

# Deploying Agile Product Lifecycle Management in a Hosted Environment

## Oracle Business Process Services in North America for Agile PLM and Agile PLM for Process

Oracle Business Process Services for Agile PLM and Agile PLM for Process is a service offering that allows you to deploy in a hosted environment with subscription-based (SaaS) pricing through an Oracle partner, making world-leading PLM applications more attainable for many organizations. Leverage industry expertise and get access to best-in-class value, while focusing on core business objectives rather than daily IT operations.

### “We Need a PLM Solution, But...”

Recently, radical advancements in technology have fundamentally changed how businesses operate. Product Development professionals have been uniquely positioned to witness new and vastly complex challenges, leading many companies to acknowledge that traditional ways of working simply cannot keep pace with their more nimble, tech-savvy competitors. Spreadsheets, shared drives, and point solutions are too unreliable and slow to answer the demands of modern business. Increasingly, companies have come to acknowledge the need to change and opt to transform through a structured product lifecycle management (PLM) solution that will speed time to market, reduce costs and improve profitability. However, despite proven business value, PLM investment efforts are often stymied by common constraints such as:

- » Delays or competing IT priorities
- » Cost or budget considerations
- » Lack of resources or specific skills

For many companies, Oracle’s Agile PLM and PLM for Process solutions have become competitive differentiators that help launch winning products to market faster. But for others, the upfront cost and installment has been prohibitive. No longer must these barriers stand in the way of improving product development.

### Oracle Business Process Services for Agile PLM

Oracle Business Process Services (BPS) makes Oracle applications more attainable by offering them as hosted solutions through Oracle’s network of qualified BPS providers. The network comprises highly experienced Oracle PLM partners that offer the option to deploy Agile PLM or Agile PLM for Process on a company’s own cloud instance for a subscription-based fee. With the simplicity of the cloud and a convenient payment model, companies can leverage a proven, enterprise PLM solution to launch innovative products with higher quality faster than ever before.

This is welcome news for companies that need to modernize their application landscape but must do so within tight organizational constraints. By leveraging BPS for Agile PLM and PLM for Process, organizations can modernize much sooner and



*“76% of business managers surveyed around the globe said their top motivation for adopting cloud or SaaS applications was to have a quick way to get the software they wanted.”*

**DYNAMIC MARKETS**  
CLOUD REPORT  
2013

### BPS PROVIDERS FOR AGILE PLM

Oracle partners serving companies based in North America:



- **GoEngineer, Inc.**  
Oracle Gold Partner offering hosting services for Agile PLM (A9) and PLM for Process (P4P) applications  
goengineer.com



- **Verdant Services**  
Oracle Gold Partner offering hosting services for Agile PLM for Process (P4P) applications  
verdantservices.com

keep focus on core product development needs, while streamlining operations, managing costs, increasing productivity and minimizing day-to-day IT management.

## Selecting Your BPS Provider for Agile PLM

Each BPS provider is committed to helping clients leverage enterprise-grade solutions as effectively as possible. Initially this service for Agile PLM and Agile PLM for Process is only available for companies based in North America, but there are currently plans to expand to other regions. Learn why these partners may be the right choice for you:



With Oracle's leading enterprise Agile PLM and PLM for Process solutions and GoEngineer's rapid JumpStart implementation methodology and hosting expertise, customers of all sizes can easily implement PLM rapidly to speed time to benefit. Unlike traditional multi-tenant SaaS providers, GoEngineer's single-tenant approach provides a more secure and flexible customer experience where customers are not forced to upgrade since their data and configuration are segregated. This is critical for highly regulated companies such as those in the Life Sciences industries that are required to undergo IQ/OQ/PQ software validation to comply with the FDA. Implementing PLM in the Cloud removes internal IT barriers and eliminates infrastructure administration (e.g., daily backups on-site and off-site, application of patches, expansion of hardware). With the Agile PLM Cloud and PLM for Process subscription offerings, customers are able to avoid large capital expenditures and infrastructure investments – allowing them to focus on their core competencies, and quickly leverage an enterprise solution like Agile PLM to improve the business.

» **Where to Learn More:** Visit GoEngineer's Agile PLM Cloud website at [www.goengineer.com/products/agile-plm-cloud/](http://www.goengineer.com/products/agile-plm-cloud/)



Verdant, in addition to offering comprehensive consulting and PLM implementation services, is the leading hosting and managed services provider for Oracle Agile PLM for Process. Verdant provides proven, cost-effective cloud hosting for customers of all sizes, including some of the world's top brands. Verdant customers are hosted in its state-of-the-art data centers and are supported by Verdant's expert, US-based team. These specialists provide rapid response for issues and work proactively to ensure that Verdant customers are informed, using best practices, and getting the full value from Oracle Agile PLM for Process. This means Verdant customers are able to let their internal resources focus on the business – not the technology – to grow, innovate and capture new market share.

» **Where to Learn More:** Visit Verdant's Oracle Agile PLM for Process Cloud website at [http://verdantservices.com/hosting/agile\\_plm\\_process\\_hosting/](http://verdantservices.com/hosting/agile_plm_process_hosting/)

## Learn More

To learn more about Agile PLM, Agile PLM for Process or hosting with Oracle BPS, please contact your Oracle Sales Representative or visit [www.oracle.com/plm](http://www.oracle.com/plm).

*“Oracle's Agile Product Lifecycle Management helped us to transform our product development and quality data management processes, which are critical parts of our business. For instance, we can now resolve customer issues in days instead of weeks.”*

**MIKE LEDEE**  
DIRECTOR, QUALITY SYSTEMS  
ROKA BIOSCIENCE

### BENEFITS

Choosing to host your Agile PLM or Agile PLM for Process solution with Oracle BPS delivers business value:

- Respond quickly to changing business conditions
- Manage costs more effectively
- Achieve faster time to benefit
- Access a range of applications expertise
- Focus on core business objectives rather than daily IT operations
- Lower risk

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