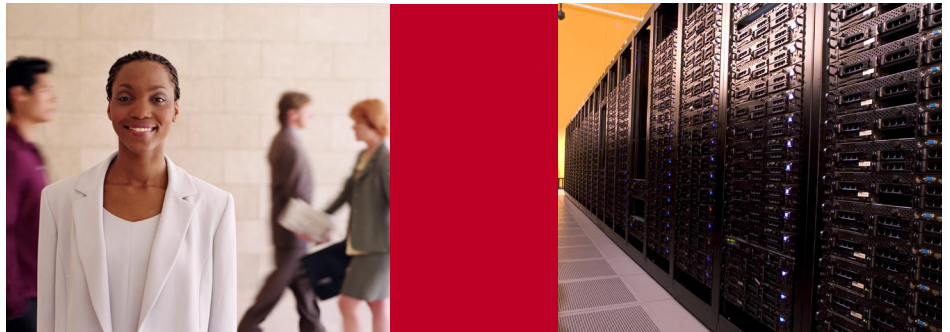


INFORMATION DRIVEN ENTERPRISE

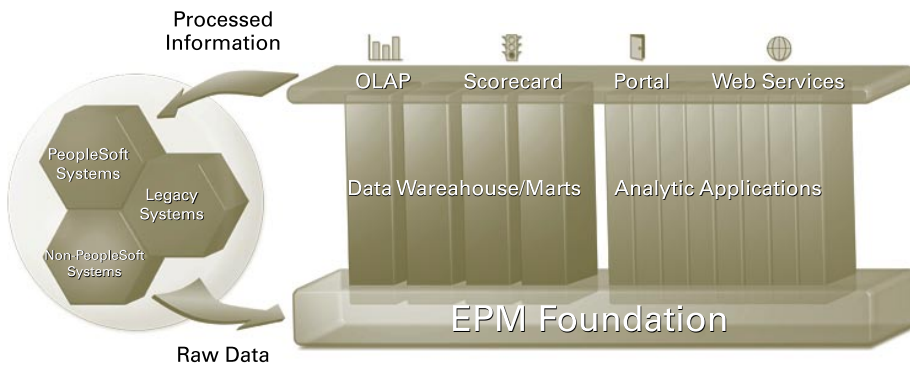
PeopleSoft Performance Management Warehouse



INFORMATION DRIVEN ENTERPRISE

Driving disciplined growth is your first priority. After all, your company's long-term viability depends on it. While the process of defining goals and creating initiatives to reach them may seem simple, many enterprises stumble on the execution. Knowing whether you are on the right track is not only difficult, it can be elusive. How can you identify your most profitable markets, customers, and products? Is your supply chain adapting to meet changing customer demands? And do you have the talent you need to complete critical projects, or are high turnover rates leaving you short on resources?

The PeopleSoft Performance Management Warehouse provides a powerful foundation for driving business performance. Intelligently consolidated data across multiple subject areas, industries, and geographies allows you to assess the performance of your customers, suppliers, workforce, and operations every step of the way. Sophisticated reports, scorecards, and multidimensional analysis tools allow you to identify and act on business opportunities while improving business processes. And if you find that you are veering off-track, PeopleSoft Performance Management Warehouse helps you adjust operations to realign with your corporate strategy.



Single Analytics Framework

PeopleSoft Performance Management Warehouse is built on the PeopleSoft EPM Foundation, a single analytics framework that provides IT organizations with one platform and toolset from which to manage and support your warehouse. PeopleSoft EPM Foundation includes the following common utilities that enable unparalleled flexibility, openness, and modularity:

Extract, Transform, and Load (ETL) Tools

Best-in-class extract, transform, and load (ETL) tools capture data from any business application across your enterprise—including PeopleSoft, third-party, and legacy source systems—storing it in a central repository for analysis.

Metadata Management

Powerful metadata management tools handle multiple layers of metadata—from PeopleSoft applications as well as third-party applications and business intelligence tools—giving you the most complete view of your enterprise possible.

Globalization

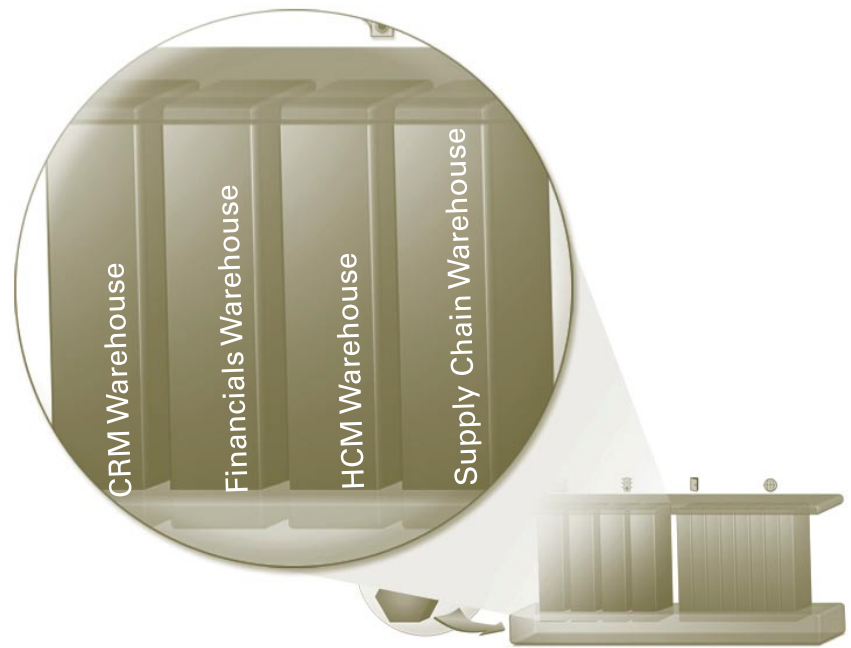
Multi-currency and multi-language support offer flexibility and scalability to global enterprises of all sizes. Shared exchange rate definitions ensure consistent currency conversion across all EPM analytical applications and ad-hoc analyses.

