems, improve document and content management, drive compliance, enhance reporting capabilities, and securely manage access to your systems and applications. For example, Oracle's Application Integration Architecture (AIA) provides an open standards-based framework for creating cross-application processes to support the way you run your community college today, while paving the way to support future goals and process changes. AIA enables your institution to quickly integrate other vendor or home grown applications with your Oracle applications so your staff can have access to information without moving from one system or application to another. An example of this would be sharing a student's information between your student system and course management system when course grades are entered by a faculty member. All these capabilities and more make it possible for community colleges to reduce manual intervention and administrative burden so they can apply limited resources to more value-add activities.

Oracle Support, Training and Services

Support

Oracle is the only vendor to higher education that has published the simplest, most predictable and comprehensive support policy available: Lifetime Support. Community colleges can't afford risk, so you need to know that no matter which product, or product release, you are running, Oracle will be there to support your institution's technology and applications. And Oracle has vast online resources for customer support, teams of professionals with higher education experience, and a strong partner and user group community available to you.

User Training (UPK)

Oracle's higher education customers can save considerable time, money and resources for training and helpdesk by making User Productivity Kits available through self-service. Contingent workers, part-time employees, students, and contractors can easily learn how to use and navigate software systems using UPK, which provides content and software tools to capture and play back the exact steps a user would take to enter information into an application. And although UPK is delivered with pre-built content, it can easily be customized to train your users on other applications in use on your campus.

Consulting Services

Oracle Consulting Services employs higher education experts with deep software expertise. They understand your world and can help you assess your needs, create your IT strategy and deploy solutions in a way that yields maximum value from your Oracle technology or application investment. Oracle Consulting also offers accelerated implementation programs and upgrade labs which drive down the cost of implementation for community colleges and smaller institutions.

Extended Community Network

Oracle's commitment to higher education includes an extensive, established, global community of customers, partners, education associations, standards bodies, and education programs you can rely on to inform, assist, and protect your investment in Oracle's offerings. Because of our long and deep relationships with all of these organizations, your community college is able to leverage their collective experience and knowledge as well as participate in influencing new products, product functionality and strategic product direction. The Higher Education User Group (HEUG) has no membership fees for its 17,000 (and growing number of) members. Yet the online and in-person networking resources have become an important resource for Oracle higher education customers. Nearly all of Oracle's community college customers are active HEUG members.

Oracle Implementation Partner Network

Oracle has a partner network with experience in higher education and with Oracle products. These partners can help you deploy Oracle-based solutions, maximize functionality, integrate with your non-Oracle and legacy applications, and speed your ability to derive value from your investment. Oracle's large partner network means you have a choice of specialized firms so you can find the right fit for your budget and the type of project you are undertaking. Oracle also has an aggressive partner training program so they can stay current on their knowledge of Oracle applications and technology.

Hosting, Shared Services and Outsourcing Options

Perhaps more than any other type of institution in higher education, community colleges and universities need options to help them achieve their technology goals with limited resources. It comes as no surprise that an EDUCAUSE 2007 survey of higher education revealed that the number one reason for considering sharing IT services was to reduce IT costs, followed by enhancing services. Several colleges and universities are moving to either shared services, hosting, or outsourcing solutions to meet core, undifferentiated needs such as finance, procurement, human resources and information technology. This allows community colleges and smaller institutions to focus their limited internal resources on their core competencies and mission rather than on technology services that are critical but that should serve the institution, not drive IT programs and budgets. Oracle offers several options and can point to customer examples of how these programs are reducing costs, improving services, giving them access to best-of-breed technology, and speeding implementation and uptake of product enhancements.

Oracle Financing

Oracle offers comprehensive, competitive payment solutions created especially for higher education that help decrease acquisition and ownership costs and accelerate the return on Oracle-based solutions. Whether you acquire one product from Oracle or a broad solution from multiple vendors, Oracle Financing is one of the easiest and most affordable ways for your institution to acquire IT products and services. Our payment solutions will help you conserve capital, improve your ability to budget and forecast effectively, and overcome budget constraints. We offer a single payment structure customized to meet your specific business requirements—for example mapping payments to budgets or to the benefits you receive from your investment. So you enjoy the convenience of acquiring your total solution through one trusted source: Oracle. Because Oracle Financing is a part of Oracle, we offer quick approvals and simple documentation.

Oracle Education Initiatives

The Oracle Academy & the Oracle Education Foundation's initiatives reach over 1 million students worldwide. The Oracle Academy supports 655,000+ students in 86 countries. By partnering with schools, districts, and ministries that believe in early career preparation, the Oracle Academy helps students develop the technology and business skills required for 21st century careers. Participating institutions may integrate Oracle's cutting-edge software and curriculum into their courses and avail their faculty to first-class professional development opportunities. To learn more, please visit <http://academy.oracle.com>

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