

Leveraging Best-In-Class Partnerships

Some of the partnerships that Wipro can leverage to provide value-adds to its PeopleSoft customers include:

Oracle Certified Advantage Partner

Wipro is one of the 12 Service Providers globally to be awarded the Certified Advantage Partner status. This partnership provides enhanced visibility to Oracle's future roadmap, helping us provide value to customers by shaping their IT strategies and future investments on Oracle.

Solix

Wipro has partnered with Solix to provide configurable & robust data archival & security solutions for PeopleSoft customers.

Provade

Wipro has partnered with Provade to provide efficient and cost-effective solutions for PeopleSoft financial transaction processing services.

Optimization of HR Operations for 200,000 + employees in a retail giant

Wipro as IT partner for one of the largest supermarket chains in the US, helped to rationalize their IT applications portfolio. Wipro helped the client migrate from various in-store legacy HR systems to a truly global PeopleSoft HCM v8.8 instance. Also, as a VALUED PEOPLESOFT PARTNER of this customer, Wipro helped the customer during its five acquisitions to amalgamate HR data from acquired entities into the global PeopleSoft HCM instance. Currently Wipro is working with the customer to provide 24x7 support to their PeopleSoft HCM in a global delivery model while assisting the client on

Why Wipro

- Delivering technology-driven business solutions for the past 25 years
- 46+ development centers, 647+ clients and 77,000+ employees in 53 countries
- The world's largest independent R&D services provider and the world's largest offshore third party testing services provider
- One of the world's top offshore Indian BPO service providers and the largest offshore technology infrastructure management services provider
- The world's first PCMM and CMMi Level 5 company, and the first company outside the USA to receive the IEEE Software Process Award

Innovation @ Work

- A dedicated 'Innovation Council' that funds over 50 projects every year in areas of product, process and services innovation
- 55+ Centers of Excellence (CoEs) to develop domain-specific frameworks and solutions
- Plug-and-play technology IPs and patents to cut time-to-market for customers by over 20-25%
- Factory Model and other collaborative delivery models for 20-30% reduction in cycle-time from demand to delivery
- Platform BPO for quicker solutions deployment, scalability and transaction-based cost management

Awards and Ranking

- IQPC's Global Excellence Award 2007
- NASSCOM's Technology Innovation Award
- Everest Group's Outsourcing Excellence Award with Delta Air Lines for 2006 and Nortel for 2007
- BusinessWorld's Innovation for India Award
- ASTDs 'BEST' Award, thrice in a row
- Dale Carnegie 'Global Leadership Award'
- IT Outsourcing Services Provider of the Year, National Outsourcing Association (NOA), UK
- Top Indian Outsourcing Provider, International Association of Outsourcing Professionals (IAOP), USA, twice in a row
- The only Indian company in BusinessWeek's IN25 'Champions of Innovation' list
- Top Indian outsourcing firm in the Global Outsourcing 100 rankings, International Association of Outsourcing Professionals (IAOP)
- A strategic partner to 5 of the top 10 most innovative companies in the world - Technology Review Innovation Index 2005

Applied Innovation

At Wipro we have fine-tuned the science of viewing innovation through the lens of practicality to design unique solutions for end customers. Applied Innovation is the ability to infuse newer ideas and newer ways of doing things into all parts of the organization, and improve business outcomes, often without major disruptive change. It is a 360° business approach covering process, delivery, business and technology innovations that help Wipro to work collaboratively with clients for cost take-outs, speed-to-market and new business opportunities. This approach is backed by a 25-year heritage in providing domain-intensive technology solutions and

To know more about Wipro's PeopleSoft practice, log on to <http://www.wipro.com/webpages/itservices/eas/peoplesoft/peoplesoft.htm>
Alternatively, you can email us at greg.edwards@wipro.com

