

Partners Distinguish their Expertise with Oracle Cloud Services

The Oracle PartnerNetwork (OPN) Cloud Program provides a system of preference for customers to identify those partners who have differentiated expertise, skills and proven investment in Oracle Cloud Services.

OPN members can showcase their investment in Oracle Cloud Services by achieving one of the innovative Cloud designations – Cloud Standard, Cloud Select, Cloud Premier or Cloud Elite. Each progressive tier includes key Cloud specific performance metrics, allowing customers to select partners based on their specific profile and identifying partners who exemplify excellence in delivering Oracle Cloud solutions.

“ OPN offers a comprehensive portfolio of cloud programs for partners to showcase their expertise. Our rapid growth and extensive SaaS, PaaS and IaaS cloud portfolio presents an unparalleled opportunity for partners and customers alike. The OPN Cloud Program equips our highly experienced partners with the tools they need to successfully move customers to modern business models. ”

– Penny Philpot
Group VP, Worldwide
Alliances & Channels

OPN Cloud Program Performance Metrics – Value to Customers

PROVEN TRACK RECORD



- Relevant experience with Oracle Cloud transactions
- Showcased expertise with Oracle Cloud

CUSTOMER VALIDATION



- Successful partner engagements
- Endorsed by customers, verified by Oracle

FOCUSED CAPABILITY



- Successful, repeatable cloud use cases integrated with or built on Oracle Cloud Services
- Oracle Cloud Specializations

SKILLED RESOURCES



- Certified Oracle Cloud Implementation Specialists
- Dedicated Oracle Cloud teams



CLICK HERE TO
FIND AN OPN CLOUD PARTNER