

ORACLE MODERNIZATION DISCOVERY

HELPING YOU ACHIEVE YOUR MODERNIZATION GOALS

ORACLE MODERNIZATION DISCOVERY BENEFITS

Review Your Business Drivers

- Cost reduction
- Increased IT agility
- Improved access to and sharing of information
- Legacy skill set and technology risk
- Compliance

Discuss Your Options

- SOA integration to re-use existing legacy
- Re-hosting for the fast move
- Automated migration of languages and databases
- Replace with packages
- Re-architecting to full SOA for maximum benefit

Begin to Develop Your Roadmap

- Understand assessment needs
- Understand what solutions are in the market
- Consider more in-depth Modernization Insight

IT organizations are under increasing pressure to reduce costs while increasing their ability to react to ongoing business change, reduce risk caused by retiring legacy skill sets and increased pressure to reduce costs. To achieve these goals, they need to take advantage more modern environments that combines high-powered service-oriented infrastructure and SOA based applications.

However, no organization can afford to discard what they have and start over. Existing applications have become more than just computer systems; they are true assets that incorporate business content. At the same time, the technology these applications are built on act as an anchor against progress.

The solution to this is IT modernization—preserving the business content of existing applications while adopting more effective and lower cost application and technology environments. Given the complexity and mission critical nature of many legacy IT environments, this might appear to be overly risky and unachievable—but the Oracle Modernization Discovery can get you started quickly and easily.

Oracle Modernization Discovery

The Oracle Modernization Discovery is a unique opportunity for an organization to engage with Oracle Modernization Subject Matter Experts (SMEs) on Modernization topics. The Oracle Modernization Discovery can help your organization in the following ways:

- ✓ Help you understand the key drivers that will influence your choice of options.
- ✓ Provide you with early information on your modernization options. Oracle's approach to modernization is to advise you on how to modernize whether you intend to do it yourself, use various boutique modernization approaches or work with system integrators. As a result, Oracle SMEs are well aware of what solutions are on the market and the pros and cons of these solutions.
- ✓ Suggest potential partners that you may wish to bring in for further investigation.
- ✓ Provide suggestions for needed further detailed understanding of your environment and how to achieve the understanding without producing binders of documentation that do not help you move forward. Options such as a no-charge Oracle Modernization Insight or detailed technical assessment via a 3rd party may be recommended.

The Oracle Modernization Discovery Process

The no-charge Oracle Modernization Discovery is intended to provide initial information quickly and easily based on a very simple process:

**THE ORACLE
MODERNIZATION
DISCOVERY**

KEY BENEFITS

- Access to Oracle Modernization Experts
- Reviews modernization options with you in discussion mode
- No charge and no obligation

KEY DELIVERABLES

- Core understanding of business drivers
- Key next steps
- Potential Partners

- 1) Work with your Oracle field rep to schedule a conference call with an Oracle Modernization SME. Based on your answers to the questionnaire that provide basic information as to your business drivers and current technical environment, Oracle will insure that one or more SMEs with the appropriate expertise join the call. The call is moderated by the Modernization SME and carried out in a discussion mode revolving around your specific modernization issues. No marketing, no sales.
- 2) The SME will write up a short document summarizing the call and providing initial recommendations in areas such as best modernization approach, further assessment requirements and potential solution vendors for you to examine.

That's all it takes. Experience has shown that a Modernization Discovery is a quick and easy way for an organization to better understand their modernization needs and help eliminate the perceived complexity of IT Modernization.

The Oracle Difference

More and more organizations are recognizing that in order to improve their agility in reacting to business change while at the same time reducing cost, they must eliminate legacy technology while at the same time retaining the highly valuable content of their current legacy applications. To achieve this, they are looking to IT modernization.

Modernization may seem like a high-risk process, but by working with Oracle experts in the context of an Oracle Modernization Discovery you can begin to develop a Roadmap for Modernization that encompasses your future needs while minimizing the risk and maximizing the benefits of what Modernization has to offer.

For more information on the Oracle Modernization Discovery or to find out how to schedule a Modernization Discovery, contact your Oracle representative or e-mail the Oracle Modernization Team at modernization_ww@oracle.com.

FOR MORE INFORMATION

General:

oracle.com/goto/modernization

Oracle Modernization Alliance

oracle.com/goto/oma

Copyright 2008, Oracle. All Rights Reserved.

This document is provided for information purposes only, and the contents hereof are subject to change without notice. This document is not warranted to be error-free, nor is it subject to any other warranties or conditions, whether expressed orally or implied in law, including implied warranties and conditions of merchantability or fitness for a particular purpose. We specifically disclaim any liability with respect to this document, and no contractual obligations are formed either directly or indirectly by this document. This document may not be reproduced or transmitted in any form or by any means, electronic or mechanical, for any purpose, without our prior written permission.

Oracle is a registered trademark of Oracle Corporation and/or its affiliates. Other names may be trademarks of their respective owners.