



Remarketer Authorized Value Added Distributor (VAD) Contact List

Below you will find a list of all the Oracle Remarketer Authorized VADs within our different regions. These VADs are authorized to distribute [select products](#) to Oracle Remarketers.

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For more information on the Oracle Remarketer Program, please visit <http://www.oracle.com/partners/goto/remarketer>



Products Available to Oracle Remarketers via Remarketer Authorized Value Added Distributors:

Technology – Remarketer Addendum	Applications – Desktop Addendum	Enterprise Linux and Oracle VM Support - EL&OVM Addendum	MySQL – Desktop Addendum	Hardware – Hardware Remarketer Addendum
<ul style="list-style-type: none"> • Database Personal Edition • Database Standard Edition One • Database Standard Edition • Internet Application Server Standard Edition One • Internet Application Server Standard Edition • Business Intelligence Standard Edition One • Weblogic Server Standard Edition • WebCenter Capture • Internet Developer Suite 	<ul style="list-style-type: none"> • AutoVue Office • AutoVue 2D Professional • AutoVue 3D Professional Advanced • AutoVue EDA • Autovue Electro-Mechanical Professional • Crystal Ball • Crystal Ball Classroom Student Edition • Crystal Ball Classroom Faculty Edition • Crystal Ball Decision Optimizer • Crystal Ball Enterprise Performance Management 	<ul style="list-style-type: none"> • Enterprise Linux Support • Oracle VM Support 	<ul style="list-style-type: none"> • MySQL Standard Edition Subscription • MySQL Enterprise Edition Subscription 	<ul style="list-style-type: none"> • Oracle Database Appliance

✓ Remarketer Authorized VAD is Authorized to distribute specified product set to Remarketers

✗ Remarketer Authorized VAD is NOT Authorized to distribute specified product set to Remarketers

Asia Pacific

Australia	Remarketer	Desktop	EL&OVM	Hardware
Avnet - itX Group Ltd. General Phone: 02 8875 0500 Oracle Team: 02 8875 0410, Will Burns , Senior Product Manager	✓	✓	✓	✓
NextGen. www.nextgendistribution.com.au Oracle Team: 0414 661 442, Greg Wade	✓	✓	✓	✓
China	Remarketer	Desktop	EL&OVM	Hardware
Avnet General Phone: Oracle Team / Website:	✓	✓	✓	✓
Beijing Futong Dongfang Technology Co., Ltd. General Phone: +86 10 85658250 Oracle Team Xiao Yaoyue / Website: www.futong.com.cn	✓	✗	✓	
China National Software & Service Co., Ltd. General Phone: +86 10 51527766 Oracle Team Wang Yong Channel Manager / Website: www.css.com.cn	✓	✓	✓	
Dell China Company Limited General Phone: +86 592 8185181 Oracle Team: Apple Ye, SnP Specialist Manager. / Web site: www.dell.com.cn	✓	✗	✗	
Digital China (China) Limited General Phone: +86 10 82707777 Oracle Team: Huang Xin Channel Manager. / Web site: www.digitalchina.com	✓	✓	✓	✓
ECS (Shanghai) Management Co., Ltd General Phone: 8610-58815599-2306/ 86-159 0145 6932 Oracle Team: Lijuan Wan	✓	✓	✓	✓
India	Remarketer	Desktop	EL&OVM	Hardware
Avnet Phone: +919820033143 Oracle Team: Bakul Raut , Product Mgr. / Web site: http://www.ats.avnet.co.in/	✓	✓	✓	✓
Dell India Phone: Oracle Team: Amit Majumdar , Channels Development. / Web site:	✓	✗	✗	
Redington Phone: +91 93802 77211 Oracle Team: Kaushik Roy , Business Mgr. / Web site: http://www.redingtonindia.com/	✓	✓	✓	
Sonata Information Technology Ltd. Phone: +91 80 26575800 ext 1533 Oracle Team: Girish Belpu / Web site: http://www.sonata-software.com	✓	✓	✗	
Indonesia	Remarketer	Desktop	EL&OVM	Hardware
PT. Computrade Technology International Oracle Team: Lenna Phang / Web site: http://www.computradetech.com	✓	✓	✓	✓
PT. ECS Indo Jaya Oracle Team: Wempie Juslim Web site: http://www.ecsindo.com	✓	✓	✗	
PT. Metrodata Electronics Tbk Oracle Team: Randy Aquinaldy Web site: http://www.metrodata.co.id	✓	✓	✗	✓

