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Oracle Buys ClearTrial

Adds Leading Cloud-based Clinical Trial Operations and Analytics Applications to the Oracle Health Sciences Suite

April 12, 2012

Oracle is currently reviewing the existing ClearTrial product roadmap and will be providing guidance to customers in accordance with Oracle's standard product communication policies. Any resulting features and timing of release of such features as determined by Oracle's review of ClearTrial's product roadmap are at the sole discretion of Oracle. All product roadmap information, whether communicated by ClearTrial or by Oracle, does not represent a commitment to deliver any material, code, or functionality, and should not be relied upon in making purchasing decisions. It is intended for information purposes only, and may not be incorporated into any contract.

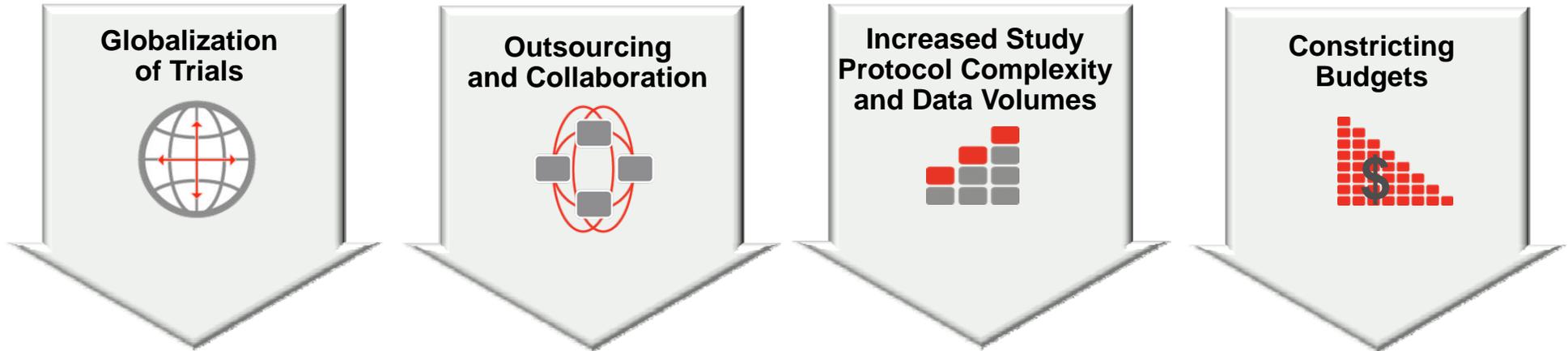
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This presentation contains certain forward-looking statements about Oracle and ClearTrial, including statements that involve risks and uncertainties concerning Oracle's acquisition of ClearTrial, anticipated customer benefits and general business outlook. When used in this presentation, the words "anticipates", "can", "will", "look forward to", "expected" and similar expressions and any other statements that are not historical facts are intended to identify those assertions as forward-looking statements. Any such statement may be influenced by a variety of factors, many of which are beyond the control of Oracle or ClearTrial, that could cause actual outcomes and results to be materially different from those projected, described, expressed or implied in this presentation due to a number of risks and uncertainties. Potential risks and uncertainties include, among others, the possibility that the anticipated synergies of the combined companies may not be achieved, the combined operations may not be successfully integrated in a timely manner, if at all, general economic conditions in regions in which either company does business, and the possibility that Oracle or ClearTrial may be adversely affected by other economic, business, and/or competitive factors. Accordingly, no assurances can be given that any of the events anticipated by the forward-looking statements will transpire or occur, or if any of them do so, what impact they will have on the results of operations or financial condition of Oracle or ClearTrial. You are cautioned to not place undue reliance on forward-looking statements, which speak only as of the date of this presentation. Neither Oracle nor ClearTrial is under any duty to update any of the information in this presentation.

What We Are Announcing

- **Oracle buys ClearTrial**
 - Adds leading cloud-based clinical trial operations and analytics applications to the Oracle Health Sciences suite
 - The transaction has closed
- **About ClearTrial**
 - Private company founded in 2004 and headquartered in Chicago, Illinois
 - ClearTrial's activity-based costing solutions use embedded intelligence based on deep industry expertise to help life sciences companies manage the rising costs and increasing complexity of bringing new therapies to market
 - Customers include leading biopharmaceutical and medical device companies such as Abbott, Baxter, Merck, AstraZeneca, Genentech, Sanofi, Allergan, Astellas and Takeda
- **Combination is expected to create the most comprehensive closed-loop clinical trial management offering from planning to payment**
 - ClearTrial solutions will become part of the Oracle Health Sciences Cloud: a scalable, secure and regulatory compliant SaaS platform, and the largest dedicated public cloud that addresses health sciences requirements
 - Enables biopharmaceutical, medical device, diagnostics companies and contract research organizations (CROs) to make better decisions on R&D investments, optimize clinical trial design, accelerate planning and reduce costs

The Rising Cost and Complexity of Clinical Trial Management is Driving the Need for New Tools



