



# ORACLE BUSINESS ACCELERATOR FOR LIFE SCIENCES – PHARMACEUTICALS, BIOTECH

**Availability: United States**

RELEASE 12

**KEY FEATURES**

**QUICK FACTS**

- 36 business flows
- 38 Oracle E-Business Suite products

**NEW IN RELEASE 12**

- Improved legal entity support
- Centralized payments
- Secondary ledger
- Converged inventory
- MES for process operations
- Least cost formulation
- Actual & Lot costing
- Maintenance failure analysis
- Maintenance Budget and Forecast
- Work Order Capitalization

**ACCELERATOR ASSETS**

**Leading Practice**

- Business Flows
- Functionality Guide
- Industry Footprint

**Education & User Acceptance**

- Videos
- Flow Scripts
- Process Models
- Business Case Presentation

**Project Team**

- How-to Guides
- Online Configuration Tool

**The Complete Solution for Life Sciences - Pharmaceuticals, Biotech Producer of Any Size**

Oracle Business Accelerators deliver world-class functionality to answer the challenges facing process manufacturers.

Process industries face intense global competition and strive to keep their supply chain costs low while maintaining compliance and customer satisfaction. Excellence in supply chain execution is key to becoming an industry leader and organizations must innovate to manage escalating costs, support more specialty products, ensure regulatory compliance, and attain trade management efficiency. Business applications must be scalable to enable growth with minimized initial implementation outlay, protecting your investment over time.

**Sample Key Business Processes Enabled**

**Quality Issue to Resolution**

- Drive efficient product safety and compliance in accordance with section 21 part11 and section 211.186 & 211.100 of US CFR
- Identify quality issue, trace product lots and attributes from lot genealogy
- Perform corrective action, report quality results

**Execute Trade Promotion to Analysis**

- Improve trade promotions and retail execution
- Create and extend trade promotion
- Execute promotion and evaluate promotion effectiveness

**Forecast to Plan - Advanced**

- Manage global planning and scheduling process
- Secure advanced collaborative forecasting and production scheduling with key partners
- Avoid costly out-of-stock conditions by aligning production with customer demand

**Business Functions & Modules**

| Functions Covered   |  |   |  |   |
|---|--|---|--|---|
| <b>Financials</b> <ul style="list-style-type: none"> <li>• Accounting &amp; Reports</li> <li>• Secondary Ledger</li> <li>• Inter Company Transactions</li> <li>• Centralized Payments</li> <li>• Cash Management</li> <li>• Asset Management</li> <li>• Payables &amp; Receivables</li> <li>• Self Service Payables &amp; Receivables</li> <li>• Payment</li> <li>• Budgeting</li> <li>• Expenses Management</li> <li>• Period End Close</li> </ul> | <b>Distribution &amp; Logistics</b> <ul style="list-style-type: none"> <li>• Sourcing &amp; Supplier Registration</li> <li>• Global Purchasing</li> <li>• Catalog Management</li> <li>• Direct, Indirect &amp; Self Service Requisitions</li> <li>• Services Procurement</li> <li>• Item availability</li> <li>• Order Processing and Scheduling</li> <li>• Shipping &amp; Receiving with Returns</li> </ul> | <b>Process Manufacturing</b> <ul style="list-style-type: none"> <li>• Product Development with Least Cost Formulation</li> <li>• Stability Studies</li> <li>• Customer Collaboration &amp; Forecasting</li> <li>• Global Planning &amp; Scheduling</li> <li>• MES for Process Operations- MBR, CBR, NCR, Pre-Weigh / Dispensing Floor Mgt.</li> <li>• Standard, Actual &amp; Lot Costing with Inventory Valuation</li> <li>• Enhanced Receiving Inspection, Lot UOM Conversion, COA, ERES</li> <li>• Lot Genealogy Tracking</li> <li>• Replenishment Planning &amp; Inventory Count</li> <li>• Internal Sales Orders</li> </ul> | <b>Maintenance</b> <ul style="list-style-type: none"> <li>• Asset Purchase &amp; Maintenance</li> <li>• Maintenance Costs</li> <li>• Asset Capitalization</li> <li>• Failure Analysis</li> <li>• Spares Maintenance</li> <li>• Maintenance Forecast &amp; Budgeting</li> </ul> | <b>Sales and Channel Management</b> <ul style="list-style-type: none"> <li>• Inbound TeleSales</li> <li>• Opportunity &amp; Pipeline Management</li> <li>• Lead Capture &amp; Qualification</li> <li>• Global Sales Forecasting</li> <li>• Installed Base tracking</li> <li>• Service Request Management</li> <li>• Support Escalations</li> <li>• Trade Promotions</li> <li>• Deductions and Claims Management</li> <li>• Account Manager Dashboard</li> </ul> |
| Modules Included  |  |   |  |   |
| <b>Financials</b> <ul style="list-style-type: none"> <li>• IReceivables</li> <li>• Internet Expenses</li> <li>• Assets</li> <li>• General Ledger</li> <li>• Web ADI</li> <li>• Payables</li> <li>• Receivables</li> <li>• Cash Management</li> <li>• Payments</li> <li>• E-Business Tax</li> <li>• Legal Entity Configurator</li> </ul>   | <b>Distribution &amp; Logistics</b> <ul style="list-style-type: none"> <li>• Sourcing</li> <li>• Purchasing</li> <li>• iProcurement</li> <li>• iSupplier Portal</li> <li>• Order Management</li> <li>• Advanced Pricing</li> </ul><br><b>E-Business Intelligence</b> <ul style="list-style-type: none"> <li>• Procurement Intelligence</li> <li>• Financials Intelligence</li> </ul>                         | <b>Process Manufacturing</b> <ul style="list-style-type: none"> <li>• Process Manufacturing Product Development</li> <li>• Process Manufacturing Process Execution</li> <li>• Process Manufacturing Financials</li> <li>• Manufacturing Execution System for Process Manufacturing</li> <li>• E-Records</li> <li>• Advanced Supply Chain Planning</li> <li>• Collaborative Planning</li> <li>• Inventory</li> </ul>   | <b>Maintenance</b> <ul style="list-style-type: none"> <li>• Enterprise Asset Management</li> </ul>   | <b>Sales and Channel Management</b> <ul style="list-style-type: none"> <li>• TeleSales</li> <li>• Sales</li> <li>• Scripting</li> <li>• Quoting</li> <li>• Tele Service</li> <li>• Install Base</li> <li>• Trade Management</li> <li>• Advanced Pricing</li> <li>• Universal Work Queue</li> <li>• Interaction Center Technology</li> </ul>   |