Korea	Remarketer	Desktop	EL&OVM	Hardware
Daesang Information Technology Co., Ltd. Oracle Team: Seongpil Choi +82 2 3408 0258 e-mail: football49@daesanqit.com Website: www.daesanqit.com	✓	✓	✓	✓
Youngwoo Digita lCo., Ltd. Oracle Team: e-mail: Website:	✓	✓	✓	✓
Malaysia	Remarketer	Desktop	EL&OVM	Hardware
Applied Business Systems Sdn Bhd Oracle Team: Mohd Anuar Ali , Senior Product Manager Email: anuar@abs.com.my Web site: http://www.abs.com.my	✓	✓	✗	
ECS Oracle Team: Derek Yap, Product Mgr. Email: derekyap@ecsm.com.my Tel: 6019 340 6199 Web site: http://www.ecsm.com.my	✓	✓	✗	✓
Patimas Computer Software Sdn Bhd Oracle Team: Cindy Tye, General Manager Email: cindytye@patimas.com Tel: 6012 307 5480 Web site: http://www.patimas.com	✓	✓	✗	
New Zealand	Remarketer	Desktop	EL&OVM	Hardware
Avnet - itX Group Ltd General Phone: Oracle Team	✓	✓	✓	✓
Pakistan	Remarketer	Desktop	EL&OVM	Hardware
Philippines	Remarketer	Desktop	EL&OVM	Hardware
MSI-ECS General Phone: (632) 688-3808 Oracle Team: Miah Velarde, Oracle Product Mgr. Email : mvelarde@msi-ecs.com.ph Web site: http://www.msi-ecs.com.ph	✓	✗	✗	✓
Technopaq General Phone: (632) 671-5611 loc. 400 Oracle Team: Kearn Julian-Macatangay, Oracle Product Manager Email: karen@technopaq-raffles.com	✓	✗	✗	
Singapore	Remarketer	Desktop	EL&OVM	Hardware
Avnet Oracle Team: Web site :	✓	✓	✓	✓
ECS Computers(Asia) Pte Ltd Oracle Team: Raymund Gomes, raymund.gomes@ecs.com.sg Web site : http://www.ecs.com.sg	✓	✓	✓	✓

Taiwan	Remarketer	Desktop	EL&OVM	Hardware
Bestcom. General Phone: +886-2-25570808 Contact person : John Lin +886-2-25570808 ext.1229; Web site:	✓	✗	✓	✓
SYSAGE Technology Co., Ltd. General Phone: +886-2-8797-8260 Contact person : Jerry Liao +886-2-8797-8260#2390 ; Web site: www.sysage.com.tw	✓	✗	✓	
Thailand	Remarketer	Desktop	EL&OVM	Hardware
A-HOST Co, Ltd. General Phone: +662 2980625 Oracle Team: Kanokwan Haleerattanawattana / Web site: www.a-host.co.th	✓	✓	✗	
DataOne Asia (Thailand) Co., Ltd. General Phone: +662 682 6111 Oracle Team: Oraphan Techa-akraku / Website: http://www.d1asia.co.th	✓	✓	✗	
The Value Systems Co., Ltd. General Phone: +662 308 2040 Oracle Team: Nattakam Klaharn , Product Mgr. / Website: www.value.co.th	✓	✓	✗	
Vietnam	Remarketer	Desktop	EL&OVM	Hardware
Avnet Sunshine JSC General Phone: +848 38268502 Business Development Director Ms Huynh Thi Minh Hieu Web site: www.ats.avnet.com	✓	✓	✓	✓
FPT Distribution Company Phone: 84 902179181 Email: quanvth@fpt.com.vn Website: http://www.fpt.com.vn/vn/	✓	✗	✗	

