

Application Foundation Review Service Path to Implementation Success

Oracle Utilities Professional Services

Oracle Product Knowledge and Delivery Expertise Your Systems Integrator and Project Team Can Count On.



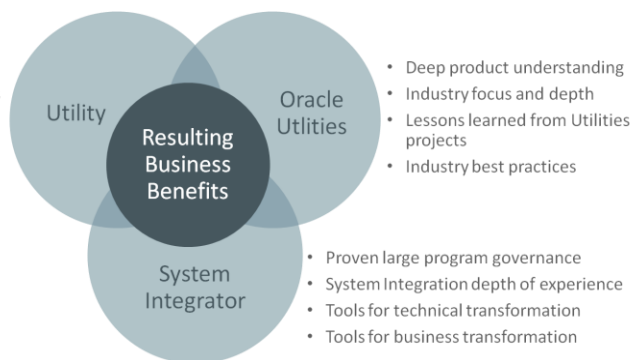
The Power of Collaboration

As the sponsor for a new utility application implementation your primary objective is to ensure a successful outcome. You have the responsibility for pulling all the pieces and players together. This includes finding collaborative partners with the right blend of skills and expertise.

The project management and technical skills of your Systems Integrator as well as the in-depth business understanding you have are key components of your team. But deep knowledge and experience with the application products you are installing are also important. You create a powerful combination when you include a partner who has this background.

Oracle Utilities Application Foundation Review is a service that provides product knowledge and delivery expertise for Oracle utility application implementations. Within the service, Oracle Utilities Professional Services identifies opportunities, provides recommendations and works hand in hand to help you and your Systems Integrator achieve success.

- Vision of a solution
- Understanding of business needs and benefits
- Understanding of the current systems



- Deep product understanding
- Industry focus and depth
- Lessons learned from Utilities projects
- Industry best practices

- Proven large program governance
- System Integration depth of experience
- Tools for technical transformation
- Tools for business transformation

KEY RESULTS

- Mitigate common implementation risks
- Effectively make use of product capabilities
- Enable the integration of the new solution into your system
- Go live with confidence
- Enable business transformation
- Enhance technical viability of your end solution

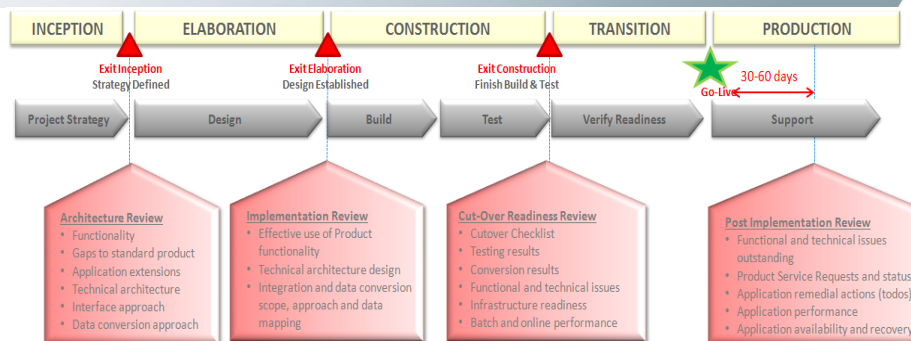
WHY ORACLE UTILITIES PROFESSIONAL SERVICES?

- Oracle knows Oracle products best
- Oracle Consultants have an average of 10 years' utilities experience
- Added re-assurance for just a small portion of the project budget

Oracle Utilities Application Foundation Review Service

How does it work?

With Oracle Utilities Application Foundation Review Service you have a committed partner who will help your Systems Integrator and project team with the design and use of the utility application. Throughout the project lifecycle Oracle architects and specialists deliver a series of reviews with the intent to improve the alignment of the implementation with the Oracle utility application's architecture and capabilities.



How the collaboration works with you and your Systems Integrator is defined by four review phases:

- » **Architecture Review:** The Oracle team will review your application Architecture at the start of the project and identify gaps that might affect the capability and supportability of the solution
- » **Implementation Review:** The Oracle team will then identify ways to best take advantage of configuration options to simplify the implementation and minimize customizations
- » **Cutover Readiness:** At the beginning of user acceptance we will help you and your Systems Integrator verify the application solution is ready for production
- » **Post Implementation:** One month after go-live, the Oracle team will perform a Post Implementation Review to identify and recommend remedies for any outstanding application issues

KEY OBJECTIVES

- Verify the fit and make sure you are taking the best advantage of the product
- Review functional and technical design aspects of the project
- Verify the project is ready for go-live
- Review stability and functionality of the application

Why use Oracle Utilities Professional Services?

Delivery Expertise

- » Identify risk and respond quickly before they occur
- » Reduce implementation time with services that lead to success
- » Take advantage of proven processes that make up the Oracle Utility Reference model to simplify and make better use of the applications

Product Knowledge

- » Lower total cost of ownership with quicker implementation and less customized applications
- » Take full advantage of the core application capabilities because of our in-depth Oracle product knowledge
- » Identify opportunities to improve the solution

Oracle Expertise

- » Improve performance with a partner who works closely with the Oracle product team
- » Collaborate with a partner who has extensive Oracle experience

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