

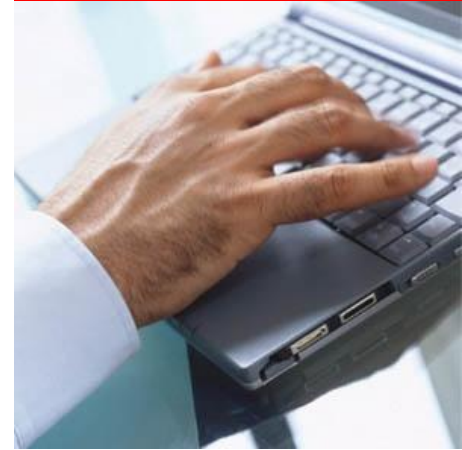


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**JD Edwards EnterpriseOne
Operational Sourcing Overview**

Agenda

- Business Challenges
- Operational Sourcing at a Glance
- Benefits
- Operational Sourcing Activities
- Summary

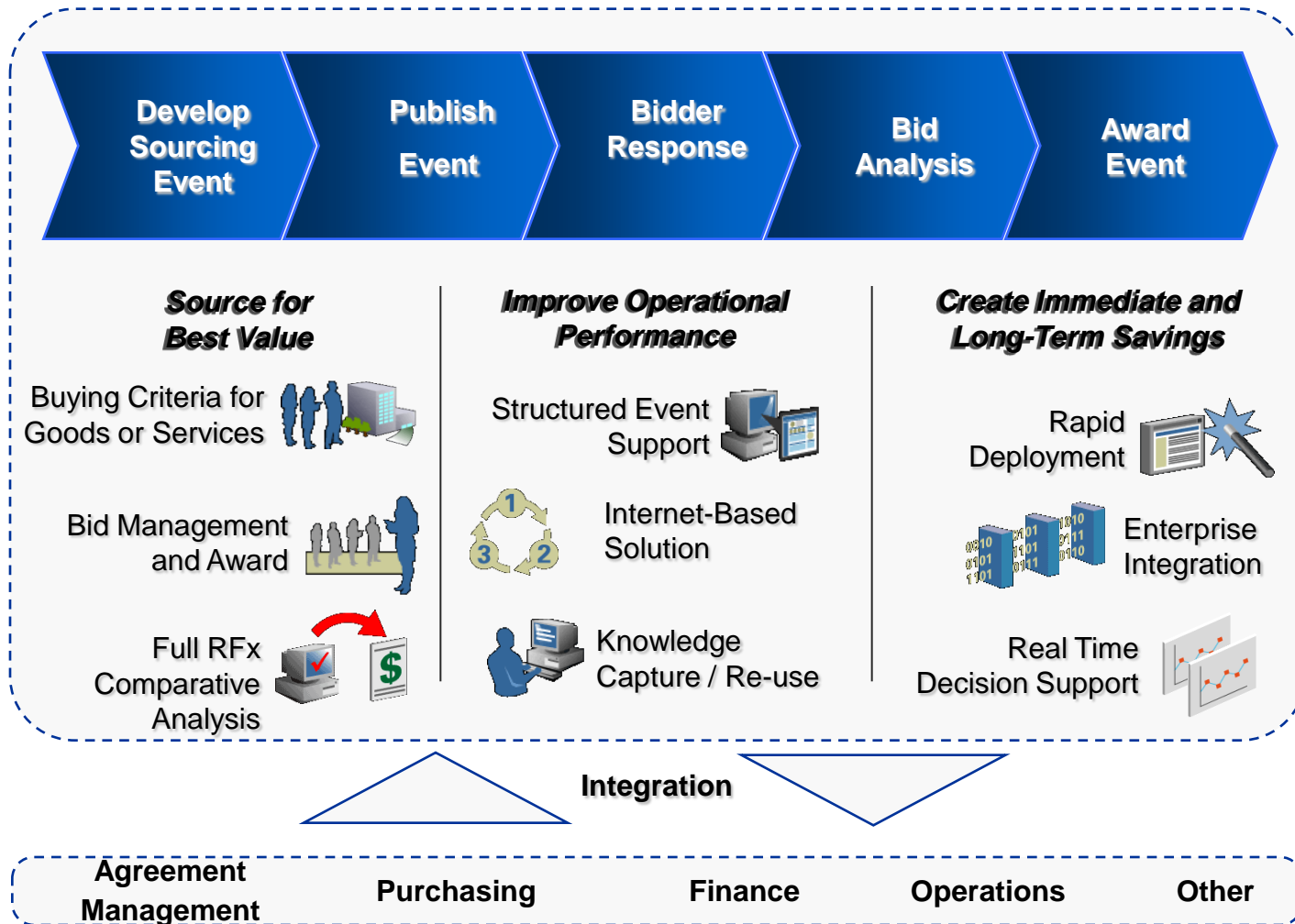


Business Challenges

How do I?

