

PROS HOLDINGS, INC.

PROS Pricing Solution Suite 3.18 Validated Integration with Oracle E-Business Suite 12.1



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A Leader in Pricing and Revenue Management Software

PROS Pricing Solution Suite delivers hundreds of millions of dollars in sustained bottom-line profitability to business-to-business companies in the distribution, manufacturing, and services industries.

Company Overview

PROS Holdings, Inc., continues to deliver on its 25-year heritage of providing pricing and profit management excellence to customers worldwide. As a provider of prescriptive enterprise pricing and margin optimization software products, PROS specializes in price analytics, price execution, and price optimization. By using PROS software products, companies gain insight into their pricing strategies, identify pricing-based profit leaks, optimize pricing decision making, and improve business processes and financial performance. PROS' software products implement advanced pricing science, which includes operations research, forecasting, and statistics. PROS high-performance software architecture supports real-time high-volume transaction processing and allows PROS to handle the processing and database requirements of the most sophisticated and largest customers, including customers with hundreds of simultaneous users and subsecond electronic transactions.

PROS provides professional services to configure its software products to meet the specific pricing needs of each customer. PROS has implemented more than 500 solutions across a range of industries in more than 40 countries.



Validated Integration

Oracle E-Business Suite

Through the Oracle PartnerNetwork, partners with validated integrations are able to provide customers with standards-based product integrations, tested and validated by Oracle. Customers benefit from improved risk management and smoother upgrade capability, leading to a lower total cost of ownership and greater overall satisfaction.

Integration Overview

The data-level integration of PROS Pricing Solution Suite (PPSS) 3.18 and Oracle E-Business Suite 12.1 using Oracle Data Integrator allows you to:

- Use PPSS to analyze and optimize a targeted price list and Oracle E-Business Suite to execute the prices
- Use PPSS to create, analyze, and optimize a complex contract and Oracle E-Business Suite to execute orders against that contract
- Use PPSS to review and manage contract compliance of customers

Integration Details

PPSS and Oracle E-Business Suite are integrated using Oracle Data Integrator. Data interfaces are supported for:

- Reference data—operating units, pricing areas, currency codes, and units of

Availability

Tel.: +1.713.335.5151

info@prospricing.com

info.prospricing.com/Discover

[y-Request.html](http://info.prospricing.com/Discover)

Support

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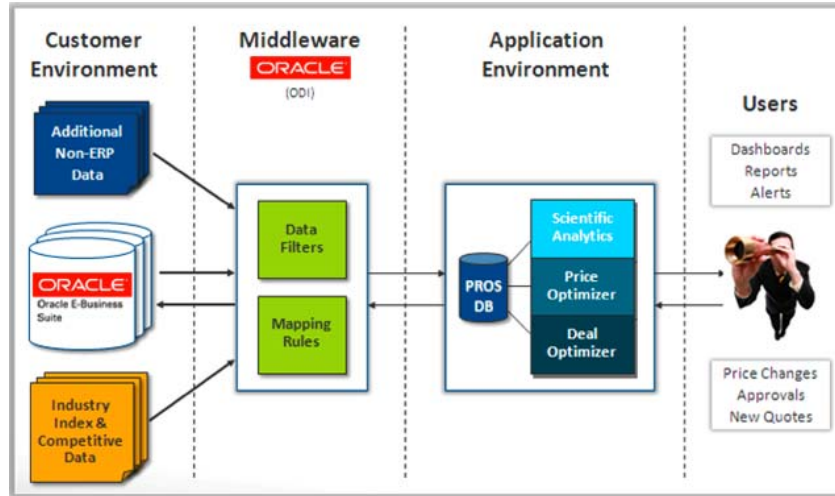
prospricing.com/Global/Global-

[Pages/Customer-](http://prospricing.com/Global/Global-)

[Support.aspx](http://prospricing.com/Global/Global-)

measure

- Master data—customer, product, and price lists
- Operational data—currency exchange rates, market index values, and sales transactions
- Prices, deals, and contracts



PROS Pricing Solution Suite architecture

Environment

PROS Environment

PROS Pricing Solution Suite Version 3.18.0

Oracle Data Integrator 11g

Oracle Environment

Oracle E-Business Suite 12.1.1

Oracle Database 11.1.0.7

For additional information about partnering with Oracle, please contact opninfo_us@oracle.com or visit partners.oracle.com

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