Europe, Middle East and Africa

African Operations	Remarketer	Desktop	EL&OVM	Hardware
Distribicom Oracle Team Contact: Kristian Tierney Phone: +27447796444492 Web site: http://www.distribicom.com	✓	✓	✓	
Westcon Oracle Team Contact: Mark Neville Phone: +27836453715 Web site: http://africa.westcon.com/	✓	✓	✓	
Austria	Remarketer	Desktop	EL&OVM	Hardware
Arrow ECS Internet Security AG General phone: +4313709440 Email: sales@arrowecs.at Website: http://www.arrowecs.at	✓	✓	✓	✓
Tech Data Österreich GmbH General phone: +43 1 48801 254 eMail: oracle@techdata.at / Web site: Go N'G row P or tal	✓	✓	✓	
Baltic States (Estonia, Latvia & Lithuania)	Remarketer	Desktop	EL&OVM	Hardware
FORS Europe Estonia - +372 6040 441, estonia@fors-europe.com Latvia - +371 6703 5250, latvia@fors-europe.com Lithuania - +370 5236 2750, lithuania@fors-europe.com	✓	✓	✓	
Belgium	Remarketer	Desktop	EL&OVM	Hardware
Avnet Europe Comm VA General phone: +3227099000 Email: muriel.kapper@avnet.com Website: http://www.ts.avnet.com/be/	✓	✓	✓	✓
Altimate Belgium General phone: +32 2 3703911 Email: oracle@distriologie.be / Web site: http://oracle.distriologie.be	✓	✓	✓	✓
Czech	Remarketer	Desktop	EL&OVM	Hardware
Arrow ECS, a.s. General phone: +420 597 488 811 Email: sale@arrowecs.cz Website: http://www.arrowecs.cz/	✓	✓	✓	✓
Avnet s.r.o General phone: +420 281 002 974 Email: jaroslav.schiller@avnet.com Website: www.avnet.cz	✓	✓	✓	✓
Denmark	Remarketer	Desktop	EL&OVM	Hardware
Arrow ECS, Denmark A/S General phone: +45 70 25 45 00 Email: info@arrowecs.dk Website: http://www.arrowecs.dk	✓	✓	✓	✓
Tech Data Denmark A/S General phone: +45 4488 7575 Oracle Team: Eric Vedel / Web site: Go N'Gr ow P o r tal	✓	✓	✓	
Finland	Remarketer	Desktop	EL&OVM	Hardware
Arrow ECS, Finland A/S General phone: +358 (0) 207 656 600 Email: yrki.korhonen@arrowecs.fi Website: http://www.arrowecs.fi/	✓	✓	✓	✓
Tech Data Finland Oy General phone: +358 201 553638 Oracle Team: Peter Ekstrom / Web site: Go N' Gr ow P o r tal	✓	✓	✓	

France	Remarketer	Desktop	EL&OVM	Hardware
Altimate France General phone: +33 (0)1 34 58 47 01 Oracle Team: oracle@distriologie.com / Web site: http://www.distrilogie.fr	✓	✓	✓	✓
Arrow ECS SAS General phone: +33 (0)1 49 97 50 00 Oracle Team: contact@arrowecs.fr / Web site: http://www.arrowecs.fr	✓	✓	✓	✓
Germany	Remarketer	Desktop	EL&OVM	Hardware
Arrow ECS GmbH General phone: +498141 / 3536- 879 Email: Dagmar.Weiss@arrowecs.de / Web site: www.arrowecs.de	✓	✓	✓	✓
Tech Data GmbH &Co. OHG General phone: 0049 (0) 89 4700 3004 Email: oracle-info@techdata.de / Web site: http://www.azlan.de	✓	✓	✓	
Ireland	Remarketer	Desktop	EL&OVM	Hardware
Avnet Technology Solutions Tel: +353 1 6015024 Oracle Team: Paudie.Gavin / Web site: http://www.ts.avnet.com/ie/	✓	✓	✓	✓
Italy	Remarketer	Desktop	EL&OVM	Hardware
Computer Gross S.p.A. (IT) General phone: +39 05719977 / Oracle team: +39 0571997365 Email: p.becherelli@computergross.it / Web site: http://www.computergross.it	✓	✓	✓	✓
ICOS S.p.A. (IT) General phone: +39 0532 783411/ Cristiano Ferrari Email: cferrari@icos.it / Web site: http://www.icos.it	✓	✓	✓	✓
Luxembourg	Remarketer	Desktop	EL&OVM	Hardware
Altimate Luxembourg General phone: Oracle Team Web site:	✓	✓	✓	✓
Middle East Countries	Remarketer	Desktop	EL&OVM	Hardware
Avnet Technology Solutions Middle East and Africa Oracle Team Contact: Hani.Barakat , Phone: +971561705022 Web site: http://www.ts.avnet.com/ae/	✓	✓	✓	
Track Distribution Middle East Oracle Team Contact: Julie.Varghese , Phone: +971504953787 Web site: http://www.trackdistribution.com/	✓	✓	✓	
Techaccess Oracle Team Contact: Chris.Cornelius , Phone: +971552236401 Web site: http://www.techaccess.com	✓	✓	✓	
Netherlands	Remarketer	Desktop	EL&OVM	Hardware
Avnet Technology Solutions General phone: +31 040 2502 602 Email: ats.nl@avnet.com Web site: http://www.avnet.com	✓	✓	✓	✓
Tech Data Nederland General phone: +31 034 6585 000 Email: info@techdata.nl Web site: http://www.techdata.nl	✓	✓	✓	

