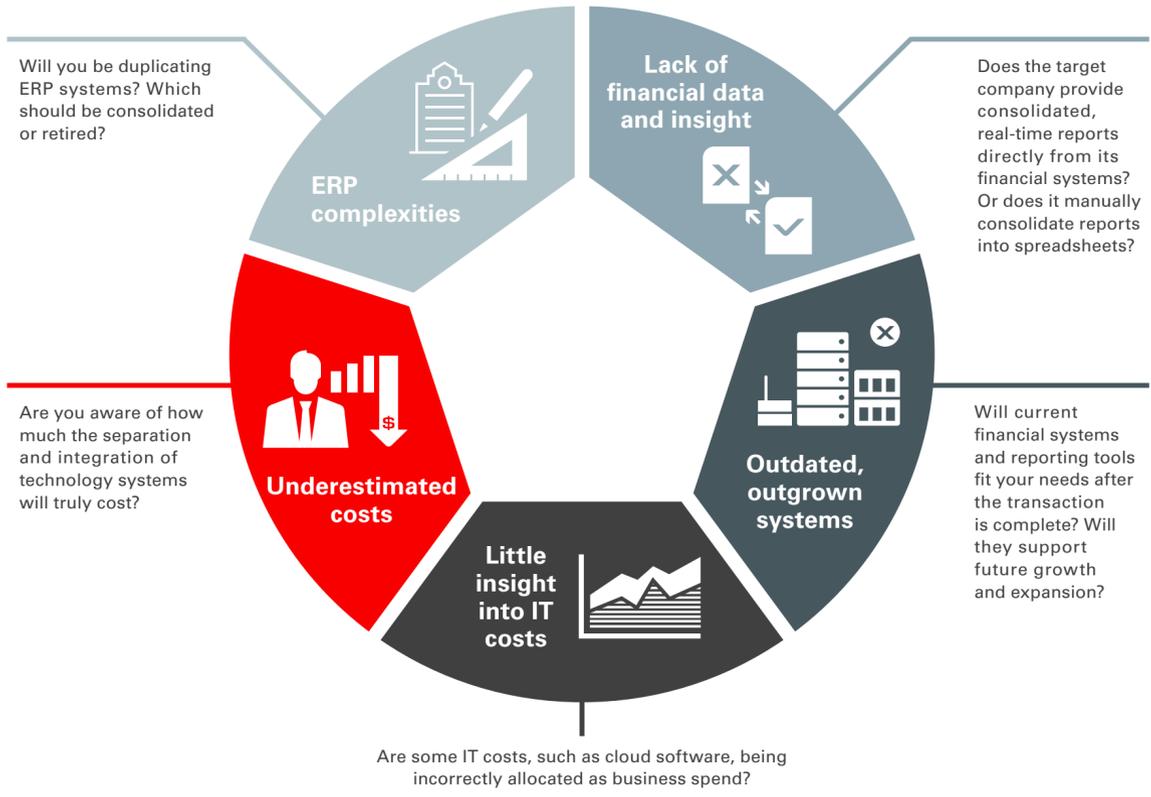## Mergers and Acquisitions

Eight Tech Tips for Financial Success

About to merge or acquire a business? It's vital that you consider the technology implications. It's the finance team's responsibility to manage spend and ensure efficient operations during mergers and acquisitions transactions. Ignore technology considerations at your own risk.
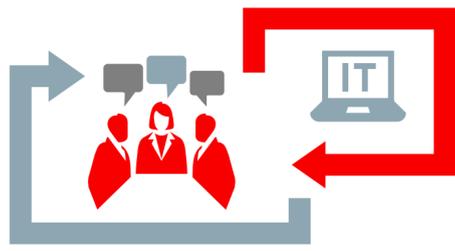
YOUR BIGGEST CHALLENGES

Will you be duplicating ERP systems? Which should be consolidated or retired?

ERP complexities

Lack of financial data and insight

Does the target company provide consolidated, real-time reports directly from its financial systems? Or does it manually consolidate reports into spreadsheets?

Are you aware of how much the separation and integration of technology systems will truly cost?

Underestimated costs

Outdated, outgrown systems

Will current financial systems and reporting tools fit your needs after the transaction is complete? Will they support future growth and expansion?

Little insight into IT costs

Are some IT costs, such as cloud software, being incorrectly allocated as business spend?

RECOMMENDATIONS

BEFORE THE DEAL…

Involve

Reserve a space at the transaction table for your IT leaders, and actively include them in discussions from the outset.
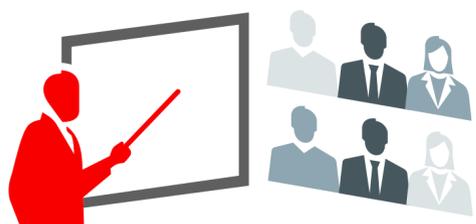
Understand

Get to know your IT team, and gain an in-depth understanding of what it delivers.
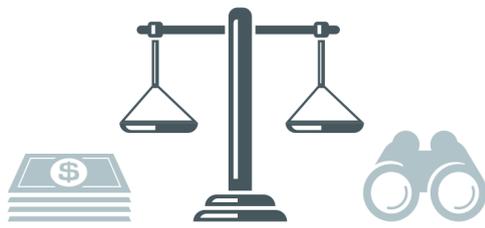
Empower

Give your IT leaders authority to shape your message, and advise on goals and plans.

Define

Create a vision and a clear delivery plan, communicating these to all employees.

AFTER THE DEAL…

Budget Keep costs under control and manage your integration team's forecasts.

Skill up Identify your subject-matter experts and build a winning team.

Communicate Manage your employees' expectations by being transparent about potential IT disruptions.

Align Make sure your plan to separate or integrate IT is aligned with changes in your wider business.

CONCLUSION

Read the full report from Deloitte and Oracle, and turn our secrets for success into yours. Access now:

oracle.com/goto/cfo-guidebook

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