Oracle Ready for Independent Hardware Vendors

Oracle Ready for Independent Hardware Vendors (IHVs) recognizes qualifying OPN members who are building, selling and supporting their server, system and/or hardware component products on the latest major releases of Oracle Solaris, Oracle Linux and/or Oracle VM.

Oracle Ready for IHVs provides OPN members with corresponding branding, marketing and related benefits that can be used to differentiate and promote their respective hardware products.

The Oracle Ready for IHVs program helps customers readily identify hardware products that are compatible with and supported on the latest major release of Oracle Solaris, Oracle Linux, and/or Oracle VM.

The Oracle Ready Competitive Edge

Oracle Ready allows OPN members to differentiate themselves from competitors by offering products that can deliver optimum performance and reliability.

Once OPN members have achieved an Oracle Ready status, they may display the corresponding logos (Oracle Solaris Ready, Oracle Linux Ready and/or Oracle VM Ready) to show that they sell and support their hardware products on the latest major releases of Oracle Solaris, Oracle Linux and/or Oracle VM.

IHVs with an Oracle Ready status can also differentiate their hardware products through Oracle-branded marketing materials, such as partner-issued press releases and collateral announcing their attainment of Oracle Solaris Ready, Oracle Linux Ready or Oracle VM Ready status.
Oracle Ready for IHVs Benefits

Oracle Ready for IHVs provides OPN members with competitive differentiation through access to product-specific logos and related promotional opportunities. Qualifying OPN members receive additional benefits, including:

- Formal recognition from Oracle and brand awareness for hardware products with product-relevant logos, including Oracle Solaris Ready, Oracle Linux Ready, and Oracle VM Ready.
- Opportunity to differentiate and promote their hardware products through partner-issued press release and collateral announcing their attainment of Oracle Solaris Ready, Oracle Linux Ready and/or Oracle VM Ready status.
- Create brand awareness by marketing hardware products with the Oracle Solaris Ready, Oracle Linux Ready and/or Oracle VM Ready logos.
- Obtain technical assistance and device driver development support.
- Hardware products that meet Oracle Solaris Hardware Compatibility List (HCL) or Oracle Linux and Oracle VM HCL requirements will have special notation to distinguish Oracle Solaris Ready, Oracle Linux Ready and Oracle VM Ready products from other products on the Oracle Solaris HCL or Oracle Linux and Oracle VM HCL.
- Access to the same set of OPN program benefits available to partners who have achieved Specialization.
- Preferred search listing in the OPN Solutions Catalog (including advanced search capability for sorting / filtering for Oracle Solaris Ready, Oracle Linux Ready and Oracle VM Ready).
- Oracle Ready status counts toward attaining Platinum or Diamond level OPN membership. View OPN Details by Level.

Get more information

For questions about the Oracle Ready for IHVs program for Oracle Solaris, please email solarisreadyihv_ww_group@oracle.com.

For questions about the Oracle Ready for IHVs program for Oracle Linux or Oracle VM, please email hcl-info_ww@oracle.com.

If you have questions about the Oracle program, chat with a partner expert now or email OracleExastack_ww@oracle.com.

Review the Eligibility Criteria for Oracle Ready for IHVs.

How to Get Ready

If your company meets the eligibility requirements, you can apply for Oracle Ready for IHVs (PRM Administrator only). If you are not the PRM Administrator (and unsure of the contact at your company), please contact your local Partner Business Center.