

FOCUS ON PEOPLESFT SUPPLIER RELATIONSHIP MANAGEMENT AND SUPPLY CHAIN MANAGEMENT**Keynotes**

NORTH HALL D

Monday, November 12, 2007

8:30 a.m. – 9:30 a.m.

Charles Phillips, President
Oracle

9:30 a.m. – 10:15 a.m.

Hector Ruiz, Chairman and Chief Executive Officer
AMD

2:00 p.m. – 2:45 p.m.

Mark Hurd, Chairman and Chief Executive Officer
HP

6:00 p.m. – 7:00 p.m.

Andy Mendelsohn, Senior Vice President, Server
Technologies
Oracle

Tuesday, November 13, 2007

8:30 a.m. – 9:15 a.m.

Paul S. Otellini, President and Chief Executive Officer
Intel Corporation

9:15 a.m. – 10:15 a.m.

Thomas Kurian, Senior Vice President, Fusion Middleware
Oracle

1:45 p.m. – 2:45 p.m.

Ed Abbo, Senior Vice President, Applications Development
Oracle

Wednesday, November 14, 2007

8:30 a.m. – 9:15 a.m.

Jonathan Schwartz, Chief Executive Officer and President
Sun Microsystems, Inc.

12:45 p.m. – 1:30 p.m.

Michael Dell, Chairman of the Board and Chief Executive
Officer
Dell

1:30 p.m. – 2:30 p.m.

Larry Ellison, Chief Executive Officer
Oracle**DEMOgrounds**

WEST EXHIBITION HALL

PeopleSoft Supplier Relationship Management

- **PeopleSoft Sourcing and Contract Management (Demopod P11 – Moscone West)**

Learn about PeopleSoft's solutions to help you drive more and better sourcing through online collaboration and negotiation and enforce better contracts.

- **PeopleSoft eProcurement and eSupplier Connection (Demopod P12 – Moscone West)**

Learn about PeopleSoft's self-service applications for internal requisitioning and suppliers.

- **PeopleSoft Services Procurement (Demopod P18 – Moscone West)**

Learn about PeopleSoft's application that helps you control services spending.

- **PeopleSoft Purchasing (Demopod P19 – Moscone West)**

Learn about PeopleSoft's application for buyers that streamlines PO processing while strengthening policy compliance.

PeopleSoft Supply Chain Management

- **PeopleSoft Manufacturing Solutions (Demopod P33 – Moscone West)**

Learn about PeopleSoft's solutions that help you manage discrete, repetitive, flow, or mixed-mode environments; take advantage of flexible item or product costing options; and effortlessly manage subcontracting processes.

- **PeopleSoft Order-to-Cash Solutions (Demopod P20 – Moscone West)**

Learn about PeopleSoft's solutions that help you manage the most visible and rapidly evolving component of your supply chain management process.

- **PeopleSoft Inventory and Fulfillment Solutions (Demopod P36 – Moscone West)**

Learn about PeopleSoft's solutions that help you streamline your fulfillment process.

- **PeopleSoft Supply Chain Planning Solutions (Demopod P35 – Moscone West)**

Learn about PeopleSoft's solutions that improve your planning process by using web-based access in an advanced planning system, constraint-based optimization, and collaboration for greater supply chain visibility.

Meet the Experts MOSCONE WEST-2ND FLOOR

Tuesday, November 13, 2007

PeopleSoft Enterprise Solutions: 10:00 a.m. – 4:30 p.m.
Moscone West Overlooks – 2nd Floor

Development product experts will be available to answer questions and discuss PeopleSoft applications, tools and technology.

Sessions

Monday, November 12, 2007

TIME	TITLE	LOCATION
11:00 a.m.	Optimizing Your Product Margins with PeopleSoft Order Management Charlotte Jorgenson, Oracle	Moscone West – Room 2010
11:00 a.m.	PeopleSoft Supplier Relationship Management: What's New Alexa Dhillon, Oracle	Moscone West – Room 2008
12:30 p.m.	PeopleSoft Supplier Relationship Management Purchasing and eProcurement: What's New Alexa Dhillon, Oracle; Elaine Wong, Oracle	Moscone West – Room 2008
3:15 p.m.	Coffee, Junk Food, and Good Humor: Recipe for a Successful PeopleSoft Enterprise 8.9 Upgrade at Green Mountain Coffee Roasters Jim Prevo, Green Mountain Coffee Roasters; May Chau, Oracle	Moscone West – Room 2010
3:15 p.m.	PeopleSoft Supplier Relationship Management Customer Case Study: PeopleSoft Supplier Contract Management Chris Yardley, Battelle PNNL; Alexa Dhillon, Oracle	Moscone West – Room 2008
3:15 p.m.	Oracle Applications Unlimited: Delivering Competitive Advantage Through Customer- Driven Innovations and Next-Generation Technology Jesper Andersen, Oracle	Moscone South – Room 103
4:45 p.m.	PeopleSoft Executive Update and Customer Discussion Doris Wong, Oracle; Tracy Martin, Oracle; Patrick Belanger, Lowe's Companies, Inc; Dennis Peery, Sprint Nextel Corporation; Hubert Winter, Deutsche Bank AG	Moscone South – Room 103

