



ProLogis
Denver, CO
www.prologis.com

Industry:

Professional Services

Annual Revenue:

US\$1.22 billion

Employees:

1,135

Oracle Products & Services:

PeopleSoft Enterprise
Financial Management
Treasury
Cash Management

Oracle Partner:



Elire Inc.
www.elire.com

“Working with Oracle Partner Elire Inc. to deploy Oracle’s PeopleSoft Enterprise Cash Management has enabled us to automate several key processes and manage cash balances much more effectively across hundreds of bank accounts in North America and Europe.”

– Andrew Houghton, Vice President Treasury, ProLogis

ProLogis Improves Global Cash Visibility and Reduces Interest Expense by US\$4 Million

ProLogis is a leading global provider of distribution facilities, with more than 475 million square feet (44 million square meters) of industrial space in markets all across North America, Europe, and Asia. ProLogis leases industrial space to manufacturers, retailers, transportation companies, third-party logistics providers, and other enterprises with large-scale distribution needs.

Challenges

- Improve visibility of global banking and payments for stronger cash management as the company continues to grow
- Manage a very high number of bank accounts—typical for the real estate industry
- Put both European and American operations on the same treasury platform to improve efficiency

Solution

- Worked with Oracle Partner Elire Inc. to implement Oracle’s PeopleSoft Enterprise Cash Management to manage cash flows for over 2,000 bank accounts in North America and Europe
- Used the system’s cash position worksheets to position hundreds of bank accounts simultaneously—eliminating numerous manual, low-value, spreadsheet-based processes
- Dramatically improved cash visibility and utilization during the 2008 global credit crises, enabling ProLogis to reduce global average daily cash from US\$200 million to US\$20 million—cutting annual borrowing costs by about US\$4.0 million
- Leveraged better cash visibility to determine exactly how much cash each account requires, ensuring bank accounts are funded on a just-in-time basis while avoiding overdraft charges
- Automated most daily bank account reconciliations, improving controls while saving time and reducing administrative costs
- Leveraged the Financial Gateway component within PeopleSoft Enterprise Cash Management to automate 99% of European payments—reducing the maintenance burden on the IT team
- Established an automated clearing house platform in North America for a planned transition to electronic payments
- Enabled ProLogis to move money between bank accounts and short-term investments in a seamless fashion
- Enabled an existing base of IT professionals in Denver and Amsterdam to better support their treasury users, due to their familiarity with PeopleSoft applications