

ORACLE'S SmartBUY CONTRACT OVERVIEW

CONTRACT BENEFITS

- Provides government-wide pricing for Oracle Database.
- Discount pricing on Oracle applications and maintenance are also made available through SmartBUY.
- All federal agencies can license Oracle's scalable, secure technology infrastructure at prices typically available only to Oracle's largest customers.
- Pricing includes discounts slightly higher than GSA Schedule.

In a collaborative effort with General Services Administration's (GSA) SmartBUY Program Management Office and the Department of Defense's (DOD) Enterprise Software Initiative, Oracle USA, Inc. signed a SmartBUY agreement on April 15, 2005. The agreement provides significant savings for Government agencies on Oracle Database and Oracle Application Server licenses (including associated options), as well as Oracle Applications. Its purpose is to leverage the purchasing power of the Government to maximize cost savings and ensure quality to address agencies' enterprise requirements.

"This SmartBUY agreement is another example of the President's Management Agenda driving change and delivering results to taxpayers," said Karen Evans, Administrator of E-Government and Information Technology.

"By providing a mandatory contract vehicle for Oracle Database products, we can reduce the burden on acquisition and procurement officials throughout the Government," said The Administrator of the Office of Federal Procurement Policy.



Oracle Contract Overview

The Oracle SmartBUY agreement provides federal agencies with the opportunity to purchase Oracle Database licenses and other technology components at significant discounts. In addition to Oracle USA, Inc., the other vendors who are authorized to offer SmartBUY pricing for Oracle products include DLT Solutions and Mythics. With the use of SmartBUY, Oracle has a published and structured means by which to support Government agencies and their ability to construct Enterprise License Agreements.

Agency-wide Enterprise License Agreement Options Under SmartBUY: Enterprise License Agreement Overview

With the use of SmartBUY, Oracle has a published and structured means by which to support Government agencies and their ability to construct Enterprise License Agreements. The Enterprise License Agreement (EL) combines existing Oracle technology license contracts into one contract. Additionally, the contract will license the remainder of the internal employee population for all environments, including

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development, test, training, production, and disaster recovery. SmartBUY discounts are available for technology licenses required to accommodate external applications.

The Enterprise License Agreement eliminates internal-license duplication and the necessity to count users as new applications are deployed. Additionally, the Enterprise License Agreement helps agencies meet minimum license requirements, consolidate annual support payments, and minimize administration complexities associated with license management. Under the Enterprise License Agreement option, agencies are required to evaluate their population annually.

Enterprise License Agreement Options

- Option 1: Oracle Database Enterprise Edition only
- Option 2: Oracle Database Enterprise Edition and Oracle Application Server Enterprise Edition
- Option 3: Oracle Database Stack: Option 2 plus Advanced Security, Partitioning, Spatial, Real Application Clusters, Label Security, Diagnostic Management Pack, Tuning Management Pack, Change Management Pack, Configuration Management Pack

All Enterprise Licenses (ELs) include the benefit of two years of zero-percent (0%) escalation on annual maintenance, which includes software upgrades and technical support.

Process for Leveraging SmartBUY

- Work with Oracle team to finalize technology requirements.
- Request a SmartBUY quote from one of the authorized contract holders.
- Once SmartBUY Quote is accepted, an Ordering Document is provided by the vendor providing the pricing.
- Organization forwards requirements, SmartBUY Quote, Ordering Document and Funding Document to Contracting Office to prepare a Purchase Order. The Purchase Order is forwarded to Army Small Computer Program.

For More Information**Contract Information**

For contract information, go to:

<https://ascp.monmouth.army.mil/scp/contracts/viewcontract.jsp?cNum=W91QUZ-07-A-0001>

Oracle Product Information

Please visit oracle.com for more information about Oracle products.

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