Norway	Remarketer	Desktop	EL&OVM	Hardware
Arrow ECS Norway AS General phone: +47 (0) 22 02 81 00 Email jan-erik.thorstensen@arrowecs.no Web site: http://www.arrowecs.no/	✓	✓	✓	✓
Tech Data Norge AS General phone: +47 22 897243 Oracle Team: Lars Odegaard / Web site: Go N' G ro w P ort al	✓	✓	✓	
Poland	Remarketer	Desktop	EL&OVM	Hardware
Arrow ECS Sp zo.o. General Phone: +48 12 61643 00 Contact: Marek Janas Web site: http://www.arrowecs.pl	✓	✓	✓	✓
Portugal	Remarketer	Desktop	EL&OVM	Hardware
Altimate Portugal General phone: +351 21 893 31 00 Oracle Team: ultimate@ultimate.pt Web site: http://www.altimate.pt/	✓	✓	✓	✓
Russia	Remarketer	Desktop	EL&OVM	Hardware
FORS Distribution General Phone: +7 (495) 787 7040 Oracle Team: Konstantin Perfiliev , Alliances & Channels Director / Web site: http://www.fdc.ru	✓	✓	✓	✓
Marvel-Distribution: Maksim Khandros tel.: +7 (495) 745-8008 ext. 2268, mobile: +7 (916) 501-5770,	✓	✓	✓	✓
Merlion: Larisa Gerasimova tel. +7 (495) 981-8484 ext. 2021, mobile +7 (925) 283-0026, Oracle Team	✓	✓	✓	✓
OCS (Office Computer Distribution): Mikhail Kayshv tel. +7 (495) 995-2575 *2329# , mobile (926) 109-7716, Oracle Team	✓	✓	✓	✓
Slovakia	Remarketer	Desktop	EL&OVM	Hardware
Avnet Technology Solutions s.r.o. General Phone: +421 2 3211 1114 Oracle Team: ivan.jamnicky@avnet.com / Web site: http://www.ts.avnet.com/sk/	✓	✓	✓	✓
ASBIS SK s.r.o. General Phone: + 421 2321 65 118 E-mail: ivor@asbis.sk Web site: http://www.asbis.sk	✓	✓	✓	✓
South Africa	Remarketer	Desktop	EL&OVM	Hardware
First Distribution Oracle Team: Brandon McDonald , Phone: +27726535130 Web site: http://www.firstdistribution.co.za	✓	✓	✓	
Work Group IT (previously Horizon/Explic) Oracle Team: Nick Christodolou , Phone: +27828550133 Web site: http://www.workgroup.co.za	✓	✓	✓	
Spain	Remarketer	Desktop	EL&OVM	Hardware
Altimate Spain S.A. General phone: +34 91 746 02 20 E-mai: valencia@ultimate-group.com Web site: www.altimate-group.com	✓	✓	✓	✓
DIASA Informatica SAU General phone: + 34 91 761 21 35 E-mail: franciscosajuan@diasa.es Web site: www.diasa.es	✓	✓	✓	

