

# Oracle Cloud Excellence Implementer Program

## Driving Customer Success with Oracle Cloud

**ORACLE**  
PartnerNetwork

Cloud Excellence  
Implementer Program

### Key Benefits for Customers

- Easily identify partner firms that best align to specific project needs
- Minimize risks while adopting new cloud functionality by working with skilled consultants

*“The CEI Program builds a portfolio of highly capable implementation firms backed by Oracle’s full support to ensure customer satisfaction and successful implementations, helping customers realize the full value of Oracle Cloud.”*

**Camillo Speroni**  
Vice President,  
Worldwide Strategic  
Alliances, Oracle

**Oracle Cloud Excellence Implementer Program helps customers identify and engage partners with qualifications and proven track records required for successful Oracle Cloud implementations**

As a valued customer, your seamless transition to the cloud is Oracle’s top priority. Oracle recognizes the implementation phase is particularly critical for delivering customer success and satisfaction. The Oracle Cloud Excellence Implementer (CEI) Program provides you with a clear, objective and data-driven view of partner qualifications for implementing Oracle Cloud by specific cloud services in defined geographic regions, allowing you to easily identify partner firms that best align to your specific project needs. Engaging with partners who have achieved CEI status helps you minimize implementation risk, adopt new cloud functionality, and realize the full business value of Oracle Cloud.

### Value of Selecting a Cloud Excellence Implementer



#### **BUSINESS TRANSFORMATION FOCUS**

A strong understanding of your business goals not only from a technology perspective but with a focus on the business-led transformation enabled by that technology.



#### **PROVEN TRACK RECORD**

Demonstrated experience in recent, highly successful implementations accelerated through use of proven, clearly defined methodologies.



#### **CLOUD SERVICES KNOWLEDGE**

With the ever-increasing list of Oracle Cloud offerings, CEI partners must demonstrate in-depth knowledge of cloud services.



#### **CERTIFIED PROFESSIONALS**

Credentials are current and the firm’s staff is up to date on the latest cloud and other innovative technologies, which is key given the ongoing cloud services releases.



#### **PROVEN PROJECT MANAGEMENT**

Mastering skills in set-up activities and change management, ultimately resulting in delivering – and exceeding – expected business outcomes at the pace customers demand.



#### **REGIONAL AND IN-COUNTRY EXPERTISE**

Key knowledge of the region in which you do business by understanding data privacy, residency, restrictions and other regulations.



CLICK HERE TO  
**FIND AN ORACLE CLOUD EXCELLENCE IMPLEMENTER**