Oracle Buys Tekelec

Adds Leading Network Signaling, Policy Control and Subscriber Data Management Solutions to Oracle Communications Portfolio

June 10, 2013
Oracle is currently reviewing the existing Tekelec product roadmap and will be providing guidance to customers in accordance with Oracle’s standard product communication policies. Any resulting features and timing of release of such features as determined by Oracle’s review of Tekelec’s product roadmap are at the sole discretion of Oracle. All product roadmap information, whether communicated by Tekelec or by Oracle, does not represent a commitment to deliver any material, code, or functionality, and should not be relied upon in making purchasing decisions. It is intended for information purposes only, and may not be incorporated into any contract.

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This document contains certain forward-looking statements about Oracle and Tekelec, including statements that involve risks and uncertainties concerning Oracle’s acquisition of Tekelec, anticipated customer benefits and general business outlook. When used in this document, the words "anticipates", "can", "will", "look forward to", "expected" and similar expressions and any other statements that are not historical facts are intended to identify those assertions as forward-looking statements. Any such statement may be influenced by a variety of factors, many of which are beyond the control of Oracle or Tekelec, that could cause actual outcomes and results to be materially different from those projected, described, expressed or implied in this document due to a number of risks and uncertainties. Potential risks and uncertainties include, among others, the possibility that the anticipated synergies of the combined companies may not be achieved after closing, the combined operations may not be successfully integrated in a timely manner, if at all, general economic conditions in regions in which either company does business may deteriorate and/or Oracle or Tekelec may be adversely affected by other economic, business, and/or competitive factors. Accordingly, no assurances can be given that any of the events anticipated by the forward-looking statements will transpire or occur, or if any of them do so, what impact they will have on the results of operations or financial condition of Oracle or Tekelec. You are cautioned to not place undue reliance on forward-looking statements, which speak only as of the date of this document. Neither Oracle nor Tekelec is under any duty to update any of the information in this document.
The Announcement

• **Oracle buys Tekelec**
  • Adds leading network signaling, policy control, and subscriber data management solutions to Oracle Communications portfolio
  • Enables service providers to deliver, control, and monetize innovative communications services
  • The transaction has closed

• **About Tekelec**
  • Tekelec is a global leader in network signaling (Diameter and SS7), policy control, and subscriber data management solutions for communications networks
  • Headquartered in Morrisville, NC, the company employs over 1,000 telecom professionals in 20 countries
  • Tekelec solutions are deployed by more than 300 service providers in over 100 countries

• **Combination enables service providers to efficiently deploy all-IP networks, and deliver and monetize innovative communications services**
  • Together, Oracle and Tekelec are expected to enable service providers to personalize communications services based upon customer, application, usage, and location
  • With Oracle and Tekelec, service providers are expected to benefit from the ability to efficiently allocate and monetize networking resources
  • The combination of Oracle, Tekelec and Acme Packet equips service providers with a complete solution to run their business spanning customer experience and business operations, network control, and end user applications
Users Are Increasingly Connected
Any Service, Anytime, Anywhere, Any Device

INCREASED CONNECTIONS

• Multi-Device
  Phone, PC, Tablet, TV, Car, Security, Appliances

• Multi-Media
  Voice, Video, Chat, Text, Social

• Multi-Network
  3G, 4G/LTE, Broadband, WiFi

• Multi-Persona
  Consumer, Employee, Parent, Caregiver

• Multi-Location
  Home, School, Work, Play, Anywhere

INCREASED EXPECTATIONS

• Seamless Service and Application Experience
  Across Devices, Media, Networks

• Guaranteed Quality and Reliability
  Telemedicine, Surveillance, Emergency Services

• Secure and Regulatory Compliant
  Financial Services, Public Sector, Healthcare

• Personalized
  My Digital Life, My Enterprise Dashboard

• Contextual
  Right Information, Right Device, Right Now
Network Signaling Traffic is Surging
Controlling Network Resources Key to Driving New Revenues

- Devices, applications, and services rely on network signaling to communicate
- Proliferation of smart devices, mobile applications, and connected services is causing a surge in network signaling and data traffic
- Without warning, network signaling and data traffic can spike, resulting in congestion, sluggish service, and customer dissatisfaction
- Deploying and monetizing new innovative offers, including cloud and over-the-top services, requires intelligent network control technologies
Key Intelligent Network Control Technologies

- **Network Signaling**: Acts as the network’s nervous system; allows service providers to manage network signaling traffic.

- **Policy Control**: Acts as the network’s brain; allows service providers to apply business rules governing how network resources are allocated and services are defined.

