ORACLE®

LEGAL

Oracle Legal: Accelerate Work-to-Cash Cycles, Increase Productivity, and Reduce Overall Firm and Client Risk.

Oracle has a proven track record with 700+ legal and professional service customers.

- 69% of the AMLaw 100
- 72% of the AMLaw 200
- 61% of the Global 100

Law firms around the world are faced with increasing pressure to do business faster and more effectively. Firms are looking to automate manual, paper-driven processes; ensure regulatory compliance; and take on new business quickly and efficiently. The combination of Oracle's core applications and Oracle Whitehill legal products provide a comprehensive practice, billing, and operations solution to accelerate work-to-cash cycles, increase productivity, and reduce overall firm and client risk.

"In our office of over 110 attorneys, we have decreased our average time to submit pre-bills from 19 days to 7.4 days with the use of Whitehill Pre-Bill. "The Whitehill solution has significantly decreased the turn-around time and process, helping us get invoices out the door more quickly."

Randy Ricks
Director of Accounting
Procopio, Cory, Hargreaves & Savitch LLP

Reduce Costs Associated with Time and Billing Management

Traditional pre-bill distribution can be error prone and time-consuming for many legal and professional service organizations. Oracle's Whitehill Pre-Bill product provides true mark-up solutions for pre-billing to accelerate work-to-cash cycles. Firms can reduce billing review, generation, production and distribution costs by automating the billing process and by creating a billing system that reflects the way they do business.

Time and billing management is an enormous, complex, and expensive component of a firm's operation. Oracle Whitehill Enterprise easily automates the creation and distribution of critical documents. Firms can reinforce their image for quality by producing professional-looking invoices and reports through customizable templates. By streamlining billing and reporting processes, firms get invoices out the door faster and improve cash flow.

Combined with Oracle's industry-leading e-Billing functionality of PeopleSoft, these products enable firms to capture and automate all client costs to improve matter profitability. Using these solutions, firms can ensure accuracy and efficiency in time and expense capture and billing as well as reduce the overall cost of time and billing management.

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Key products and services in the Oracle Legal solution:

- Oracle Financial Management
- Oracle Human Resources Management
- Oracle Customer Relationship Management
- Oracle Content Management
- Oracle Performance Management
- Oracle Whitehill Enterprise
- Oracle Whitehill Pre-Bill
- Oracle Whitehill One

Increase Productivity through Collaboration and Workflow

Slow, manual processes that create delays in taking on new business can easily be automated to increase productivity. With Oracle's Whitehill One, firms can achieve faster new business intake and conflicts management processes to accelerate work-to-cash cycles through automated workflow and routing. Real-time collaboration increases case and matter efficiency and reduces overall firm and client risk.

Firms can securely centralize document and records management. Oracle's analyst-leading Enterprise Content Management delivers a highly secure and scalable content repository based on the Oracle database for document and records management processes. With easy retrieval, archiving, and scheduled purging of sensitive information, firms can effortlessly manage their data. Designed to accelerate business processes, Oracle's Legal solution helps firms do business faster and more efficiently.

Maximize Return On Investment and Mitigate Risk for Core Operations

As organizations adapt to changing economic realities that force them to do more with less, they must implement effective strategies to increase productivity, contain overall costs, optimize business efficiencies, and manage and mitigate risk. In such an environment, each technology investment must return measurable value for the core operations of any firm. Oracle's leading financial management solution enables firms to maximize their return on investment and mitigate risk through efficient operations. By optimizing working capital and rapidly consolidating financial information across the firm, a faster upfront recovery of investment can be realized.

Investments in personnel resources are critical to any firm. Oracle's Human Capital Management solution enables firms to effectively manage the entire talent management lifecycle. Through integrated talent management, firms can attract, retain, and motivate a superior workforce while cutting costs and increasing productivity.

Firms can also mitigate risk by providing management with visibility into the firms operations. This visibility provides valuable insight and decreases reactive decision making. With Oracle's Performance Management solution, firms can deliver better business information and improve business accuracy. Only Oracle provides intelligence across multiple systems, including Oracle and non-Oracle data.

Oracle's Solution Portfolio

Running a lean operation is critical to success – Oracle's Legal solutions can help you achieve it by providing a comprehensive practice, billing, and operations solution to accelerate work-to-cash cycles, increase productivity, and reduce overall firm and client risk.

Oracle enables law firms to scale their organization with global, integrated solutions to support all aspects of their business. Join the hundreds of firms worldwide that rely on Oracle for better business insight, adaptive business processes, and lower operating costs. Oracle's unique portfolio of innovative solutions for the legal industry combines our market-leading solutions with best-in-class software from strategic acquisitions such as PeopleSoft, Skywire Software, Hyperion and Siebel.

CONTACT US

To learn more, call +1.800.ORACLE1 to speak to an Oracle representative or visit oracle.com/industries/pro_serv.

Oracle is committed to developing practices and products that help protect the environment

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