

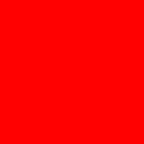
ORACLE
OPEN
WORLD

Your. Open. World.

Taking User Productivity Kit to the Next Level for the JD Edwards World Product Line

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Karl Schosser, VP, Information Technology Services, Hunt Companies



The following is intended to outline our general product direction. It is intended for information purposes only, and may not be incorporated into any contract. It is not a commitment to deliver any material, code, or functionality, and should not be relied upon in making purchasing decisions. The development, release, and timing of any features or functionality described for Oracle's products remains at the sole discretion of Oracle.

Agenda

- The Value of UPK Pre-built Content
 - How customers are Using in the Software Lifecycle
 - Building Content vs. Licensing Pre-built Content
- Content Availability
- Customer Experience
- Demonstration – Editing Pre-Built Content
- Q&A



What is UPK Pre-built Content?

UPK pre-built content is UPK source content created by the Applications Development Documentation teams, documenting best practices for system processes within the Oracle applications.

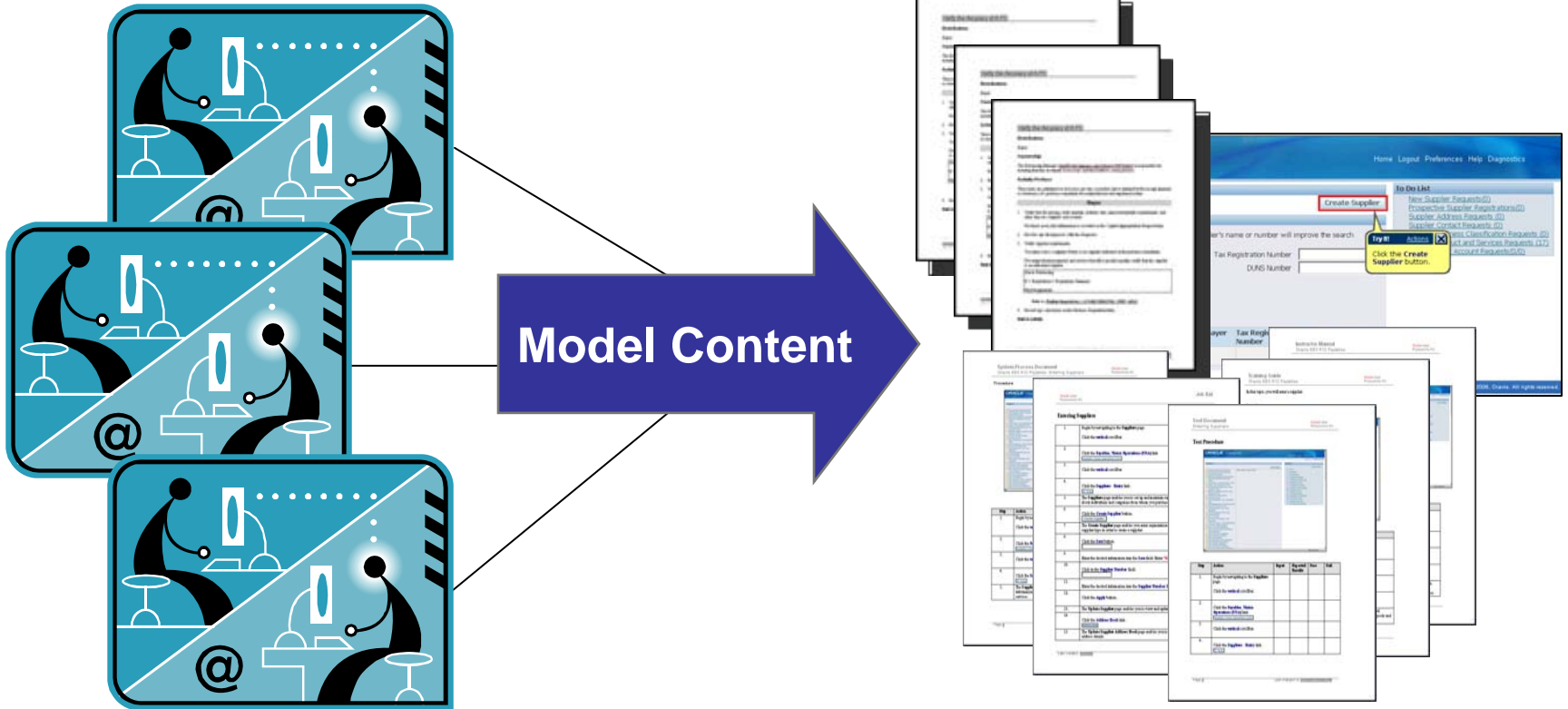
Can be used to educate project teams and line of business owners early on in the blueprinting/envisioning stage, to assist in project scoping and fit/gap, and to provide a jump start in creating system process documentation, user acceptance test scripts, job aids, training, and support materials.