- **Subscriber Data Management**: Acts as the network’s memory; allows service providers to personalize the experience based on user characteristics.
Tekelec’s Solution Overview

<table>
<thead>
<tr>
<th>Tekelec Diameter /SS7 Network Signaling</th>
<th>Tekelec Policy Control</th>
<th>Tekelec Subscriber Data Management</th>
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<tbody>
<tr>
<td>• Reliable, flexible, scalable signaling solutions for 2G, 3G, 4G LTE networks</td>
<td>• Reliable, flexible, scalable solution for managing mobile data traffic growth</td>
<td>• Provides dynamic subscriber data for policy control and routing signaling traffic</td>
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<td>• Integrated applications including Local Number Portability, Equipment Identity Register, 3G to Voice over LTE Migration, load balancing, congestion control, and protocol mediation</td>
<td>• Define policies, and apply them everywhere, from network core to the mobile device to over-the-top applications</td>
<td>• Grow revenues by delivering personalized services based on subscriber data</td>
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<td>• Interconnection to roaming partners and over-the-top application providers</td>
<td>• Quickly create, launch and monetize innovative communications services, including application and content-based service tiers</td>
<td>• Deliver a consistent user experience regardless of network device, application and location</td>
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<td>• 300+ customers in over 100 countries</td>
<td>• 60 customers, including 51 Tier 1 service providers</td>
<td>• Safeguard security and privacy of subscriber data</td>
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<td>• 46 customers in 33 countries</td>
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A Complete Solution Enabling Service Providers to Deliver Innovative Communications Services

Secure and Personalized Services:
- Video Voice Mail
- Home Security Monitoring
- Parental Controls
- Unified Communications
- Location-based Mobile Coupons
- Fixed-Mobile Converged Television
- International Roaming Day Pass
- Mobile Health and Wellness
- Secure Enterprise Services
Oracle Communications Portfolio
Comprehensive Solution to Deploy, Personalize and Monetize All-IP Services
Leading Service Providers Rely on Tekelec Technology

* Customer Information and Logos Provided by Tekelec.
COMPANY OVERVIEW:
• Bharti Airtel is the world’s fourth-largest mobile operator with over 250 million mobile customers
• The company is also India’s largest mobile operator with over 180 million mobile customers

CHALLENGE:
• Quickly deliver network infrastructure which would allow majority of India’s 2G/3G customers to port their mobile numbers from one service provider to another

BENEFITS:
• Tekelec’s mobile number portability solution based on the EAGLE platform was launched in record time
• The solution supports all SS7 and Session Initiation Protocol architectures. It handles voice, short message service, multimedia messaging service, pre-paid calls, authentication and roaming over mobile networks
T-Mobile USA Success Story
Diameter Signaling Router to Support LTE Network Rollout

COMPANY OVERVIEW:
• T-Mobile USA has over 33 million mobile customers
• The company recently announced a $4 billion network modernization plan which includes the introduction of LTE services in 2013

CHALLENGE:
• Cost-effectively scale the LTE network
• Intelligently route diameter signaling messages and avoid signaling storms
• Launch and monetize innovative mobile data services

BENEFITS:
• Tekelec’s Diameter Signaling Router provides T-Mobile USA with the network architecture and scalability to deliver innovative mobile data services
• By implementing a new LTE Diameter Network from the start, T-Mobile USA will be able to scale and rapidly add LTE subscribers, devices, applications, and service tiers

* Customer Information and Logos Provided by Tekelec.
COMPANY OVERVIEW:
• TIM Brazil, a subsidiary of Telecom Italia, is the second largest mobile operator in Brazil with over 70 million subscribers
• The operator offers both fixed and mobile services and is evolving to LTE
• Tekelec customer since 2004

CHALLENGE:
• Differentiate the brand and grow market share through service innovation
• Reduce capital and operating expense by gaining increased control over network usage

BENEFITS:
• TIM Brazil uses Tekelec’s Policy and Subscriber Data Management solutions to design and launch innovative mobile data services
  • Prepaid and postpaid tariff plans for smartphone and tablet users
  • Mobile “day passes” for international roaming customers
• Highly scalable, reliable, and flexible platform positions TIM Brazil to capitalize on growing mobile data usage

TIM Brazil Success Story
Policy and Subscriber Management Solution Powers Service Innovation
COMPANY OVERVIEW:
• South Korea is the world’s second largest LTE market and one of the most advanced mobile markets in the world
• KT exceeded four million LTE subscribers at the end of 2012
• About 63 percent of KT’s 3G and LTE subscribers use smartphones

CHALLENGE:
• Quickly launch innovative LTE services in a market with demanding, mobile-savvy consumers
• Explore new business models, launch and monetize new mobile data services

BENEFITS:
• Ability to rapidly design and launch profitable mobile data services
• Tekelec’s Policy Server will support KT’s new LTE services including:
  • Voice over LTE
  • LTE data plans
  • Rich Communication Suite
  • Video services

KT Success Story
Policy Server Enables Delivery and Monetization of LTE Services

* Customer Information and Logos Provided by Tekelec.
Oracle and Tekelec
A Compelling Combination

• Creates a comprehensive portfolio enabling service providers to efficiently deploy all-IP networks, and deliver and monetize innovative communications services
  • Oracle offers mission-critical operational support systems, service delivery platforms, and business support systems
  • Tekelec’s network signaling, policy control and subscriber data management technology complement and enrich the Oracle Communications solutions
  • Acme Packet offers session border control solutions that ensure secure and reliable real-time communications across networks

• The combination is expected to provide a complete solution that will enable service providers to engage customers, improve business operations, control network resources and deploy innovative communications services

• Tekelec’s management team and employees are expected to join Oracle and continue their focus on delivering excellence to service providers

For more information please visit oracle.com/tekelec