

**Hardware and Software  
Engineered to Work Together**



## Oracle Exastack Optimized

Oracle Exastack Optimized provides qualifying Oracle PartnerNetwork (OPN) members with access to Oracle performance experts and Oracle Exastack lab environments for testing and tuning their applications with the Oracle Exadata Database Machine, Oracle SuperCluster, Oracle Exalogic Elastic Cloud, Oracle Exalytics In-Memory Machine, Oracle Database Appliance, and Oracle Big Data Appliance.

### CONTACT US

- [Contact a Partner Expert](#)
- [Email Oracle Exastack](#)

### WHY GET OPTIMIZED?

- High visibility with customers and Oracle Field Sales Organization through training, newsletters, and other marketing activities.
- Formal recognition from Oracle and brand awareness with the Oracle Exadata Optimized, Oracle SuperCluster Optimized, Oracle Exalogic Optimized, Oracle Exalytics Optimized, Oracle Database Appliance Optimized, and Oracle Big Data Optimized logos.
- Oracle Exastack Optimized status counts toward attaining Platinum or Diamond level OPN membership.

With an Oracle Exastack Optimized status, partners can accelerate sales opportunities and attract new customers by leveraging exclusive Oracle Exastack Optimized technical and go-to-market benefits, including access to corresponding Oracle branding, logos and related benefits to effectively differentiate their offerings.

Customers can be confident when selecting Oracle Exastack Optimized applications knowing that they are supported, and have been tested and tuned with Oracle Engineered Systems to help deliver optimum speed, scalability and reliability.

### The Oracle Exastack Optimized Competitive Edge

Oracle Exastack Optimized allows OPN members to differentiate themselves from competitors by offering applications that can deliver optimum performance and reliability.

Customers can confidently choose a partner's Oracle Exastack Optimized application, knowing it has been tested and tuned with Oracle Exadata Database Machine, Oracle SuperCluster, Oracle Exalogic Elastic Cloud, Oracle Exalytics In-Memory Machine, Oracle Database Appliance, or Oracle Big Data Appliance with a goal of delivering speed, scalability and reliability.





## Oracle Exastack Optimized Benefits



OPN members can leverage exclusive Oracle Exastack Optimized technical and go-to-market benefits, including:

- Access to Oracle performance experts and Oracle Exastack lab environments for tuning and optimization of their application with Oracle Exadata Database Machine, Oracle SuperCluster, Oracle Exalogic Elastic Cloud, Oracle Exalytics In-Memory Machine, Oracle Database Appliance, and Oracle Big Data Appliance.
- Partner success story including performance metrics published on [Oracle References](#).
- Opportunity to differentiate and promote Oracle Exastack Optimized applications and related performance metrics through partner-issued press release and collateral announcing their attainment of Oracle Exadata Optimized, Oracle SuperCluster Optimized, Oracle Exalogic Optimized, Oracle Exalytics Optimized, Oracle Database Appliance Optimized, and Oracle Big Data Optimized status.
- Supporting quote from Oracle Executive for partner-issued press release.
- Ability to promote Oracle Exastack Optimized applications through the preferred search listing and as an Oracle Exastack featured partner on the [OPN Solutions Catalog](#) (including advanced search capability for sorting / filtering for Oracle Exastack Optimized applications).
- High visibility with customers and Oracle Field Sales Organization through training, newsletters, and other marketing activities.
- Formal recognition from Oracle and brand awareness through marketing Oracle Exastack Optimized applications with the Oracle Exadata Optimized, Oracle SuperCluster Optimized, Oracle Exalogic Optimized, Oracle Exalytics Optimized, Oracle Database Appliance Optimized, and Oracle Big Data Optimized logos.
- Access to additional set of OPN benefits. See [Benefits & Tools](#) associated with Oracle Exastack Optimized for more details.
- Oracle Exastack Optimized status may be counted toward attaining Platinum or Diamond level OPN membership. [View OPN details by level](#).

### RESOURCES

- [oracle.com/partners/goto/exastack](http://oracle.com/partners/goto/exastack)
- [Apply for Exastack Optimized](#)
- [Find an Oracle Exastack Partner](#)
- [Oracle Exastack Partner Success Stories](#)
- [What Partners Are Saying about Achieving Oracle Exastack Optimized](#)
- [Learn how Partners benefit from the Oracle Exastack Lab \(video tour\)](#)

### GET EXASTACK OPTIMIZED

- [Review Eligibility Criteria](#)
- [See the full list of benefits](#)

[Apply for Optimized](#)

[oracle.com/partners/goto/optimized-apply](http://oracle.com/partners/goto/optimized-apply)

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### Take Advantage of Partner Enablement Resources

Oracle Exastack lab environments and related technical enablement resources are available for OPN members to further their knowledge of Oracle Exastack offerings and qualify their applications for Oracle Exastack Optimized.

ISV-tailored Boot Camps and Guided Learning Paths (GLPs) are available for Oracle Exadata Database Machine, Oracle Exalogic Elastic Cloud, Oracle Linux, Oracle Solaris, Oracle Database and Oracle WebLogic Server. More information about these GLPs and Boot Camps (including delivery dates and locations) are posted on the OPN Competency Center and corresponding OPN Knowledge Zones.

[Learn more about Oracle Exastack labs and Partner Enablement Resources](#)

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