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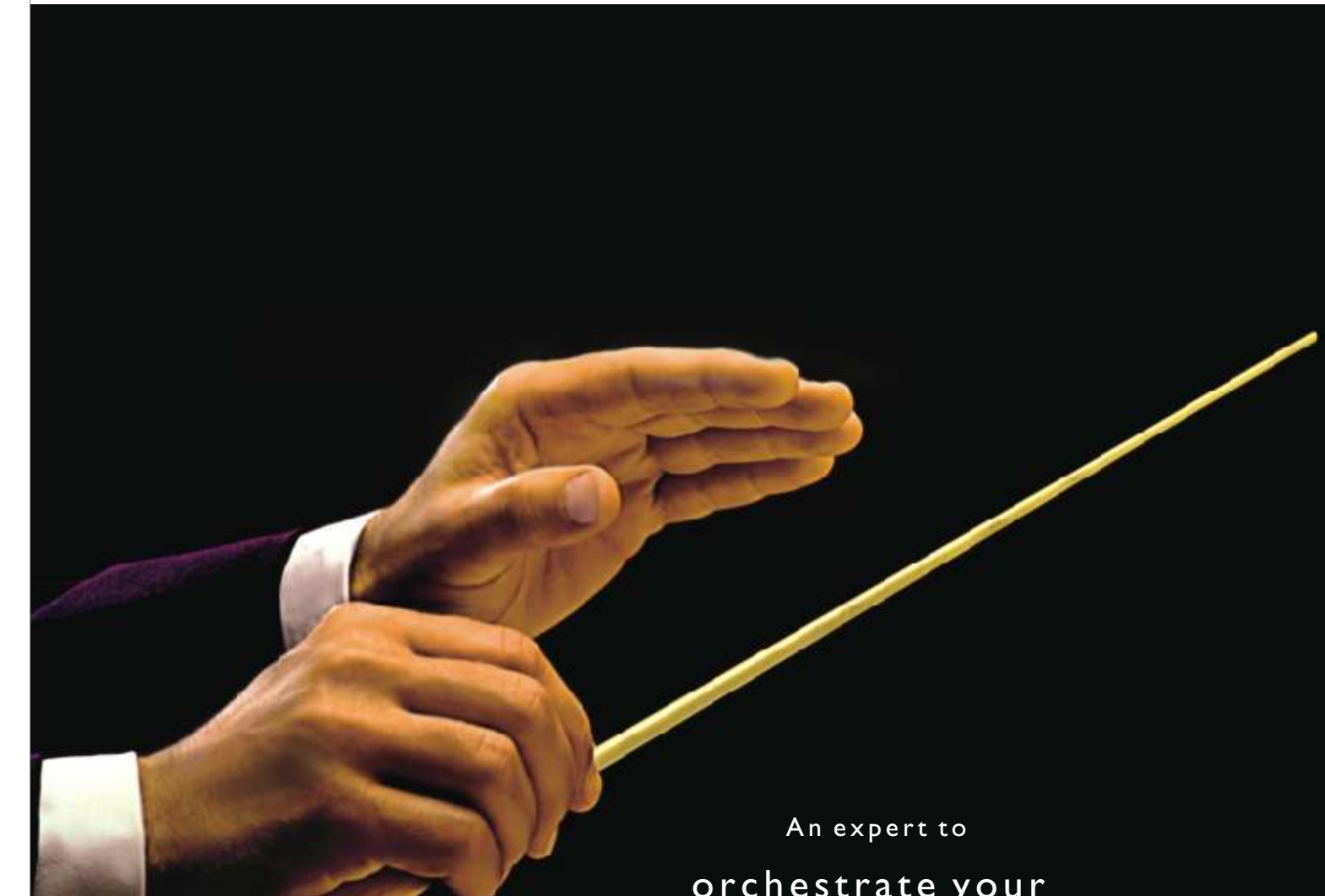
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To know more about our other global offices, go to <http://www.wipro.com/aboutus/locations1.htm>

ORACLE CERTIFIED ADVANTAGE PARTNER



PEOPLESOFT PRACTICE



An expert to
orchestrate your
business performance

Wipro Technologies

Wipro is a leading PeopleSoft services provider worldwide and has one of the fastest growing practice in this segment. With over 135 engagements spanning the PeopleSoft application lifecycle including Consulting, Implementations, Rollouts, Upgrades & Support, Wipro specializes in the domains of HR, Finance, Supply Chain, CRM and Analytics.

