

Oracle PartnerNetwork Specialized Remarketer

AT A GLANCE

TOP BENEFITS

- Resell 1-Click products
- 1-Click Guided Learning Paths
- 1-Click Solution Kits
- 1-Click Ordering Process

Jump-start into an Oracle Resell Business Today with No Commitment.

Oracle Remarketer gives you a unique ability to immediately open new markets and sales opportunities. Remarketer provides companies with the ability to resell select Oracle products via regionally located Remarketer Authorized Distributors with no membership fee.

Become an Oracle Remarketer to:

- Grow your business opportunities with the most affordable and expandable solutions in the market; Oracle 1-Click Products
- Increase profitability in your business transactions by using a streamlined channel-only ordering process
- Get business support through a Remarketer Authorized VAD for enrollment, training, support and sales enablement – <http://www.oracle.com/partners/goto/remarketerauthorizedvad>

What Oracle Products Can You Resell as an Oracle Remarketer?

Oracle Remarketer allows you to resell Oracle 1-Click ordering products and Support offerings, including:

Oracle 1-Click Products

- | | |
|---|--|
| <ul style="list-style-type: none"> • Oracle Database, Personal Edition • Oracle Database, Standard Edition • Oracle Database, Standard Edition One • Oracle Application Server Standard Edition One • Oracle Application Server Standard Edition • Oracle Business Intelligence Standard Edition One • Oracle WebLogic Server Standard Edition • Oracle Universal Content Management Standard Edition • Oracle Document Capture • Oracle Internet Developer Suite | <ul style="list-style-type: none"> • † AutoVue Office • † AutoVue 2D Professional • † AutoVue 3D Professional Advanced • † AutoVue EDA Professional • † AutoVue Electro-Mechanical Professional • † Oracle Crystal Ball • † Oracle Crystal Ball Decision Optimizer • † Oracle Crystal Ball Enterprise Performance Management |
|---|--|

Support Offerings

- † Oracle Enterprise Linux Support
- † Oracle VM Support

† Availability varies by Remarketer Authorized Value Added Distributor

Enablement 2.0
DEVELOP · SELL · IMPLEMENT

Oracle Remarketer Benefits Highlights

- | | |
|---|---|
| <ul style="list-style-type: none"> • ** Access to partner-specific education via Guided Learning Paths available in the Oracle PartnerNetwork Competency Center • ** Marketing kits • ** Ability to resell authorized products | <ul style="list-style-type: none"> • ** Sales kits • Access to the 1-Click Ordering Process, a channel-exclusive process that expedites orders from sale to fulfillment |
|---|---|

*** Product information limited to 1-Click Products*

Remarketer Is Free

There are no fees required to begin reselling select Oracle software as an Oracle Remarketer.

How to Start Selling as a Remarketer

To begin selling select Oracle software as a Remarketer, simply contact a Remarketer Authorized VAD in your region.

The contact list is located at

<http://www.oracle.com/partners/goto/remarketerauthorizedvad>

Where to Find More Information

- Go to <http://www.oracle.com/partners/goto/remarketer>
- More details at partner.oracle.com > OPN Program > OPN Details by Levels > click on Remarketer – <http://www.oracle.com/partners/goto/remarketer>
- Check the 1-Click Technology for Midsize Companies Knowledge Zone, on OPN portal, for sales and enablement tools designed to help you start today <http://www.oracle.com/partners/en/knowledge-zone/database/1-click-for-midsize-021469.htm>.
- You can get more information on Training, on marketing and sales material and all the products covered by Oracle 1-click <http://www.oracle.com/partners/en/knowledge-zone/024159.htm>
- Stay connected: provide comments, ideas, and feedback directly to Oracle by becoming a member of the Remarketer Mix at mix.oracle.com/groups/11644.

Start Making Money Today by Becoming an Oracle Remarketer



Oracle is committed to developing practices and products that help protect the environment

Copyright © 2011, Oracle and/or its affiliates. All rights reserved.

This document is provided for information purposes only and the contents hereof are subject to change without notice. This document is not warranted to be error-free, nor subject to any other warranties or conditions, whether expressed orally or implied in law, including implied warranties and conditions of merchantability or fitness for a particular purpose. We specifically disclaim any liability with respect to this document and no contractual obligations are formed either directly or indirectly by this document. This document may not be reproduced or transmitted in any form or by any means, electronic or mechanical, for any purpose, without our prior written permission.

Oracle is a registered trademark of Oracle Corporation and/or its affiliates. Other names may be trademarks of their respective owners.
0109