PARTNER SNAPSHOT: LIFECYCLE TECHNOLOGY LIMITED

LifeCycle Technology Ltd
www.lifecycle-tech.com

Industry: SAP System Integration

“Customers are demanding certain capabilities and Oracle is very supportive of partners developing these strategic integrations with AutoVue. I have found the AutoVue development, product management, and product marketing teams very easy to work with. The development team has provided one to one support to resolve critical issues or passed them onto product management for consideration in a future release of the software”
— Jason Mathews, GM Sales & Marketing, LifeCycle Technology Ltd.

Lifecycle Technology Delivers AutoVue Visualization Integration for SAP

UK based Lifecycle Technology Ltd, was founded in 2007 by SAP system integration experts. With over 12 years of experience, Lifecycle Technology are specialists in maximizing a company’s investment in SAP by delivering further value to SAP enterprise customers through customized integrations and deployments. With customers in industries such as aerospace & defense, manufacturing, utilities, engineering & construction, and oil & gas, they are uniquely poised to deliver integrated visualization solutions to SAP enterprise customers across the globe.

Partner Expertise

- Lifecycle Technology is an Oracle development partner and has built an AutoVue Connector for SAP, which has achieved SAP Netweaver Certified status. Their area of expertise lies in integrating AutoVue visualization solutions with SAP business processes within Asset Lifecycle Management (ALM), Product Lifecycle Management (PLM), SAP Document Management System (DMS), as well as other content repositories.
- Lifecycle Technology delivers significant business benefits by visually enabling a variety of the SAP workflows and processes in manufacturing, plant maintenance, and production to mention a few. The integration of AutoVue automates conversion and document output processes and enables visual decision-making for global teams.
- Lifecycle leverages AutoVue’s complete suite of integration offerings, such as the AutoVue iSDK (integration software development kit), VueBeans, and Web Services to deliver turn-key solutions to global customers looking to make the most of their existing technology investments.

Why Partner with Oracle AutoVue?

- **Best-in-Class Integration Capabilities:** AutoVue 20.0’s simplified integration tools have made it easier for partners to extend or build custom integrations. AutoVue ships with a skeleton connector framework, which can be up and running within an hour, and into which the DMS (Document Management System) specific implementation code can be easily added. Lifecycle has leveraged this framework to develop AutoVue integrations using the powerful AutoVue 20.0 Web Services based iSDK.
- **Strong Partner Support:** Oracle offers quality support to its partners in a variety of areas, which include development, deployment, and marketing. Oracle’s deployment, solutions consulting, and development teams along with easily accessible online resource centers, such as the AutoVue Knowledge Zone, provide complete and timely support to partners during the entire lifecycle from selling, building, testing, and deployment. Furthermore, the installation and technical documentation available with AutoVue integration tools is complete and very user-friendly.

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- **Open and Extensible Framework:** AutoVue 20.0 allows system integrators to easily develop AutoVue integrations in deployment environments, such as .NET, and C++, in addition to Java, allowing them to take full advantage of AutoVue’s open and extensible integration framework.

- **Significant Growth Opportunities:** Since partnering with Oracle Lifecycle has seen a tremendous growth in business through new sales. The pipeline potential promises a 400% year-over-year growth in Lifecycle’s business for the upcoming year. Furthermore, winning large accounts jointly paves the way for upsell opportunities which include additional software and services revenue.

**Key Customer Wins:**
Following are recent Lifecycle and AutoVue customer wins in a variety of industries.
- Municipality of Enschede – Public Sector
- Siemens Energy - Utilities
- Stora Enso - Manufacturing

**About AutoVue Visualization Integrations:**
With AutoVue integrations, partners get a complete, open and standards-based set of integration tools that allows them to have a consistent view of data and business objects, create powerful visual composite applications, and expand workflow automation to document-based processes. Learn more about AutoVue integrations [here](#).

**About AutoVue Enterprise Visualization Solutions:**
Oracle's AutoVue solutions are designed to meet all of an organization's document visualization requirements. They can serve as the window for visualization across all enterprise applications and can even meet the basic viewing needs of individual desktops. By enabling users to view, print, and collaborate on any digital information asset from any system, organizations can achieve true enterprise visualization and ensure the success of their projects. Learn more about AutoVue [here](#).

**Contact Us**
For more information about AutoVue Visualization, please call 1-514-905-8400 to speak to an AutoVue representative.

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