The Value of Pre-built UPK Content

- **Mirrors Oracle Application Development Methodology**
- **Provides 'As Delivered' Process References**
- **Eliminate Dedicated Instances To Analyze Delivered Functionality**
- **Delivers Value Throughout the Software Lifecycle**
- **Use as a Jump Start for Documentation and Training by Customizing Pre-built Content**

Positioning the Value of Pre-built Content

Mirrors Oracle Application Development Methodology

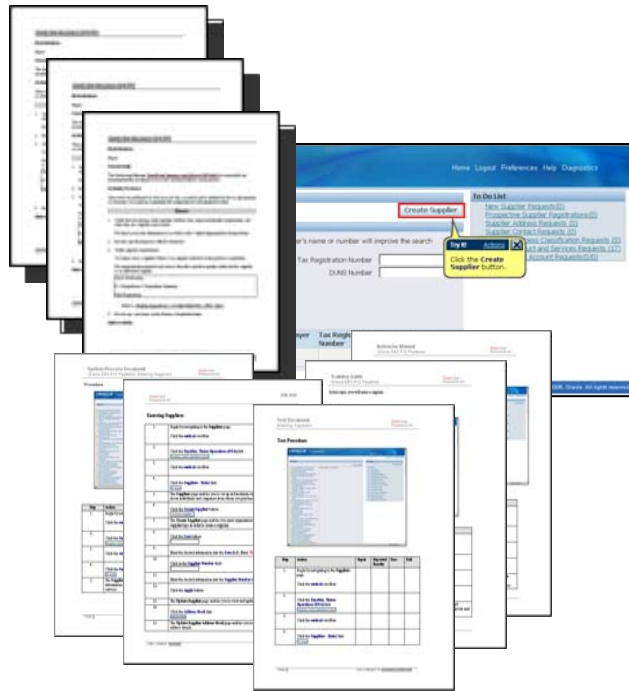


Oracle Applications Doc Team

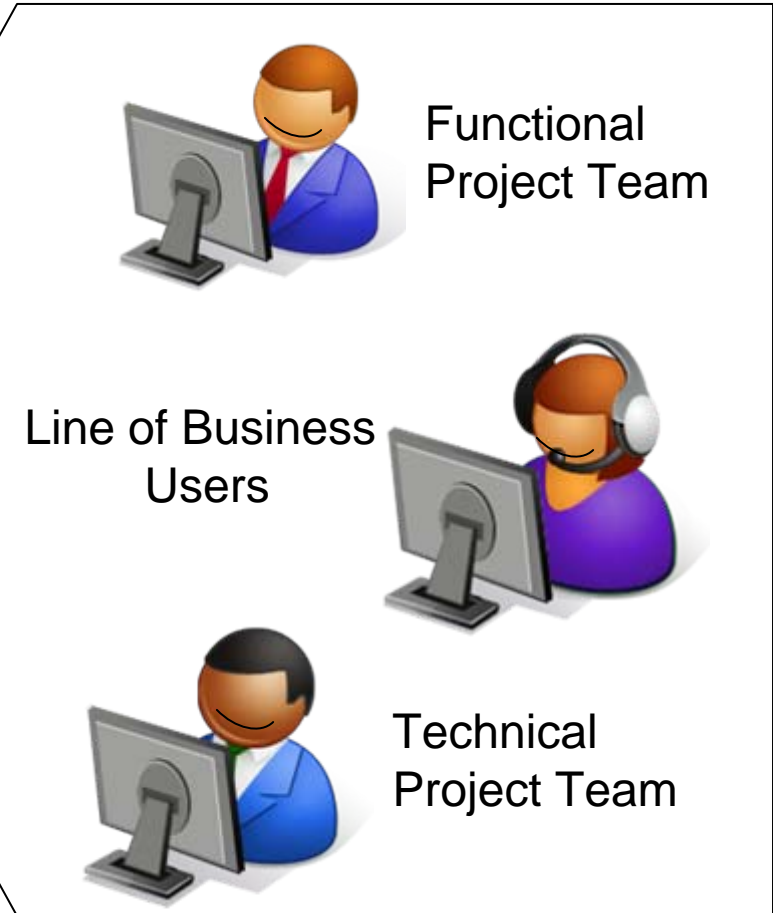
JDE World Pre-built Content

Positioning the Value of Pre-built Content

Utilize 'As Delivered' Process References and Eliminate Dedicated Instances To Analyze Delivered Functionality