- Drive sustainable savings
 - Do more with fewer resources
 - Leverage supplier knowledge to improve price performance
 - Exploit the largest savings opportunities
- Maximize sourcing influence
 - Leverage sourcing best practices
 - Consistently apply policy rules
 - Enforce negotiated terms
- Improve sourcing execution
 - Reduce negotiation time and effort
 - Measure and manage supplier performance
 - Balance quality, cost and risk

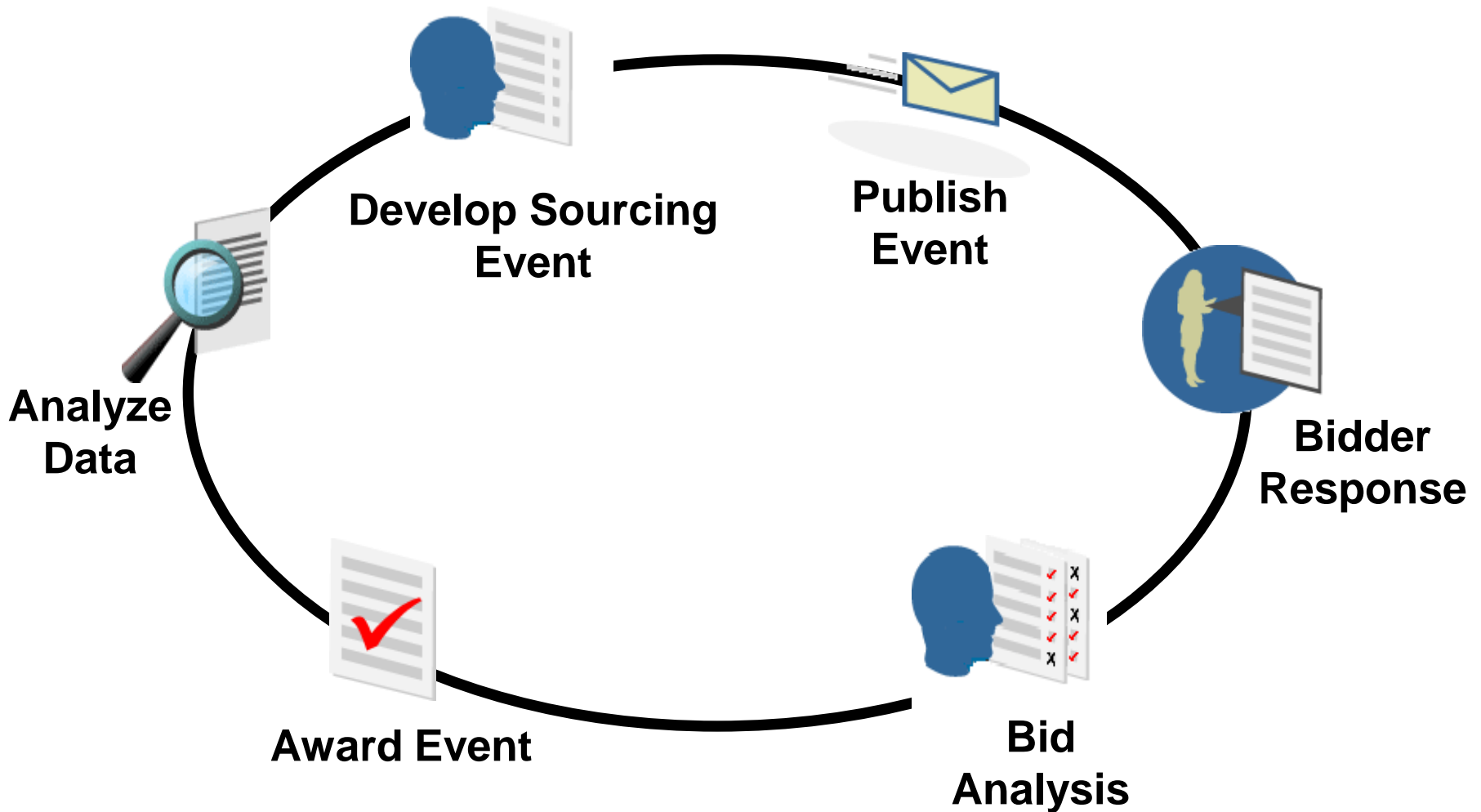
Operational Sourcing At-a-Glance



Operational Sourcing Benefits

- Source for the best value
 - Combine expertise for higher quality at lower price
 - Evaluate tangible and intangible costs
 - Balance price, quality, delivery dates, etc.
- Improve operational performance
 - Drive optimal results by re-using best practices
 - Increase effectiveness without increasing staff
 - Make faster award decisions
- Create immediate and long-term savings
 - Leverage knowledge from past sourcing events
 - Reduce cost of ownership via built-in integration
 - Reduce costs through competitive bidding

Operational Sourcing Activities



Operational Sourcing Summary



With Operation Sourcing you can...

- Source for the best value
 - Use sourcing knowledge capture, re-use and cost analysis to balance quality, cost and risk
- Improve operational performance
 - Easy sourcing event creation, management of on-line bids, with automatic system-generated recommendations
- Create Immediate and Long-Term Savings
 - Rapid deployment capabilities with modular integration to other EnterpriseOne modules



Q&A



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