# ORACLE BUSINESS ACCELERATOR FOR CONSUMER PRODUCTS – FOOD & BEVERAGE

**Availability: United Kingdom**
**RELEASE 12**

**KEY FEATURES**

QUICK FACTS

- 26 business flows
- 34 Oracle E-Business Suite products

NEW IN RELEASE 12

- Support for VAT, movement statistics, BACS payment format
- Improved legal entity support
- Converged inventory
- MES for process operations
- Least cost formulation
- Tax configurator
- Expense report audit
- AP/AR netting

ACCELERATOR ASSETS

**Leading Practice**
- Business Flows
- Functionality Guide
- Industry Footprint

**Education & User Acceptance**
- Videos
- Flow Scripts
- Process Models
- Business Case Presentation

**Project Team**
- How-to Guides
- Online Configuration Tool

## The Complete Solution for Food & Beverage Organizations of Any Size

Oracle Business Accelerators deliver world-class functionality to answer the challenges facing process manufacturers.

Process industries face intense global competition and must strive to keep their supply chain costs low while maintaining regulatory compliance and customer satisfaction. Excellence in supply chain execution is the key to becoming an industry leader. Organizations must innovate to manage escalating costs, support more specialty products, ensure regulatory compliance, and attain trade management efficiency. Business applications must be scalable to enable growth with minimized initial implementation outlay, protecting your investment over time.

## Sample Key Business Processes Enabled

### Quality Issue to Resolution

- Drive efficient product safety and compliance
- Identify quality issue, trace product lots and attributes from lot genealogy
- Perform corrective action, report quality results

### Execute Trade Promotion to Analysis

- Improve trade promotions and retail execution
- Create and extend trade promotion
- Execute promotion and evaluate promotion effectiveness

### Forecast to Plan - Advanced

- Manage global planning and scheduling process
- Secure advanced collaborative forecasting and production scheduling with key partners
- Avoid costly out-of-stock conditions by aligning production with customer demand

## Business Functions & Modules

| Functions Covered | | | |
|---|---|---|---|
| **Financials**<br>• Accounting & Reports<br>• Cash Management<br>• Asset Management<br>• Payables & Receivables<br>• Payment<br>• Period End Close<br>• Expenses Management<br>• Movement Statistics<br>• BACS Support<br>• VAT Reporting | **Sales and Channel Management**<br>• Inbound Telesales<br>• Opportunity & Pipeline Management<br>• Lead Capture & Qualification<br>• Global Sales Forecasting<br>• Trade Promotions<br>• Deductions & Claims Management | **Process Manufacturing**<br>• Product Development<br>• Planning & Scheduling<br>• Customer Collaboration and Forecasting<br>• Formula Management using Least Cost Formulation<br>• Lot Genealogy Tracking<br>• Sub Inventory Transfers, Material Picking and Dispensing Process<br>• Quality Management<br>• Sampling and Testing<br>• Electronic Records and Signatures (ERES)<br>• Stability Studies | **Distribution & Logistics**<br>• Direct & Indirect Requisitions<br>• Self Service Requisitions<br>• Catalog Management<br>• Replenishment (Min-Max and Re-Order point Planning)<br>• Order Processing and Scheduling<br>• Item Availability<br>• Shipping & Returns<br>• Receiving & Returns<br>• Sourcing<br>• Purchasing & Vendor Management |
| **Modules Included** | | | |
| **Financials**<br>Internet Expenses<br>• Assets<br>• General Ledger<br>• Web ADI<br>• Payables<br>• Receivables<br>• Cash Management<br>• Payments<br>• E-Business Tax<br>• Subledger Accounting<br>• Legal Entity Configurator<br><br>**E-Business Intelligence**<br>• Procurement Intelligence<br>• Financials Intelligence | **Sales and Channel Management**<br>• TeleSales<br>• Field Sales<br>• Scripting<br>• Quoting<br>• Trade Management<br>• Advanced Pricing<br>• Universal Work Queue<br>• Interaction Center Technology | **Process Manufacturing**<br>• Process Manufacturing Product Development<br>• Process Manufacturing Process Execution<br>• Process Manufacturing Financials<br>• Manufacturing Execution System for Process Manufacturing<br>• E-Records<br>Advanced Supply Chain Planning<br>Collaborative Planning | **Distribution & Logistics**<br>• Order Management<br>• Purchasing<br>• Inventory<br>• iProcurement<br>• Sourcing<br>• Advanced Pricing |

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