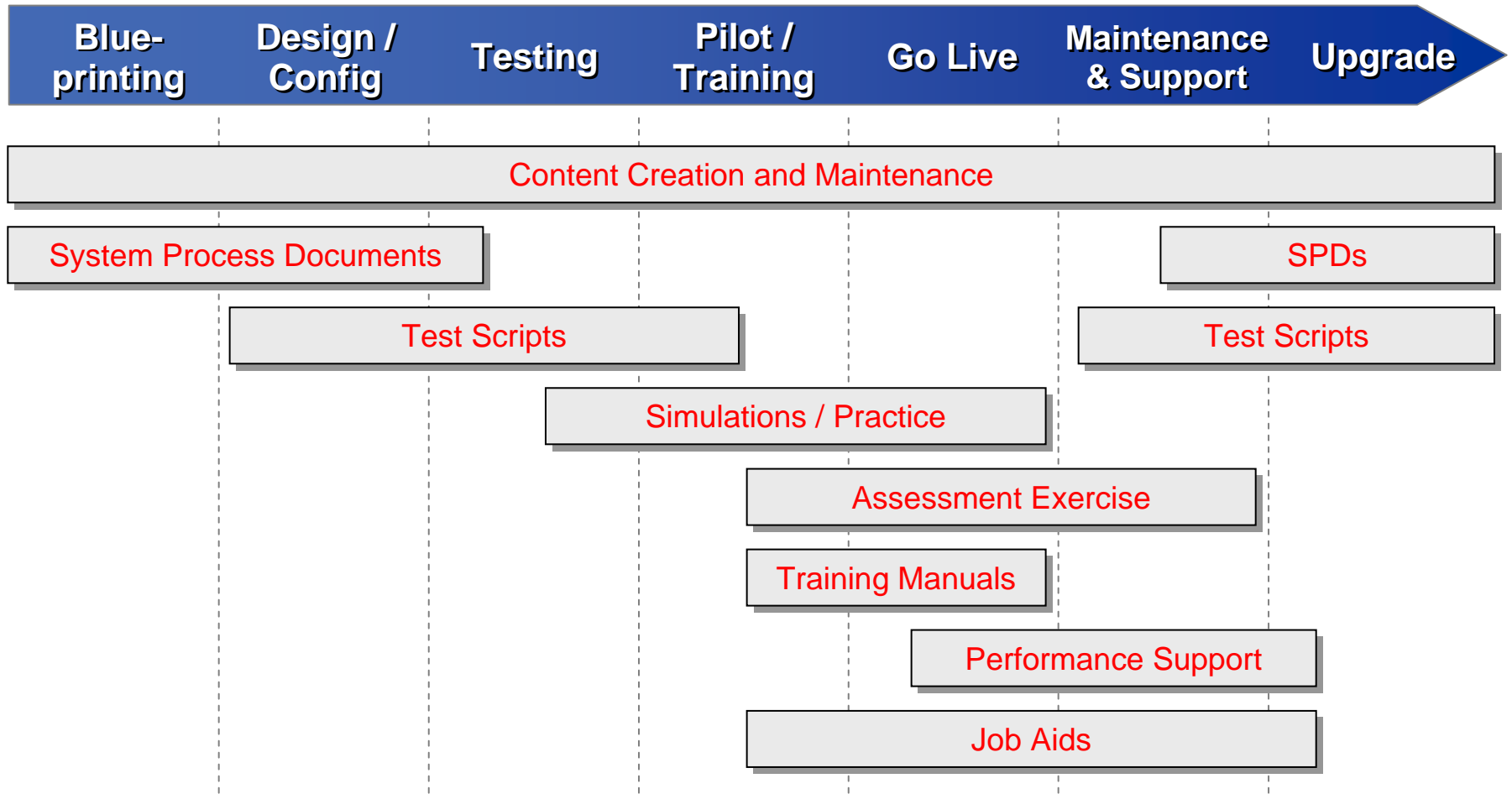


**Immediate
access to UPK
Pre-built Content**



Positioning the Value of Pre-built Content

Delivering Value Throughout the Software Lifecycle



Positioning the Value of Pre-built Content

Jump Start content Creation by Customizing the pre-built Content

Use the UPK Developer to easily:

- Use 're-record' mode to capture organization specific configuration changes
- Add organization specific conceptual information
- Change process flows, add decision trees and alternative paths