Wipro's exceptional track record in providing PeopleSoft application services is backed by its status as Oracle's Certified Advantage Partner.

Applied Innovation @ PeopleSoft

Wipro's PeopleSoft practice has been at the forefront of providing innovative solutions to its clients and has been driving benefits in non-linear services. Some innovative solutions built by Wipro are:

HR Outsourcing (HRO)

In partnership with Oracle and Wipro BPO, the PeopleSoft team offers a HRO (HR Outsourcing) service that hosts HR & Payroll on a managed services and a shared services model using the PeopleSoft platform

PeopleSoft Hosting Services

With the acquisition of Infocrossing, Wipro has become the only vendor with the ability to provide end-to-end PeopleSoft services

Fusion Middleware

Dedicated Fusion Middleware Lab for developing proof of concepts and ready-to-deploy integration frameworks

Upgrade Lab

An innovative delivery model for faster upgrades and immense cost savings of 35-40%. (Customization & Retrofitment done offshore)

Our Services

Wipro's service offerings encompass the entire PeopleSoft application lifecycle.



Consulting

- HR & Finance process definition & process improvement workshops for business case preparation
- SOA enablement & plan for Fusion Platform Adoption

Implementations & Rollouts

- Accelerated implementations based on pre-configured PeopleSoft solutions
- Organizational & Technology Change Management

Upgrades

- Automated upgrade assessment tool to determine environment complexity/compatibility & degree of customization
- Tools & accelerators that reduce upgrade timelines & improve productivity

Support & Maintenance

- 24x7 production support of PeopleSoft with SLA driven approach and proven 30-40% cost savings
- HR application outsourcing on a shared PeopleSoft platform - complete with fast track Implementations, Hosting, Transaction Processing & Support

Process Areas

Some of the broad areas where the Wipro PeopleSoft team specializes are:

Human Resources

- Recruitment
- Employee Lifecycle Management
- Compensation Planning
- Global Payroll
- Student Administration

Financials

- General Ledger
- Payables, Receivables
- Cost Accounting
- Budgeting

Enterprise Performance Management

- Planning & Budgeting
- Analysis & Performance Reports
- Scorecards

Enterprise Service Automation

- Project Portfolio Management
- Proposal Management
- Resource Management
- Project Costing

Innovating Industry Specific Solutions

Wipro's PeopleSoft practice leverages its deep industry experience to provide domain led services to clients across HR, Finance, Supply Chain & CRM.

Financial Services

- Electronic payment gateway solution for payment vendors. This hosted solution facilitates electronic payments made by the customer's clients
- Financial consolidation & analytical framework based on the PeopleSoft EPM application
- Claims processing & management with the help of the PeopleSoft Accounts Payable module

Retail

- Contingent work force planning & management, including payroll processing & unionized labor

Telecom

- PeopleSoft HR, Finance & Supply Chain processes mapped to eTOM process framework. Levels 0-4 mapped & gap-fit determined

Manufacturing

- A bolt-on PeopleSoft module for addressing the compensation planning requirements for executive & non-executive employees

Media and Entertainment

- Pre-configured PeopleSoft HCM solution for media industries

Testimonials

'Wipro has partnered with us for over a decade and is one of our fastest growing global CAP partners. Together we focus on building strategic long term client relationships to achieve real improvements in clients business performance. The Wipro-Oracle partnership delivers to their customers, business process capabilities based on in-depth industry knowledge and exceptional implementation skills combined with Oracle's leading Applications and Technology products to deliver large scale, high quality, low risk solutions globally.'

-Andy Bailey, SVP Oracle Global SIAlliances

'I recommend Wipro's services to my colleagues. They (Wipro PeopleSoft practice team) are of high quality and work to provide the best for us.'

-A Fortune 500 Brokerage Company