Sweden	Remarketer	Desktop	EL&OVM	Hardware
Arrow ECS Sweden AB. General Phone: +46 (0)8-555 188 00 Contact: info@arrowecs.se Web site: http://www.arrowecs.se	✓	✓	✓	✓
TD Tech Data AB General phone: +46 856473247 Oracle Team: Annika Lewin / Web site: Go_N_Grow_Portal	✓	✓	✓	
Switzerland	Remarketer	Desktop	EL&OVM	Hardware
Avnet AG General Phone: +41 (0)44 722 78 00 / Oracle Team +41 (0)44 722 78 19 Email: oracle.ch@avnet.com Web site: http://ts.avnet.com/ch	✓	✓	✓	✓
Tech Data (Switzerland) GmbH General phone: +41 41 799 10 00 / Oracle team: +41 41 799 15 69 Email: oracle@techdata.ch / Web site: http://oracle.techdata.ch / Go_N_Grow_Portal - DE (FR)	✓	✓	✓	
Turkey	Remarketer	Desktop	EL&OVM	Hardware
Artim Bilisim Cozum ve Dagtim A.S. General Phone (0212) 332 22 55 Contact:Mr Kutlu Altun Email; info@artimbilisim.com Web site: www.artimbilisim.com	✓	✓	✓	✓
LinkPlus General Phone: +90 216 316 50 50 Oracle Team: Erdinc Baslik , General Mgr./ Oya Sensezer , Sales Mgr.	✓	✓	✓	✓
Ukraine	Remarketer	Desktop	EL&OVM	Hardware
Distribution House Megatrade LLC General Phone: +38 044 538 00 06, soft@megatrade.com.ua	✓	✓	✓	
Informatsiyne Merezhyvo Ltd. General Phone: +38 044 492 2929 Oracle Team: Web site: oracle@muk.com.ua	✓	✓	✓	
United Kingdom	Remarketer	Desktop	EL&OVM	Hardware
Arrow ECS General Phone: +44 (0) 1423 519000 Contact: oraclevendor@arrowecs.co.uk Web site: http://www.arrowecs.co.uk/	✓	✓	✓	✓
Avnet Technology Solutions General Phone: 01925 856999 Email: oraclehotline@avnet.com / Web site: http://www.ts.avnet.com/uk/vendors/oracle/	✓	✓	✓	✓

Latin America

Argentina	Remarketer	Desktop	EL&OVM	Hardware
Aktio Argentina General phone: +54 (11) 5238-1444 Web site: http://www.eaktio.com / http://www.eaktio.com/soft_oracle.html	✓	✗	✗	
Preteco Argentina General phone: 54-11-5235-8600 Contact: Laura Niveyro / Web site: www.preteco.com	✓	✗	✗	
Bolivia	Remarketer	Desktop	EL&OVM	Hardware
Preteco Bolivia General phone: +591 2211 4109 Contact: Juan Carlos Ibarra / Email: info@preteco.com / Web site: http://www.preteco.com	✓	✗	✗	
Brazil	Remarketer	Desktop	EL&OVM	Hardware
Ação Informática General phone: 11-5682-9444 / Oracle team: 0800-770-9443 Email: acaoexpress@acao.com.br / Web site: www.acao.com.br	✓	✓	✗	
Avnet Contact: Alessandra Machado General phone: (11) 3191-2872 Email: alessandra.machado@avnet.com Web site: www.avnet.com	✓	✓	✓	✓
Officer Distribuidora General phone: 55 11 5014 2000 / Oracle Team: 55 11 5014 7129 Email: cecilia@officer.com.br Web site: www.officer.com.br	✓	✓	✓	
Chile	Remarketer	Desktop	EL&OVM	Hardware
AKTIO Chile S.A. Contact: Alejandro Alonzo General phone: +562-8204270 Email: aalonzo@eaktio.com Web site: www.AKTIO.com	✓	✓	✗	
PRETECO Chile S.A. Contact: Robinson Concha General phone: +562-3659636 Email: rconcha@preteco.com Web site www.preteco.com	✓	✓	✗	
Colombia	Remarketer	Desktop	EL&OVM	Hardware
AKTIO Colombia. Contact: General phone: Email: Web site: www.AKTIO.com	✓	✓	✗	✓
Nexsys de Colombia General phone: 57.1.8766700 / Oracle team: 57.1.8766700 ext 1213 Email: german.mayorga@nexsysla.com / Web site: www.nexsysla.com	✓	✗	✗	✓
Ecuador	Remarketer	Desktop	EL&OVM	Hardware
Nexsys del Ecuador General phone: 593 - 2 - 2444482 / Oracle team: 593 - 2 - 2444482 ext 209 y 222 Email: viviana.tobar@nexsysla.com / Web site: www.nexsysla.com	✓	✓	✗	

