

ORACLE®



JD Edwards EnterpriseOne Homebuilder Management

Homebuilder Management

- Repetitive construction management
- Manage complete construction lifecycle
 - Phased construction site planning
 - Configure home models and available options
 - Subcontract and procurement management
 - Home sale and selection of options
 - Construction
 - Change control
 - Home closing and handoff
 - Service and warranty management

Homebuilder Management

- Integrated throughout enterprise
 - General Ledger
 - Accounts Payable
 - Accounts Receivable
 - Procurement
 - Project Management
 - Order Management
 - Customer Relationship Management (CRM)
 - Service and Warranty Management

Features

- Profitability analysis by community, plan, or option
- Actual or pro forma analysis of product offerings
- Configuration of lots prior to sale by pre-selecting plans, elevations, and options
- Accurate, timely reports based on current lot status and attributes
- Comprehensive sales tracking through the loan approval and closing processes
- Ability to copy bids and takeoffs from one job to another
- Visual assists for quick assessment of lot status
- “Wildcarding” to facilitate selection and entry of eligible values

Homebuilder Management

- Streamline the setup of jobs, budgets, commitments, and schedules
- Facilitate change management, including vendor changes and option changes
- Identify the status of lots throughout the construction process, including the status of commitments
- Increase control of the lot start process, including independent control of job creation, budget creation, and generation of commitments
- Manage the progression of lot start information (essentially budgets and commitments) at the detail level
- Quickly drill down to required data
- Manage profitability at the lot level — from initial start through completion

Lot Workbench - Lot Workbench

Query: All Records

Area * 551 Singleton

Community *

Display Lots by Status Refresh

Records 1 - 7

Detail Line	Description
11010000	The Summit
001	Lots 1 through 42
002	Lots 43 through 67
003	Lots 68 through 100
11020000	Helena Valley
001	Lots 1 through 42
002	Lots 43 through 67

Community Info

Lot / Construction Sales Details Option Details

Community 11010000 The Summit

Area 551 Singleton

Phase 000 The Summit

Warranty Bus Unit

Number of Phases 3

Number of Lots 0

Product Type SFD Single Family Detached

Income Stmt Bus Unit

Closing Wrksh Template

Company 55000 Homebuilder Company

Text1

Courier New 10 B U

Homebuilder Management

- Manage options by area, community, phase, plan and elevation
- Integrated with Procurement
- Open commitments created automatically when options are selected for a home

Option Master - Work with Options

Query: All Records

Area * [*] Wildcard Community

Community [*] Wildcard Phase

Phase [*] Wildcard Plan

Plan/Elevation [*] [*] Wildcard Elevation

Records 1 - 60

Option Number	Area	Community	Phase	Plan	Elev	Option Description 1	Option Description 2	Option Description 3	Option Description 4
AP02011	551	11020000	002	+	+	Side By Side Refrigerator	Appliances	Model #PSC245BBDS	Stainless Steel
AP02012	551		+	+	+	Side By Side Refrigerator	Appliances	Model #PSC245BBDS	White on White
AP02012	551	11010000	+	+	+	Side By Side Refrigerator	Appliances	Model #PSC245BBDS	White on White
AP02012	551	11020000	001	+	+	Side By Side Refrigerator	Appliances	Model #PSC245BBDS	White on White
AP02012	551	11020000	002	+	+	Side By Side Refrigerator	Appliances	Model #PSC245BBDS	White on White
AP02100	551		+	+	+	White Appliance Package	Appliances		White on White
AP02100	551	11010000	+	+	+	White Appliance Package	Appliances		White on White
CAB2251A	551		+	+	2250	White Cabinets, Package A	Cabinets	White Kitchen, White Baths	30" Uppers, S
CAB2251A	551	11010000	+	+	2250	White Cabinets, Package A	Cabinets	White Kitchen, White Baths	30" Uppers, S
CAB2251B	551		+	+	2250	White Cabinets, Package B	Cabinets	White Kitchen, White Baths	42" Uppers, A
CAB2251B	551	11010000	+	+	2250	White Cabinets, Package B	Cabinets	White Kitchen, White Baths	42" Uppers, A
CAB2252A	551		+	+	2250	Oak Cabinets, Package A	Cabinets	Oak Kitchen, White Baths	30" Uppers, S
CAB2252A	551	11010000	+	+	2250	Oak Cabinets, Package A	Cabinets	Oak Kitchen, White Baths	30" Uppers, S
CAB2252B	551		+	+	2250	Oak Cabinets, Package B	Cabinets	Oak Kitchen, White Baths	42" Uppers, A
CAB2252B	551	11010000	+	+	2250	Oak Cabinets, Package B	Cabinets	Oak Kitchen, White Baths	42" Uppers, A