The screenshot displays the Oracle JD Edwards World 'Item Master Information' screen. On the left, a menu lists various actions, with 'Field Sensitive Help' highlighted in a red box. A yellow callout box with a 'Try It!' button and an 'Actions' button points to the 'Field Sensitive Help' menu item, containing the text: 'Click the Field Sensitive Help button.' The main window shows the 'Item Master Information' form with fields for 'Item Number - Short.', 'G/L Class', 'Unit of Measure', 'Item Price Group', 'Basket Reprice', 'Order Reprice', 'Dispatch Group', 'Warranty Item', 'Backorders Allowed', 'Check Availability', 'Shelf Life Days', 'ABC Codes', 'Planner Number', 'Buyer Number', and 'Print Message'. A 'Re-recorder' dialog box is open, displaying 'Re-recorder - Entering Basic Item Information' and 'Press PrintScreen to begin recording.' Below the dialog is a 'Preview of Original' window showing a smaller version of the 'Item Master Information' screen. At the bottom, keyboard shortcuts are listed: 'F5=Codes F8=Measures F10=Manufacturing F13=Branch/Plant F24=More Keys'.

Building UPK Content vs. Using Pre-built Content

	Using in-house or traditional tools to create system process documentation & training materials	Using UPK Developer Tool and creating content from scratch	Starting with UPK Content and using UPK tool to customize
Number of procedures and steps within the procedures (assumes average complexity)	100 Procedures	100 Procedures	100 Procedures
Number of steps to complete procedure (assumes avg complexity)	22 Steps	22 Steps	22 Steps
Number of days to create procedures with 1 full-time employee (includes sitting with subject matter expert, development, QA and editing)	2.5 days per Procedure = 250 FTE-days	.89 days per Procedure = 89 FTE-days	.25-.50 days per procedure 25 – 50 FTE days
Total Cost to create assuming 1 full-time employee at \$1,000 per day (Assumes blended rate of \$125 per hour based on equal Consultant Staffing)	\$250,000	\$89,000 65% Savings	\$25,000-\$50,000 80-86% savings vs. traditional 44%-61% savings vs. tool alone

UPK Content – JD Edwards World A9.1

15 New Modules!

Foundation

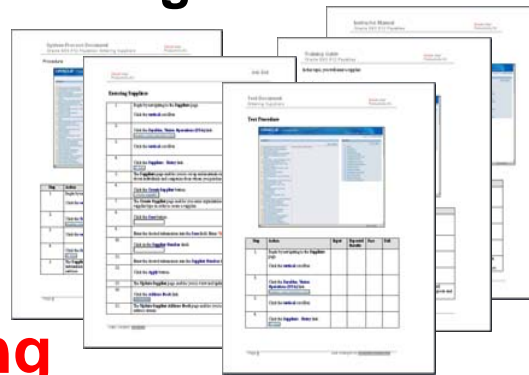
- Common Foundation
- Technical Foundation
- World Writer
- Address Book

Financials

- Accounts Payable
- Accounts Receivable
- General Ledger

Human Capital Management

- US Payroll
- Human Resources Benefits



Distribution

- Inventory
- Purchasing
- Sales Order

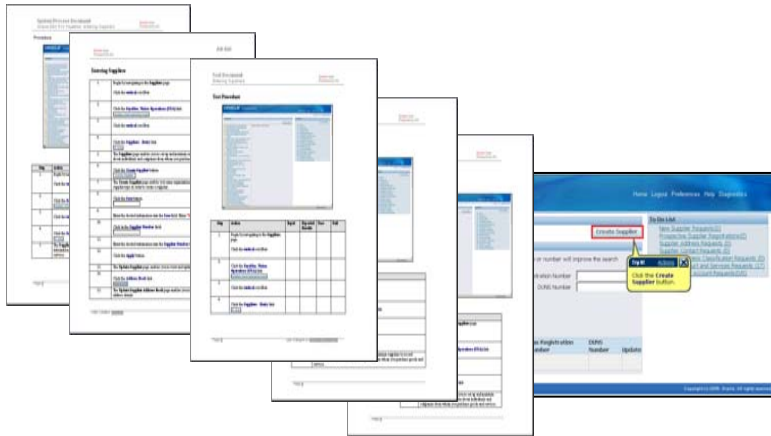
Manufacturing

- Product Data Management and Shop Floor Control
- Requirements Planning and Production Scheduling
- Product Costing and Manufacturing Accounting

UPK Content – JDE EnterpriseOne

EnterpriseOne Modules – 8.9, 8.11, 8.12

- General Ledger
- Accounts Payable
- Accounts Receivable
- Inventory
- Manufacturing – PDM
- Procurement and Subcontract Management
- Fundamentals



EnterpriseOne Modules v. 8.12

- Advanced Pricing
- Fixed Asset Accounting
- Sales Order Management

Resources

- Your Oracle Sales Team
 - Can demo UPK content for you
 - Can provide access to an environment to view
- www.Oracle.com
 - UPK Pre-built Content Datasheets
 - UPK Pre-built Content FAQ

JD Edwards World UPK at Oracle Open World

- **Oracle Open World**
 - Hands on Lab – Tuesday, September 23rd, 5 – 6
Marriott
 - World Content demo at UPK booth, World booth,
Global Knowledge booth

UPK = SUCCESS!

