



# ORACLE BUSINESS ACCELERATOR FOR PROFESSIONAL SERVICES – CONSULTING / MANAGEMENT SERVICES

**Availability: United States**

RELEASE 12

**KEY FEATURES**

**QUICK FACTS**

- 27 business flows
- 31 Oracle E-Business Suite products

**NEW IN RELEASE 12**

- Improved legal entity support
- Expense report audit
- AP/AR netting
- Contingent worker as candidate in Project Resourcing
- Buyers workbench
- Skills & availability-based resourcing throughout the organization

**ACCELERATOR ASSETS**

**Leading Practice**

- Business Flows
- Functionality Guide
- Industry Footprint

**Education & User Acceptance**

- Videos
- Flow Scripts
- Process Models
- Business Case Presentation

**Project Team**

- How-to Guides
- Online Configuration Tool

**The Complete Solution for Consulting and Management Services Companies of Any Size**

Oracle Business Accelerators deliver world-class functionality to answer the challenges facing today's Organizations providing Consulting Service.

Every organization seeks to win the right business at the right price. Success requires maximizing the strategic value of service professionals. Firms need better visibility, control, and collaboration to mitigate the risk associated with all client engagements. Business applications must be scalable to enable growth with minimized initial implementation outlay, protecting your investment over time.

**Sample Key Business Processes Enabled**

**Project Proposal to Project Contract**

- Streamline opportunity management leveraging integration between Field Sales and Projects
- Drive bid and proposal efficiency leveraging historical project information and improve contract management using seamless information flow from Solicitation to Proposal to Contract
- Optimize delivery of workplan tasks by integrating project data to Microsoft Projects

**Collaborative Project Change Control**

- Control project issue and change order management both across and outside the enterprise using the advanced features in Project Collaboration
- Automatically update forecast and financial plan upon approval of change orders

**Project Budget to Project Resourcing**

- Improved budgeting and forecasting using flexible definition and approvals via workflow driven process
- Budget generation from work plan, resource plan or financial plan
- Optimize workforce deployment by integrating global resource skills repository with project requirements using Project Resource Management and HR Application features

**Business Functions & Modules**

Functions Covered				
<b>Financials</b> <ul style="list-style-type: none"> <li>• Accounting &amp; Reports</li> <li>• Budgeting</li> <li>• Cash Management</li> <li>• Self Service Payables &amp; Receivable</li> <li>• Asset Management</li> <li>• Payables &amp; Receivables</li> <li>• Payment</li> <li>• Expense Management</li> <li>• Period End Close</li> </ul>	<b>Sales</b> <ul style="list-style-type: none"> <li>• Lead Opportunity &amp; Pipeline Management</li> <li>• Proposal Management</li> <li>• Sales Contract Management</li> <li>• Bid Resourcing</li> </ul>	<b>Projects</b> <ul style="list-style-type: none"> <li>• Change Control &amp; Issue Management</li> <li>• Budgeting, Resourcing, Costing, &amp; Billing</li> <li>• MS-Project Integration</li> <li>• Time Collection</li> <li>• Revenue Recognition</li> <li>• Cash flow Management</li> <li>• Deliverables</li> <li>• Forecast Generation</li> <li>• Work Plan, Progress &amp; Actuals</li> <li>• Performance, Exception &amp; Program Reporting</li> </ul>	<b>Procurement</b> <ul style="list-style-type: none"> <li>• Vendor Management</li> <li>• Purchasing</li> <li>• Approvals</li> <li>• Receiving</li> <li>• Payment</li> <li>• Contractor Resourcing &amp; Management</li> </ul>	<b>HCM</b> <ul style="list-style-type: none"> <li>• Staff &amp; Hiring</li> <li>• Benefit Enrollment &amp; Administration</li> <li>• Time Collection</li> <li>• Payroll Processing</li> <li>• Payroll Reconciliation &amp; costing</li> </ul>
Modules Included				
<b>Financials</b> <ul style="list-style-type: none"> <li>• Assets</li> <li>• General Ledger</li> <li>• Web ADI</li> <li>• Payables</li> <li>• Receivables</li> <li>• Cash Management</li> <li>• Payments</li> <li>• E-Business Tax</li> <li>• Subledger Accounting</li> <li>• Legal Entity Configurator</li> <li>• iReceivables</li> <li>• Internet Expenses</li> </ul>	<b>Sales</b> <ul style="list-style-type: none"> <li>• Sales</li> </ul>	<b>Project</b> <ul style="list-style-type: none"> <li>• Project Management</li> <li>• Project Collaboration</li> <li>• Project Contracts</li> <li>• Project Resource Management</li> <li>• Project Costing</li> <li>• Project Billing</li> </ul>	<b>Procurement</b> <ul style="list-style-type: none"> <li>• Purchasing</li> <li>• Sourcing</li> <li>• iProcurement</li> <li>• Inventory Management</li> </ul>	<b>HCM</b> <ul style="list-style-type: none"> <li>• Human Resources</li> <li>• Payroll</li> <li>• iRecruitment</li> <li>• Advanced Benefits</li> <li>• Self-Service Human Resources</li> <li>• Time &amp; Labor</li> </ul>
<b>E-Business Intelligence</b> <ul style="list-style-type: none"> <li>• Financial Intelligence</li> <li>• Procurement Intelligence</li> </ul>				