Homebuilder Management

- Manage both bids and takeoffs
- Optimize profit by automatically selecting least expensive bid or takeoff
- Leverage national and regional purchasing agreements
- Select TBD (to be determined) vendors as placeholders of vendor is unknown
- Materials and options automatically ordered from vendors when home configuration is finalized

	Bid Type	Order Number	Change Order	Line Number	Order Co	Subcontractor Number	Subcontractor	Bid Job Number	Phase	Cost Code	Cost Type	Plan	Elev	Option Number	P M	Bid Total	Un Qu
	BC	7368	000	11.000	55000	33654	Quisten Foundation...	11010...	+	4111	1360	2515	+		L	113.0000	
	BC	7368	000	12.000	55000	33654	Quisten Foundation...	11010...	+	4111	1360	2735	+		L	141.1500	
	BC	7368	000	13.000	55000	33654	Quisten Foundation...	11010...	+	4111	1360	2735	C		L	144.5500	
	BC	7368	000	14.000	55000	33654	Quisten Foundation...	11010...	+	4111	1360	2420	+		L	105.6500	
	BC	7368	000	15.000	55000	33654	Quisten Foundation...	11010...	+	4111	1360	2420	+		L	120.6000	
	BC	7392	000	1.000	55000	33689	Furmane Framing, I...	11010...	+	4207	1360	2250	+		L	265.0000	
	BC	7392	000	2.000	55000	33689	Furmane Framing, I...	11010...	+	4207	1360	2340	+		L	279.0000	
	BC	7392	000	3.000	55000	33689	Furmane Framing, I...	11010...	+	4207	1360	2420	+		L	315.0000	
	BC	7392	000	4.000	55000	33689	Furmane Framing, I...	11010...	+	4207	1360	2515	+		L	342.0000	
	BC	7392	000	5.000	55000	33689	Furmane Framing, I...	11010...	+	4207	1360	2735	+		L	367.0000	
	BC	7413	000	1.000	55000	33929	Adam Plumbing and ...	11010...	+	4801	1360	2250	+		L	44.5500	
	BC	7413	000	2.000	55000	33929	Adam Plumbing and ...	11010...	+	4801	1360	2340	+		L	49.7500	
	BC	7413	000	3.000	55000	33929	Adam Plumbing and ...	11010...	+	4801	1360	2420	+		L	50.5000	
	BC	7413	000	4.000	55000	33929	Adam Plumbing and ...	11010...	+	4801	1360	2515	+		L	51.7500	

Homebuilder Management

- Automatic handoff to Service and Warranty Management when home closes
- Easily manage warranty claims for each home
- Provide better service after the home closes
- Minimize carrying costs
- Develop brand and increase customer loyalty

Warranty Claim Entry - Warranty Claim Revisions

Order Number: 453341 WC Service Type: Y On-site Repair

General Classification Accounting Attachment

Dealer

Service Dealer: 4319 *Appliance Sales and Service*
Dealer Reference: Current Status: W4 *Warranty Claim process*
Assessor: 4806 *Maria Zepeda*

Product

Equipment Number: 34817 *Commercial Clothes Dryer*
Inventory Item Number: 7220 *Commercial Clothes Dryer*
Lot/Serial Number: 62527
Product Model: D500 Product Family: APP
Customer Number: 4245 *Cloud Nine Inc.*

Meter Reading

Current Balance Meter 1:
Current Balance Meter 2:
Current Balance Meter 3:

Failure

Causal Part: 72203 *Heating Element*
Causal Part Business Unit: S30 *LM Service Center* Supplier Lot:
Causal Supplier: 4317 *Appliance Parts and Supply* Failure Date: 06/19/2005
Defect Code: QD *Quality defect* Repair Date: 06/20/2005
Component Code - Part:

Failure Description: DRYER TURNS ON BUT WON'T HEAT UP

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