Mexico	Remarketer	Desktop	EL&OVM	Hardware
Avnet General phone: +52 (55) 8000-3000 Oracle team: Julio Paz Business Manager SW Oracle Web site: www.tallard.com.mx	✓	✓	✓	✓
CompuSoluciones Web site: www.compusoluciones.com Tel: 52 (55) 5000 7777 +52 33 5000 77 77 / Iraiz Pena Supervisora de ventas Aplicaciones +52 55 5000 77 77 / Victor Miramon , Supervisor de Ventas Enterprise +52 81 5000 7777 / Margarita Velez Supervisora de Tecnologia	✓	✓	✓	
Tecnología Especializada Asociada de Mexico (TEAM) General phone: Tel +52 55 3096 1100 Contact Fernando Miramón Ejecutivo de Ventas Oracle / Web site: http://www.teamnet.com.mx	✓	✓	✓	
Peru	Remarketer	Desktop	EL&OVM	Hardware
Anectis Peru S.A.C. General phone: (511) 710 0509 / Oracle team: 511 615-1000 Email: Paula Grieve Web site: www.licenciasonline.com	✓	✓	✗	
Nexsys Del Perú S.A.C. General phone: (511) 462-0200 extention # 262 / Oracle team: 511 615-1000 Email: Carlos Manrique Web site: www.nexsysla.com	✓	✓	✗	
Venezuela	Remarketer	Desktop	EL&OVM	Hardware
Corporación Netix, C.A. General phone: +58 (212) 753-5565 / Web site: http://www.netixcorp.com Oracle team: Daniela Farnataro , GB Channels Manager	✓	✓	✓	
Tarsus Venezuela General phone: +58 (212) 959 2444 Web site: http://www.tarsus.com/ve / Oracle Microsite	✓	✓	✗	

North America

Canada	Remarketer	Desktop	EL&OVM	Hardware
Avnet Technology Solutions General Phone: 1-800-668-7982 Web site: http://www.ats.avnet.com	✓	✓	✓	✓
Alternative Technology, an Arrow Company Oracle team: 800.539.5465 Email: Oracle@AltTech.com / Web site: www.alttech.com/products/vendors/oracle	✓	✓	✗	✓
Lifeboat Distribution Oracle team: 800.847 7078 Email: info@lifeboat.ca Web site: http://www.lifeboatdistribution.com Contact Jitto	✗	✓	✗	✗
Tech Data Canada General phone: 905-286-6800 Oracle team: Arshad Rahman 22264 / Web site: http://www.techdata.com/business/oracle/	✓	✓	✓	
United States of America	Remarketer	Desktop	EL&OVM	Hardware
Avnet Technology Solutions General Phone: 1-800-409-1483 Oracle Team: Frank Jacobs & Dan Mellish / Web site: http://www.ats.avnet.com	✓	✓	✓	✓
Alternative Technology, an Arrow Company Oracle team: 800.539.5465 Email: Oracle@AltTech.com / Web site: www.alttech.com/products/vendors/oracle	✓	✓	✗	✓
Lifeboat Distribution Oracle team: 800.847 7078 Email: sales@lifeboatdistribution.com Web site: http://www.lifeboatdistribution.com Contact Erin King	✗	✓	✗	✗
Tech Data General phone: +1 800-237-8931/ Oracle team: +1 800-237-8931, extension 82082 Email: psoracle@techdata.com / Web site: www.techdata.com/business/oracle/	✓	✓	✓	