Traditional Approaches are Limited

Spreadsheets

- No institutional memory
- Narrow desktop functionality

Benchmarking Tools

- Lagging indicator of costs
- Generic approach leads to budget overruns

Horizontal Applications

- Requires significant customizations
- High cost of ownership

ClearTrial's Cloud-based Clinical Trial Operations Products Improve the Return on R&D Capital Investments

ClearTrial Plan

- Activity-based costing methodology
- Scenario planning based on real data
- Portfolio and program consolidation

- Develops highly accurate budget forecasts
- Accelerates planning timelines
- Provides rapid decision support based on industry-specific algorithms

ClearTrial Source

- Create RFPs
- Assess proposed CRO staffing
- Negotiate CRO bids

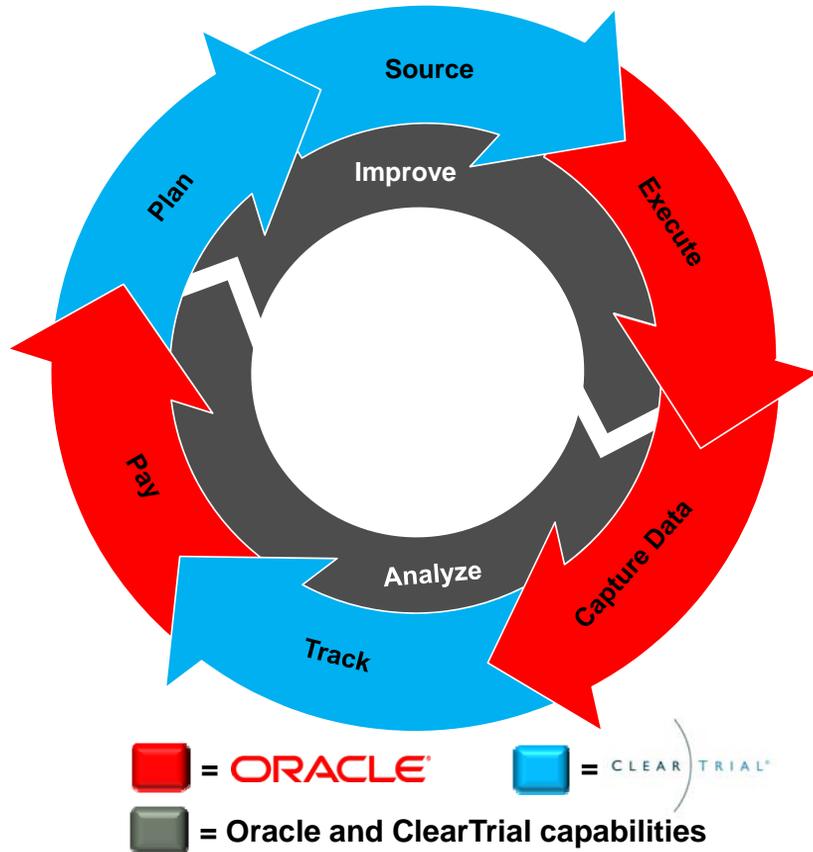
- Enables better cost control, and faster and more consistent RFP development
- Delivers insight into outsourcing models and make-or-buy decisions

ClearTrial Track

- Dashboard for project status tracking
- Accruals, budget tracking and trending
- Change order re-forecasting

- Provides greater trial visibility with embedded analytics
- Automates accruals tracking process
- Tracks project status and earned value management
- Enables fast and accurate forecast updates

Oracle with ClearTrial is Expected to Provide the Most Advanced and Easy-to-Use Closed-loop Clinical Trial Management Offering



- Plan** • **ClearTrial Plan**
- Builds study plans based on actual study activities
 - Forecasts and budget resources, costs, units and timelines

- Source** • **ClearTrial Source**
- Optimizes allocation of resources using simulations
 - Consolidates projects on portfolio level
 - Helps negotiate and manage RFPs and contracts

