

ORACLE COLLABORATION SUITE 10g ON LINUX

INCREASING SERVICE LEVELS WHILE DECREASING TOTAL COST OF OWNERSHIP

COLLABORATION SUITE 10g ON LINUX | CUSTOMERS

"We needed a fully integrated way of providing information to our students, staff, and faculty. We wanted to go with a single vendor strategy. Oracle was the only company that could provide the functionality we needed in a secure environment that could easily support the number of registered users we are planning for. We also wanted the ability to run the systems on both Unix and Linux platforms, and Oracle can accommodate that." –

Glenn Cerny, Chief Information Officer, Lansing Community College

"Oracle had the total package. We immediately saw that the integration of Oracle9iAS Portal and Oracle Collaboration Suite would allow our users to log in once to access information available on our Web site as well as their email, files, and calendars. Oracle had the total package and Oracle runs Linux. Oracle and Linux together meet our needs for a cost-effective, scalable system." – **Alan Wamser, System Analyst, Hays Medical Center.**

"We needed a complete and integrated communications solution for increased employee productivity that included Web and wireless access. We deployed Oracle Web Conferencing, and based on ROI and productivity gains from replacing WebEx, introduced Oracle's entire Collaboration Suite, which runs on Red Hat Linux." – **Bronson Tubbs, Project Manager, Rotech.**

As organizations continue to search for more open, cost-effective computing solutions, the move toward Linux in the data center is gaining momentum. Nowhere is this more apparent than in the area of collaboration applications, which have moved from 'nice to have' to 'must have' on IT checklists. As a result, the value of running Oracle Collaboration Suite on Linux has become clear – there is an opportunity for organizations to increase user productivity and service levels while reducing total cost of ownership.

Oracle and Linux

From the beginning, Oracle has been committed to Linux as a platform for driving down total cost of ownership while achieving the highest levels of security and reliability. In 1998, Oracle introduced the first commercial database on Linux. Today, Oracle works with the key Linux distributors to test and optimize the OS to effectively handle mission critical applications and is the only major software vendor to provide integrated support for the entire software stack including the Linux operating system. Oracle is firmly established as the leader in the Linux database market with 69 percent market share, according to Gartner. Oracle Database on Linux has also met the Common Criteria Standard at EAL4, the highest industry security level for commercial software.

All Oracle products, including Oracle Collaboration Suite 10g, are available on Linux. Built on Oracle Database 10g, Oracle Collaboration Suite offers real-time collaboration, communication, and content management applications accessible from desktop clients such as Microsoft Outlook, Web browsers, and a wide range of wireless devices including PDAs, Smartphones, and voice handsets. As more organizations experience escalating IT costs and inefficiencies due to virus attacks, compliance regulations, and disconnected multi vendor solutions, migration to Oracle Collaboration Suite on Linux is becoming a reality. Rotech Healthcare Inc., a national leader in providing home medical equipment, services, and medications, was previously a Microsoft Exchange and WebEx customer experiencing uncontrolled IT costs. By migrating over to Oracle Collaboration Suite on Linux, Rotech can now meet its strategic objective of standardizing on a low cost, scalable collaboration infrastructure. Taking advantage of Oracle Collaboration Suite's complete and comprehensive functionality has allowed Rotech to expand its collaboration environment from just Web conferencing and email to also calendar, content services, and mobile access.

Collaboration Drives Business

Organizations rely more than ever on email, calendar, voicemail and other communication and collaboration tools to quickly respond to customers and partners. Accessing this information anytime, anywhere through wireless and voice is even more critical. META Group predicts that 50% of organizations will have implemented wireless email within two to three years, and 75% by 2009. Oracle Collaboration Suite on Linux provides the most secure and low cost solution in delivering a full suite of communications and collaboration tools through wide range of wireless devices including PDAs, phones, and voice handsets. For example, NH Hotels, third-largest hotel chain for business travelers in Europe, migrated off of Microsoft Exchange and consolidated 16 mail domains around the world onto Oracle Collaboration Suite on Linux in order to provide fast and reliable communications between the central CRM system and the 240 hotels and guests located around the world. This global system ensures that each hotel can provide excellent guest services based on past history and preferences. Additionally, as NH Hotels expands its business, Oracle Collaboration Suite ensures low cost scalability and integration with new business applications.

Standardizing on Linux

Oracle Collaboration Suite on Linux offers tremendous opportunities to standardize and automate your communications solutions, while at the same time lowering IT infrastructure costs. Oracle Real Application Clusters on Linux enables consolidation Collaboration Suite components on a cluster of standardized low-cost Intel servers. This cluster of servers forms the foundation of grid computing to deliver the highest quality service at the lowest cost, on an infrastructure that can easily adapt to changing business needs. With a grid computing infrastructure built on Linux, the cost of downtime is dramatically reduced; self-managing software and automated administration reduce the cost of management; and customers can incrementally scale-out their IT systems in a cost-effective and risk-free manner. Oracle further demonstrates its commitment to Linux by running its own IT systems on Linux, and has realized first-hand the benefit of lower IT costs from using Linux in a grid computing infrastructure. For example, Oracle has deployed Oracle Collaboration Suite 10g to all employees worldwide. All components – Email, Voicemail, Calendar, Real-Time Collaboration, Content Services and Mobile Access are applications running on grid computing in Oracle's data center.

Why Choose Oracle on Linux

Customers are seeing first hand the value of Oracle Collaboration Suite on Linux to drive down costs, allow for business growth, and increase employee productivity. No other vendor offers a complete communications and collaboration solution leveraging the power of Oracle Database and Unbreakable Linux.