Tuesday, November 13, 2007

TIME	TITLE	LOCATION
10:45 a.m.	Leveraging the Power of PeopleSoft Product Configurator for Make-to-Order Environments Duke Otoshi, Oracle	Moscone West – Room 2012
10:45 a.m.	PeopleSoft Supplier Relationship Management Strategic Sourcing and Supplier Contract Management: What's New Mike Demele, Oracle; Michael O'Connor, Oracle	Moscone West – Room 2008
10:45 a.m.	Hartford Insurance Upgrades from PeopleSoft Financial Management Release 8.4 to 9.0 Charlotte Skawski, The Hartford; Amira Morcos, Oracle	Moscone West – Room 2007
12:15 p.m.	PeopleSoft Supplier Relationship Management Services Procurement: What's New Marc Cagigas, Oracle; Joanne Saiu, Oracle	Moscone West – Room 2008
12:15 p.m.	Buy- and Sell-Side Vendor-Managed Inventory in PeopleSoft Enterprise Paul Chamberlain, Oracle; Bridget Woodard, Oracle	Moscone West – Room 2012

Tuesday, November 13, 2007 (continued)

TIME	TITLE	LOCATION
3:15 p.m.	PeopleSoft Supplier Relationship Management Customer Panel: Making the Most of Supplier Relationship Management Isaac Jackson, Lowe's; Chris Yardley, Battelle PNNL; Scott Meiser, Abercrombie and Fitch; Alexa Dhillon, Oracle	Moscone West – Room 2008
4:45 p.m.	Managing Order Releases in PeopleSoft Enterprise Fulfillment Jim Hillman, Oracle	Moscone West – Room 2005
4:45 p.m.	PeopleSoft Product Road Map (repeated on Thursday, November 15, at 10 a.m.) Tracy Martin, Oracle; John Webb, Oracle	Moscone West – Room 3009 & 3011

Wednesday, November 14, 2007

TIME	TITLE	LOCATION
9:45 a.m.	Customer Case Study in Services Procurement: Strategies for Rapid and Sustainable Improvement Ian Sullivan, Provade; Greg Tennyson, Oracle	Moscone West – Room 2008
9:45 a.m.	University of California at San Francisco Upgrades to PeopleSoft Financial Management Release 9.0 and Implements PeopleSoft eProcurement Bert Mok, University of California at San Francisco; Mimi Sosa, University of California at San Francisco; Mike Gillett, Oracle	Moscone West – Room 2007
11:15 a.m.	Let Me See a Supply Chain Problem in My PeopleSoft System Before My Boss Does! Frank D'Ambrose, Oracle; Mike Lizio, Oracle	Moscone West – Room 2012
11:15 a.m.	Minimize Supplier Inquiries with Self-Service Tools Provided by PeopleSoft eSettlements Pamela Fons, University of Michigan; Nadeem Zaidi, University of Michigan; Frederic Portal, Oracle	Moscone West – Room 2007
3:00 p.m.	The Care and Feeding of Your Inventory Cost Accountants: A How-to Guide for Keeping Them Happy Stephanie Merenda, Oracle	Moscone West – Room 2012
3:00 p.m.	PeopleSoft Supplier Relationship Management Customer Case Study: PeopleSoft Strategic Sourcing Steve Hengstebeck, Abercrombie; Scott Meiser, Abercrombie and Fitch; Daniel Velasquez, Oracle	Moscone West – Room 2008
3:00 p.m.	Oracle's Vision for Enterprise Applications Jesper Andersen, Oracle	Moscone South – Room 103
4:30 p.m.	PeopleSoft: For Your Upgrade and Expansion Consideration Dennis Peery, Sprint Nextel Corporation; Tracy Martin, Oracle; John Webb, Oracle	Moscone West – Room 3009 & 3011
4:30 p.m.	What a Concept! Working with Your Suppliers Before Stockouts Become a Problem Wei Cui, Oracle; June Yee, Oracle	Moscone West – Room 2012
4:30 p.m.	Getting Value From Oracle Fusion Technology with Oracle E-Business Suite, PeopleSoft, Siebel, and JD Edwards Applications Today Thomas Kurian, Oracle	Moscone South – Room 103

Thursday, November 15, 2007

TIME	TITLE	LOCATION
10:00 a.m.	PeopleSoft Product Road Map (repeated on Tuesday, November 13, at 4:45 p.m.) John Webb, Oracle	Moscone West – Room 3024
11:30 a.m.	Using PeopleSoft Enterprise Approval Workflow to Streamline the E-Procurement Process Shawn Abernathy, Oracle; Jenny Kwan, Oracle	Moscone West – Room 2008

Thursday, November 15, 2007 (continued)

TIME	TITLE	LOCATION
1:00 p.m.	Vendor File Maintenance in PeopleSoft: Dotting the i's and Crossing the t's Sarah Washam, University of Oklahoma	Moscone West – Room 2008

Partners

PARTNER	EXHIBITION HALL	BOOTH #
Accenture	Moscone South	Booth 1902
BearingPoint	Moscone South	Booth 2216
Deloitte	Moscone South	Booth 1214
IBM	Moscone South	Booth 912
PricewaterhouseCoopers	Moscone West	Booth 3748
Provade	Moscone South	Booth 309

Networking Events and Opportunities

EVENT	DAY	TIME
Welcome Reception*	Sunday	7:30 p.m. – 9:30 p.m.
OTN Night	Monday	7:30 p.m. – 11:30 p.m.
Appreciation Event*	Wednesday	8:30 p.m. – 12:30 a.m.
It's a Wrap	Thursday	5:30 p.m. – 7:30 p.m.

* Oracle OpenWorld Full Conference attendees only.