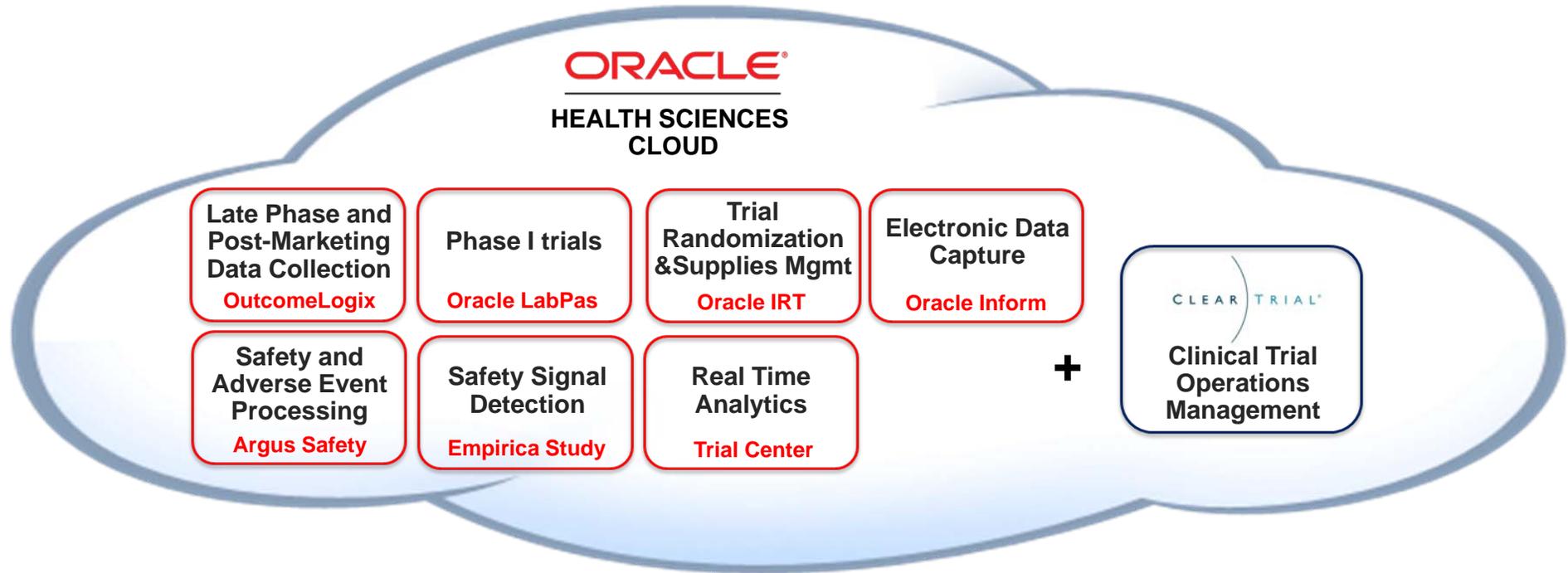
- Execute** • **Oracle CTMS, Oracle IRT**
- Designs, codes and randomizes trials
 - Manages clinical trial execution

- Capture Data** • **Oracle Inform and OC/RDC, Oracle OutcomeLogix, Oracle LabPas**
- Captures clinical trial data electronically
 - Aggregates and maintains clinical trial data centrally
 - Analyzes clinical trial operations and outcome data

- Track** • **ClearTrial Track**
- Tracks project status and accruals
 - Assesses strategy and automatically re-forecasts

- Pay** • **Oracle Financials, Oracle PeopleSoft Financials**
- Makes payments from financial systems

Oracle Adds ClearTrial to the Oracle Health Sciences Cloud



- The largest scalable, secure and regulatory-compliant Cloud for healthcare and life sciences
- Hosts over 4,000 application instances supporting hundreds of thousands of users, and millions of transactions per day in more than 117 countries

ClearTrial Technology is Highly Regarded



*“...intuitive to use and makes clinical trial forecasting easy and more accurate than I thought possible... I talked to some end users of ClearTrial’s products. **The way they speak of the company reminded me of how Apple loyalists speak of their computers — a true love for a product relationship.**”*



“ClearTrial helps companies operate ‘tighter to plan’ by giving them activity-level visibility for performance planning and tracking as well as a central, searchable, and accessible repository for all institutional knowledge.”



“The updated version of ClearTrial software may be a rare example of the pharmaceutical industry leading, not lagging, the rest of the global technology landscape.”



“ClearTrial was well ahead of the curve in developing solutions to the pressures that are now shaping the industry.”

ClearTrial Customers Span Health Science Segments and Include 8 of the top 10 Biopharma Companies

<p>Large Global Companies >\$10B Revenue</p>	
<p>Midsized International Companies \$1-10B Revenue</p>	
<p>Emerging Growth Companies < \$1B Revenue</p>	

ClearTrial Provides Customers a Rapid Return on Investment



“ClearTrial software has enhanced our ability to quickly assess the costs associated with multiple development strategies. It has proven to be an effective tool that we can rely on to rapidly estimate project costs and establish guidelines for negotiating contracts with our service providers.”

Vice President, Development Operations - Isis Pharmaceuticals, Inc.



“As the number of studies and the complexity of budgeting increased, ClearTrial is the only software we found that addressed the issues we were attempting to tackle.”

***Executive Director of Business Operations, Astellas Pharma Global Development
- Life Sciences Leader November 2009***



“What [ClearTrial software] allows us to do is run four or five plans right along side each other and say, 'What if we change these options. How will it look?' Those types of analyses are very helpful to management.”

Manager of Drug Development – Lundbeck - ClinPage October 26, 2010

Oracle and ClearTrial

A Compelling Combination

- ✓ Delivers the most comprehensive closed-loop Clinical Trial Operations capabilities
- ✓ Enables biopharmaceutical and medical device companies to make significant improvements in their budget planning and forecasting cycles
- ✓ Streamlines the management of clinical trials across geographies, outsourcers, therapeutic areas and trial phases
- ✓ Simplifies the entire clinical development process from planning to payment
- ✓ Provides transparency into trial performance and cost for improved collaboration, decision making and R&D capital management
- ✓ Cloud-based offering and ease-of-use ensures fast adoption and delivers rapid return on investment

For more information please visit oracle.com/cleartrial

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