

## Overview and Frequently Asked Questions

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### Overview

#### Oracle Buys Tekelec

#### **Adds Leading Network Signaling, Policy Control and Subscriber Data Management Solutions to Oracle Communications Portfolio**

On March 25, 2013, Oracle announced that it has agreed to acquire Tekelec, a leading provider of network signaling, policy control, and subscriber data management solutions for communications networks.

The transaction has closed.

The proliferation of smart devices, mobile applications, and connected services has led to an exponential increase in network signaling and data traffic. To address these increased network workloads, and monetize cloud, over-the-top, and personalized services, service providers require intelligent network control technologies.

Tekelec's technology enables service providers to deliver, control and monetize innovative and personalized communications services. The company's solutions are deployed by more than 300 service providers in over 100 countries.

Oracle plans to make Tekelec's network signaling, policy control and subscriber data management solutions a part of its Oracle

Communications portfolio to help service providers efficiently allocate network resources and monetize personalized communications services. Oracle anticipates that the combination of Tekelec, Acme Packet and Oracle Communications will create the industry's most comprehensive portfolio spanning Customer Relationship Management, Business and Operational Support Systems, Service Delivery Platforms, Network and Service Control, and end-user applications. This will enable service providers to rapidly create and deploy innovative communications services, engage customers, improve operations, and control network resources.

The Tekelec management team and employees are expected to join the Oracle Communications Global Business Unit and continue their focus on delivering excellence to service providers.

## PRODUCT OVERVIEW AND STRATEGY

### What is the rationale for this acquisition?

Users are becoming increasingly connected and expect to communicate anytime and anywhere using their applications, devices, and networks of choice. The proliferation of smart devices, mobile applications, and connected services has led to an exponential increase in network signaling and data traffic. Without warning, network signaling and data traffic can surge, resulting in congestion and customer dissatisfaction.

Service providers require intelligent network and service control technologies to address these increased network workloads as well as to monetize cloud, over-the-top, and personalized services.

### What products does Tekelec offer?

Tekelec provides network signaling, policy control and subscriber data management technology that enables service providers to deliver, control, and monetize innovative communications services. This ensures that service providers can personalize communications services based upon attributes such as customer profile, application, device, usage and location. Tekelec's solutions include:

#### Tekelec Diameter and SS7 Network Signaling

- Provide reliable, flexible, scalable signaling solutions for 2G, 3G, 4G LTE networks
- Offers integrated applications including Local Number Portability, Equipment Identity Register, 3G to Voice over LTE Migration, load balancing, congestion control, and protocol mediation
- Deliver secure interconnection to roaming partners and over-the-top application providers

#### Tekelec Policy Control

- Provide reliable, flexible, scalable solution for managing mobile data traffic growth
- Define policies, and apply them everywhere, from network core to the mobile device to over-the-top applications
- Quickly create, launch and monetize innovative communications services such as application and content-based service tiers, shared data plans, day passes, loyalty programs, and rich communications suite

#### Tekelec Subscriber Data Management

- Provides dynamic subscriber data for policy control and routing signaling traffic
- Grow revenues by delivering personalized services based on subscriber data
- Deliver a consistent user experience regardless of network, device, application and location
- Safeguard security and privacy of subscriber data

## CUSTOMERS AND PARTNERS

### How will the transaction between Oracle and Tekelec benefit customers?

Oracle plans to increase investments in Tekelec's products. With Oracle's planned investments in Tekelec and Acme Packet products, Oracle expects to deliver the Communications industry's most complete portfolio spanning Customer Relationship Management, Business and Operational Support Systems, Service Delivery Platforms, Network and Service Control, and end-user applications. This will enable service providers to rapidly create and deploy innovative communications services, engage customers, improve operations, and control network resources.

### How does Oracle plan to maintain Tekelec's domain expertise?

This acquisition is expected to bring significant domain knowledge and expertise to Oracle in the areas of network signaling, policy control, and subscriber data management. The Tekelec management team and employees are expected to join the Oracle Communications Global Business Unit and continue their focus on delivering excellence to service providers.

### How will the acquisition impact the Tekelec product roadmap?

Oracle plans to make Tekelec a core offering in its Oracle Communications portfolio. With Oracle's planned investments in Tekelec and Acme Packet products, Oracle expects to deliver the Communications industry's most complete portfolio spanning Customer Relationship Management, Business and Operational Support Systems, Service Delivery Platforms, Network and Service Control, and end-user applications. This will enable service providers to rapidly create and deploy innovative communications services, engage customers, improve operations, and control network resources.

### Should Tekelec partners and customers continue to work directly with Tekelec?

Yes. Tekelec's customers should continue to contact their Tekelec sales representative for assistance, or visit [www.tekelec.com](http://www.tekelec.com) for contact information. Tekelec customers should also continue to use existing Tekelec contacts for support and professional services to address immediate and ongoing needs. Tekelec partners should continue to contact their Tekelec partner contacts for assistance.

### Will there be any changes in obtaining Tekelec support for network issues by existing service provider customers?

The Tekelec support for service provider customers remains the same. Please continue to contact your representative for services.

### What product integration plans does Oracle have for Tekelec products?

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### Can I still purchase Tekelec products and services?

Yes. Tekelec products and services continue to be available from Tekelec.

### Will training on the Tekelec products continue?

Yes. Oracle wants to ensure that customer investments and the use of the products and solutions are maximized. We know excellent training is a key part of obtaining that goal.

### Where can I find more information about the combination of Oracle and Tekelec?

For more information, please visit [oracle.com/tekelec](http://oracle.com/tekelec)

### About Oracle

Oracle engineers hardware and software to work together in the cloud and in your data center. For more information about Oracle (NASDAQ:ORCL), visit [www.oracle.com](http://www.oracle.com).

### Trademarks

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Oracle is currently reviewing the existing Tekelec product roadmap and will be providing guidance to customers in accordance with Oracle's standard product communication policies. Any resulting features and timing of release of such features as determined by Oracle's review of Tekelec's product roadmap are at the sole discretion of Oracle. All product roadmap information, whether communicated by Tekelec or by Oracle, does not represent a commitment to deliver any material, code, or functionality, and should not be relied upon in making purchasing decisions. It is intended for information purposes only, and may not be incorporated into any contract.

#### Cautionary Statement Regarding Forward-Looking Statements

This document contains certain forward-looking statements about Oracle and Tekelec including statements that involve risks and uncertainties concerning Oracle's acquisition of Tekelec, anticipated customer benefits and general business outlook. When used in this document, the words "anticipates", "can", "will", "look forward to", "expected" and similar expressions and any other statements that are not historical facts are intended to identify those assertions as forward-looking statements. Any such statement may be influenced by a variety of factors, many of which are beyond the control of Oracle or Tekelec that could cause actual outcomes and results to be materially different from those projected, described, expressed or implied in this document due to a number of risks and uncertainties. Potential risks and uncertainties include, among others, the possibility that the anticipated synergies of the combined companies may not be achieved after closing, the combined operations may not be successfully integrated in a timely manner, if at all, general economic conditions in regions in which either company does business may deteriorate and/or Oracle or Tekelec may be adversely affected by other economic, business, and/or competitive factors. Accordingly, no assurances can be given that any of the events anticipated by the forward-looking statements will transpire or occur, or if any of them do so, what impact they will have on the results of operations or financial condition of Oracle or Tekelec. You are cautioned to not place undue reliance on forward-looking statements, which speak only as of the date of this document. Neither Oracle nor Tekelec is under any duty to update any of the information in this document.