Security

Built-in security features make it easy for your IT team to manage role-based access to data and views, ensuring that only authorized individuals can view information needed to make critical decisions. Highly configurable application and data level security including role, page, component, and row level provide flexibility and control for the most demanding customers.

Rich Analytic Content

PeopleSoft Performance Management Warehouse is comprised of four functional warehouses that provide you with the prepackaged maps, robust analytic data models, and derived business metrics that you need to easily assess potential problems or key opportunities across your most important business processes. Each functional warehouse includes content-specific data marts that can be deployed together for a complete, integrated analytic platform or deployed modularly to meet your specific business and budgetary requirements.



PeopleSoft Customer Relationship Management (CRM) Warehouse

PeopleSoft CRM Warehouse combines customer-related data with complex analysis of sales, marketing, and service initiatives, giving you a strategic understanding of your customers—from overall satisfaction, to bottom-line profitability. By understanding customer behavior in the context of your corporate goals, you can take the appropriate steps to increase customer satisfaction and strengthen your competitive advantage. The PeopleSoft CRM Warehouse consists of the following data marts, each delivering best-practice analysis for a single CRM discipline:

- Customer Mart
- Marketing Mart
- Sales Mart
- Service Mart

PeopleSoft Financials Warehouse

PeopleSoft Financials Warehouse collects all of your financial data into a comprehensive data repository, enabling you to monitor performance, analyze trends, and identify opportunities. With this multidimensional view of your company's financial health, you can take immediate action on issues that directly influence profitability. The PeopleSoft Financials Warehouse consists of the following data marts, each delivering best-practice analysis for a single financial management discipline:

- Advanced Cost Accounting Mart
- Enterprise Service Automation (ESA) Mart
- General Ledger and Profitability Mart
- Payables Mart
- Real Estate Mart
- Receivables Mart

PeopleSoft Human Capital Management (HCM) Warehouse

PeopleSoft HCM Warehouse captures detailed workforce-related information into a single environment, allowing you to monitor performance and assess patterns and trend. With this level of insight, you can make the right strategic decisions to maximize your workforce and improve HR performance. The PeopleSoft HCM Warehouse consists of the following data marts, each delivering best-practice analysis for a single human resources discipline:

- Compensation Mart
- Learning and Development Mart
- Recruiting Mart
- Workforce Profile Mart

PeopleSoft Supply Chain Warehouse

PeopleSoft Supply Chain Warehouse provides a consolidated view of your entire supply chain—from procurement processes and inventory turns to production schedules and manufacturing efficiency. With corporate-, operations-, and department-level analysis, you can analyze your performance and make adjustments before problems impact your profitability. The PeopleSoft Supply Chain Warehouse consists of the following data marts, each delivering best-practice analysis for a single supply chain management discipline:

- Fulfillment and Billing Mart
- Inventory Mart
- Manufacturing Mart
- Procurement Mart
- Spend Mart
- Supply Chain Planning Mart

Open Architecture

With the open and flexible architecture of PeopleSoft Performance Management Warehouse, you can use PeopleSoft reporting and scorecarding technology, as well as leading third-party BI/OLAP technology, to create reports, charts, and graphs. PeopleSoft Performance Management Warehouse also lets you analyze your information by using various dimensions—such as customer, product, employee, or time—so that you can measure performance and deliver information according to the needs of your target users.

With Oracle's PeopleSoft Enterprise Performance Management suite of applications, you can extend your warehouse framework to address line-of-business analytics, with PeopleSoft CRM Analytics, Financial Analytics, Supply Chain Analytics, and Workforce Analytics. By embedding decision support into all your business processes and lines of business, you'll empower managers to make accurate and timely decisions that will boost your bottom line.

About PeopleSoft Enterprise Performance Management

PeopleSoft Performance Management Warehouse is part of Oracle's PeopleSoft Enterprise Performance Management (EPM) suite, an integrated suite of analytic applications that enables organizations to drive world-class performance by aligning the right information and resources with strategic objectives. PeopleSoft EPM helps managers formulate strategies for profitable growth, align strategies with operational plans, actively monitor day-to-day operations, and collaborate across the enterprise.

The PeopleSoft Performance Management Warehouse includes the following:

PeopleSoft CRM Warehouse

- Customer Mart
- Marketing Mart
- Sales Mart
- Service Mart

PeopleSoft Financials Warehouse

- Advanced Cost Accounting Mart
- ESA (Enterprise Service Automation) Mart
- General Ledger and Profitability Mart
- Payables Mart
- Real Estate Mart
- Receivables Mart

PeopleSoft HCM Warehouse

- Compensation Mart
- Learning and Development Mart
- Recruiting Mart
- Workforce Profile Mart

PeopleSoft Supply Chain Warehouse

- Fulfillment and Billing Mart
- Inventory Mart
- Manufacturing Mart
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