



Oracle PartnerNetwork Specialized Platinum Partner Level

AT A GLANCE

TESTIMONIAL

"The focus Oracle PartnerNetwork has put on specialization closely aligns with our business in North America Sales and allows us to quickly recognize and select a qualified partner for joint opportunities."

Keith Block
EVP North America Sales,
Oracle

TOP BENEFITS

Gold-level benefits, plus

- Highest Priority placement on Solutions Catalog
- One application integration validated by Oracle (AIAP) included
- Dedicated Partner Business Consultant
- 30% OU discount on selected product training

For full benefits table go to partner.oracle.com > **Most Popular Resources** and click on **View Benefits by Membership Level**

Be recognized for your specializations across a breadth of Oracle's broad product portfolio.

Join a brand-new elite level by achieving five or more Oracle PartnerNetwork (OPN) specializations and receive the highest level of engagement, commitment, and benefits available in OPN Specialized.

Specialized. Strengthen your strategy for long-term growth by showcasing the depth and breadth of your company's expertise with Oracle solutions and support our joint customers more effectively.

Become a Platinum Partner to:

- Receive exposure to more than 345,000 potential customers via priority placement on Oracle.com product pages via Solutions Catalog
- Receive maximum recognition within Oracle based on your investment in in-depth expertise across the breadth of Oracle's products
- Receive dedicated virtual account management support to build joint development plans that can help you broaden your specialization areas and revenue margins
- Underpin the breadth of your specializations by utilizing an annual validation of the integration of your solution with Oracle Validated Integration (US\$9,500 value)
- Take advantage of a 25 percent discount on instructor-led training and a 30 percent discount on live virtual classroom training provided by Oracle University (OU) as well as eight assessment/exam vouchers
- Benefit from Oracle's online Support knowledge base, plus 100 free Oracle Support service requests (SRs) for Oracle technology and applications products and 200 free SRs for Oracle Enterprise Linux

Oracle Platinum Benefits Highlights

All benefits available to Oracle Gold Partners, plus

- Highest Priority placement on Solutions Catalog
- One SOA-based Oracle Validated Integration
- Dedicated Partner Business Consultant, phone lines and e-mail addresses with top priority handling of all your queries
- 25-30 percent discount on OU products and services
- Eight assessment exam vouchers
- Joint press releases
- 100 Free Oracle Support SRs for Oracle technology and applications products
- 100 free Oracle Support SRs for Enterprise Linux Basic and Oracle VM
- Access to the Oracle Advanced Customer Services partner team
- Eligibility to participate in Oracle Partner Advisory Boards
- Access to market development funds

Enablement 2.0
DEVELOP • SELL • IMPLEMENT



Specialized
Oracle Database

This image is an example of an Oracle PartnerNetwork Specialized logo and is for illustration purposes only

TESTIMONIAL

"The focus Oracle PartnerNetwork has placed on Specialization provides us with the ability to select qualified partners who have demonstrated expertise in a specific product or solution; this program eliminates the guesswork and helps ensure we find the right partner to fit our needs."

Dave Lyons
Director, Information
Technology,
Baptist General Convention of
Texas.

Platinum Partner Membership Cost

The annual fee for your Platinum level membership is US\$9,995.

Only at Platinum level can your Associate members join free!

How to Join

Two simple ways:

1. Get more details about this partner level at partner.oracle.com > **OPN Program** > **OPN Details by Levels** > click on **Platinum level**.
2. Go to partner.oracle.com > click on **Join Now** to start your application.

For assistance contact the Oracle Partner Business Center or an Oracle Value Added Distributor.

Where to Find More Information

For all the details, plus the full benefit listing visit partner.oracle.com > **OPN Program** > **OPN Details by Levels** > click on **Platinum**



Specialized. Recognized by Oracle.
Preferred by Customers.

**Join the elite Platinum level of Oracle PartnerNetwork
Specialized today and maximize your engagement with Oracle!**



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