

# PEOPLESOFT ENTERPRISE DEAL MANAGEMENT



*A streamlined approach to deal management – capture initiation, and administration – for an automated, Internet-based treasury solution.*

Oracle's PeopleSoft Deal Management offers extensive flexibility to address the needs of treasury organizations that transact in a broad range of financial markets. Our pure internet solution offers streamlined deal initiation, administration, settlement accounting, and position monitoring.

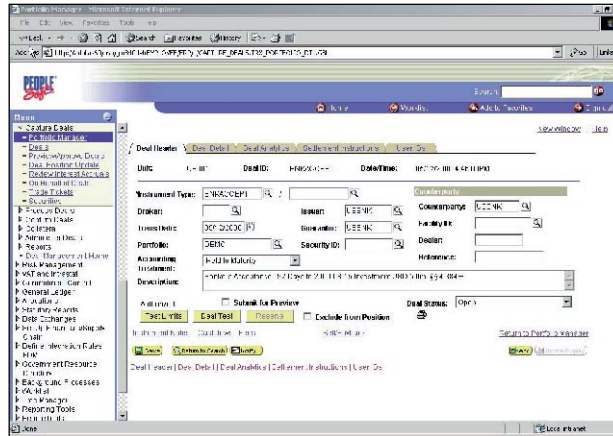
PeopleSoft Deal Management, along with Oracle's PeopleSoft Cash Management, is part of the Oracle's PeopleSoft Treasury. This comprehensive suite provides a treasury solution that integrates with internal and external enterprise management systems including banks, trading partners, and third-party analytics, to bring together all your treasury information into one central location.

## **Sophisticated Deal Management**

PeopleSoft Deal Management helps you maximize your treasury dollars through the following features and functionality:

- Define dealing instruments and create templates of those in which you frequently transact.
- Enter complex transactions or structure your own deals by combining several basic financial building blocks into a single complex instrument.
- Undo deal events on a previously active deal using the Undo Deals Utility.
- Capture a wide range of financial transactions in the foreign exchange and interest rate markets including cash instruments, forwards, swaps, and options.
- Capture trade ticket transactions.
- Ensure timely processing by operations and eliminate potential errors by using straight-through processing.
- Update positions as soon as deals are entered enabling the calculation of global aggregate exposures in a multidimensional format.
- Enforce position limits and apply limit controls automatically as these limits are approached or exceeded.
- Identify exceptions and set up appropriate escalation procedures.
- Identify and report exposures across several dimensions including counter party, currency, and time.
- Segregate duties using workflow to minimize operational risk.
- Automate deal administration—confirming, matching, and settling deals electronically.
- Generate accounting entries for deal trans-actions by integrating with Oracle's PeopleSoft General Ledger, including creation of the due-to/ due-from entries for both interunit and intraunit balancing.

- Review the audit trail for the full history of a trade.
- Track underlying exposures and hedges, test effectiveness, and create required journal entries using our open and flexible FAS 133 solution.



### Capture Deals in Portfolio Manager

Perform deal creation and processing activity for internal and external deals, securities, and trades, and maintain portfolio.

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