

# ORACLE AND WIPRO: MANAGED IDENTITY SERVICES

## KEY FEATURES AND BENEFITS

- All the benefits of a Managed Service while owning the infrastructure and software licenses
- One single monthly cost for Product Licenses, Implementation and Maintenance
- Minimal impact on Cash flow
- Risks of IDAM Implementation transferred to Wipro
- Up to 40% savings in Identity Operations steady state Op-Ex

*Oracle and Wipro partner together to deliver a new Managed Services offering for Identity Management, an innovative offering, which provides customers, the best of both worlds – security and confidence associated with dedicated 24x7 onsite and offshore services. Oracle’s best-in-class Identity Management Suite offers standards support and built-in application integration and Wipro’s Managed Identity Services guarantee skilled professionals deliver a successful implementation with immediate ROI.*

### Introduction

Oracle’s Identity Management Suite and Wipro’s Enterprise Security Services (ESS) will enable companies to outsource their entire Identity Management implementation on a proven platform. The Managed Identity Services will allow companies to outsource their user management, help desk, and maintenance, thereby delivering rapid functional benefits at reduced cost.

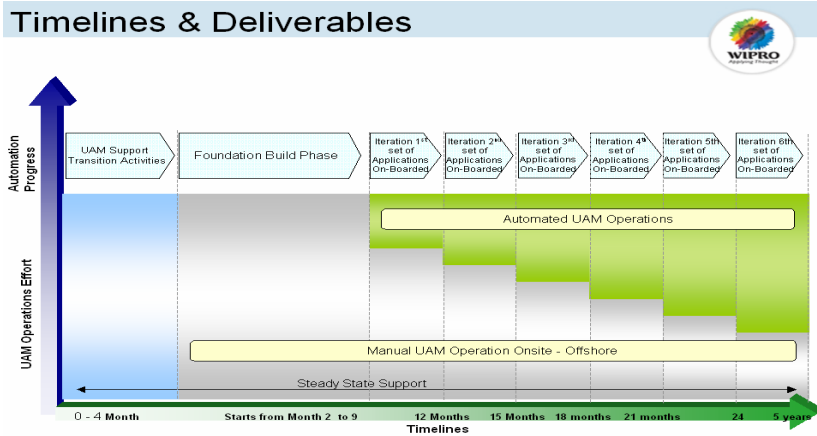
### Managed Services Offering

The Oracle and Wipro Managed Services offering will be rolled out in two tracks: The Transition and Operations Support Track and The Identity Management Automation Track. Both of these tracks will operate concurrently to deliver immediate value to your organization by assessing the customer’s current Identity Management operations. The Transition and Operation Support track will evaluate the extent of automation as well as the help-desk call volume. Customers can expect immediate costs savings by outsourcing manual and operational functions such as a help desk. At the same time, the Identity Management Automation Track is building out the automated solution. Wipro will migrate manual tasks to automated processes gradually over time. Once the system is configured, customers can leverage the “software factory” model with proven security templates and toolkits to take advantage of repetitive tasks, such as on-boarding identities and integrating SOX applications, to deliver immediate value to your organization. The software factory model for on-boarding applications is a Harvard Case Study, which ensures a 20%+ productivity improvement. Customer’s benefit from an accelerated implementation that leverages artifacts, knowledge base, and specialized frameworks from the Wipro Oracle Identity and Access Management Center of Excellence.

### Managed Services Benefits

Depending upon the scale and complexity of a typical enterprise, Identity Management may be a costly endeavor, which requires payment up front for the software and services. Once, you’ve selected the Identity Management solution, the business needs to continue to spend money to maintain the current IT environment as well as purchase new software licenses, support, and additional resources to integrate the new technology into your environment. A 30,000 user-company could spend up to \$5-7 million to maintain IT operations. Typically, companies do not break even with their Identity Management solution until year three. Managed services offers a customer a single monthly cost for product licenses, implementation and maintenance, which results in zero impact on the cash flow and eliminates the risk of a failed Identity Management implementation. Security Managed Services is appealing to customers, since they can spread out their technology investments over time and alleviate the risk of deploying new technology. Paul Stamp, Forrester Principal Analyst, stated, “MSS (Managed Security Services) are now a strategic part of many companies’ security plans. According to a survey conducted in 2006, Forrester found that more than one-third of companies outsource at least some of their security functions.”<sup>1</sup>

### Timelines & Deliverables



### Oracle and Wipro Combination

Oracle and Wipro will reduce IT costs, protect your Identity Management investment, guarantee a rapid ROI and supply you with talented expertise, to implement and manage a best of breed platform. Wipro will guarantee service levels and year over year productivity improvements. At the end of the automation process, organizations will have significantly lowered its monthly operational expenses and have a better security infrastructure, higher employee productivity, faster turn-around and service levels.

<sup>1</sup> Making a Success Of A Managed Security Services Engagement, February 2007, Paul Stamp

**ORACLE IDENTITY  
MANAGEMENT PRODUCTS**

**Oracle Access Manager** delivers critical functionality for access control, single sign-on, and user profile management in the heterogeneous application environment.

**Oracle Identity Manager** is a powerful and flexible enterprise identity provisioning and compliance monitoring solution that automates the creation, updating, and removal of users from enterprise systems such as directories, email, databases, and ERP.

**Oracle Identity Federation** enables cross-domain single sign-on with the industry's only identity federation server that is completely self-contained and ready to run out-of-the box.

**Oracle Internet Directory** is a robust and scalable LDAP V3-compliant directory service that leverages the high availability capabilities of the Oracle 10g Database platform.

**Oracle Virtual Directory** provides Internet and industry standard LDAP and XML views of existing enterprise identity information, without synchronizing or moving data from its native locations.

**Oracle Web Services Manager** is a comprehensive solution for adding policy-driven security and management capabilities to existing or new Web services.

**Oracle Identity and Access Management Suite**

Oracle's Identity and Access Management Suite is a member of the Fusion Middleware family of products, which leads the industry with its comprehensive and heterogeneous framework, which interoperates with major repositories, operating systems and applications.

**Conclusion**

Oracle Identity and Access Management Suite and Wipro's proven expertise will eliminate the risk, additional costs and time needed to select, deploy and maintain Identity and Management, into your IT environment. Visit [www.oracle.com/identity](http://www.oracle.com/identity) for more information.

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