

# PEOPLESOFT HEALTHCARE RAPID START FACT SHEET

## HEALTHCARE RAPID START VALUE PROPOSITION

### REDUCE COST – REDUCE RISK – INCREASE SUCCESS

- Implement solutions up to 35 percent faster
- Cut implementation costs by up to 35 percent
- Enjoy the security of proven results

To set up a customer presentation or for more information, contact your Oracle Consulting Sales representative.

### PROVEN RESULTS

- Rapid and predictable results
- Minimizes customizations and reduces total cost of ownership

### PROCESS AND TOOLS

- Clearly defined objectives, scope and obligations
- Process flows and accelerators streamline work efforts
- Integrated tools and templates
- Web-based proven methodology mitigates risk

### DEDICATED RESOURCES

- Secure application hosting during Implementation
- Methodology supports both on and off-site activities
- Deep product, implementation and global expertise

### COST EFFECTIVE

- Leverages economies of our experienced global workforce
- Off-site work reduces cost of travel expenses

*Oracle offers a streamlined Healthcare Rapid Start service offering leveraging best-in-class methodology, tools, and resources to help ensure implementation success and accelerate time to value of your new PeopleSoft Enterprise product suite capabilities.*

### Overview

An Oracle Rapid Start Implementation provides a streamlined approach to going live with your PeopleSoft Enterprise healthcare business processes. Through applying our healthcare domain expertise and proven experience in implementing PeopleSoft solutions, Oracle Consulting’s Healthcare and Life Sciences team can quickly deliver the value of these embedded business processes to enable realization of immediate business results.

The Rapid Start for Healthcare provides a revolutionary approach to addressing your business requirements in a faster, more economical implementation designed specifically for Healthcare organizations. This implementation approach represents a fixed-scope, accelerated, implementation that leverages successful Compass Methodology and best industry business practices to provide a faster, low-risk, cost effective implementation of your PeopleSoft solution.

The PeopleSoft Enterprise Rapid Start for Healthcare provides you with all the necessary tools to implement your PeopleSoft ERP system with reduced risk. This Rapid Start implementation is designed for a healthcare organization seeking a rapid implementation with no customization and minimal impact to internal resources.

### Healthcare Rapid Start Profile & Benefits

Benefits	Details
<b>Lower Cost</b>	<ul style="list-style-type: none"> <li>• Fixed Scope- increases predictability and lowers risk to dollars and schedule.</li> <li>• Condensed timeline- faster ROI</li> <li>• More efficient use of customer resources; Oracle experienced healthcare consultants build the system for you</li> <li>• Expert resource sharing</li> <li>• Centralized tool set</li> <li>• Reduced consultant travel and expense costs</li> </ul>
<b>Accelerated Delivery</b>	<ul style="list-style-type: none"> <li>• Utilizes Accelerated Implementation methodology.</li> <li>• Based on Best Practices in the Healthcare industry</li> <li>• Enforced scope and focus</li> <li>• Structured change control</li> <li>• Reduces risk by using a repeatable model specifically designed for healthcare clients</li> <li>• Leverages previous successful healthcare implementations</li> <li>• Supported set of activities, techniques, and deliverables necessary to optimize the implementation of your Oracle Solution(s)</li> <li>• Implementation model is 12-14 weeks with pre-designed healthcare business processes</li> </ul>

Benefits	Details
<b>Focused Environment</b>	<ul style="list-style-type: none"> <li>• Focused training designed for healthcare industry specific requirements designed for specific processes</li> <li>• Minimizes on-site disruptions to our customer's business</li> <li>• Project start-up with no dependency on customer's technical infrastructure team</li> <li>• Highly focused delivery teams</li> <li>• Full knowledge transfer</li> </ul>
<b>Experienced Professionals</b>	<ul style="list-style-type: none"> <li>• Leverages experienced consultants- average consultant has over 5 years experience.</li> <li>• Lab based approach has been used for years to deliver hundreds of successful rapid implementations</li> <li>• Tight linkage to Oracle development</li> </ul>
<b>Healthcare Specific Project Tools</b>	<ul style="list-style-type: none"> <li>• Pre-defined scope and functionality using healthcare specific best business practice solutions</li> <li>• Pre-defined healthcare specific testing scripts</li> <li>• Delivered healthcare business processes</li> <li>• Pre-built data conversion/interface templates</li> <li>• Pre-defined healthcare accelerator project plan with key milestone</li> </ul>

### Is This Approach Appropriate for You?

Simply put, Oracle customers who realize a quick return on their investment are happy customers. At the same time, we realize that the Rapid Start implementation may not represent the correct approach for all our customers. However, based on our experience with other successful projects, we know -- that for many of our customers -- it was exactly what they needed to quickly benefit from their Oracle investment.

Are you a candidate for this approach? Do you want to:

- ✓ Control project risk?
- ✓ Use a clearly defined project without excess analysis to quickly deliver on your objectives?
- ✓ Minimize hardware and infrastructure delays?
- ✓ Optimize your solution with our best practices?
- ✓ Have a lower total cost of ownership and minimize customizations?
- ✓ Ensure your resources are self-sufficient in their knowledge and administration of the software?

The Rapid Start implementation approach embodies these mutual objectives of mitigating project risk, reducing project surprises, and accelerating your implementation. We can provide the results you desire— just faster!

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