You will hear from industry experts and connect with colleagues and partners for extensive networking opportunities. The theme to this year's conference "*Bridges to Success*" is a reflection of what we enable our clients to do -- bridge the gap between employees and enterprise applications to achieve success. Hear how other UPK customers have used UPK as a solid bridge to successfully carry them through their Oracle software lifecycle and realized that UPK = SUCCESS!

Second Annual
Global Knowledge Software
Users Conference

October 27-29, 2008
Loews Hotel
Philadelphia, PA

Register Now!



Karl Schosser

Hunt Companies

Benefits of UPK Pre-Built Content

DEMONSTRATION



Introduction



- **Karl Schosser**

- Vice President of Information Technology
- 13 years with Hunt
- 16 years of Information Technology Experience
- 16 years experience with J D Edwards World

Introduction



Vision. Integrity. Professionalism.

- Hunt Family of Companies
 - Established in 1947
 - Hunt Building Company one of the nation's leaders in military housing.
 - General Contractor
 - Asset and Real Estate Management
 - Real Estate Development and Land Holdings; Largest Private Land Holder in El Paso County
 - Investments in Natural Resources

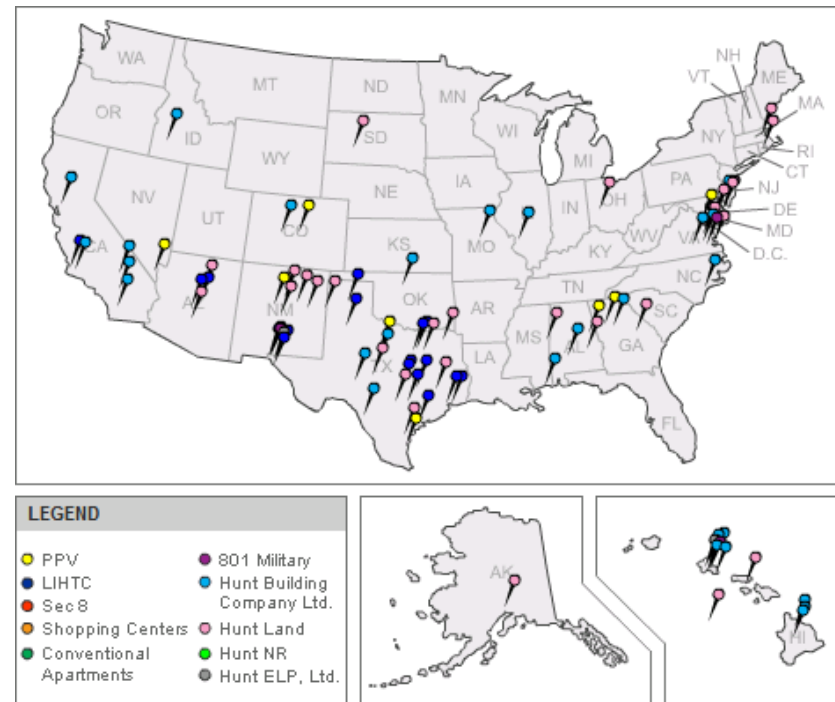


Introduction



Vision. Integrity. Professionalism.

- Hunt Family of Companies
 - Based in El Paso, TX
 - 45 Locations across the United States
 - 500 total users
 - $\frac{3}{4}$ of users are outside of El Paso



Introduction



- Hunt Family of Companies
 - J D Edwards History
 - Implemented JDE World A5.1 in 1992
 - Upgraded to A5.2 in 1993
 - Upgraded to A6.2 in 1995
 - Upgraded to A7.3 in 1997
 - Upgraded to A9.1 August 2007
 - Currently running 100% Web environment
 - J D Edwards Systems
 - Financials (all)
 - Job Cost
 - Contracts
 - Purchasing
 - Equipment
 - Human Resources
 - US Payroll

Introduction

- Hunt Family of Companies
 - Complimentary Products
 - Showcase
 - Spoolflex
 - EMC/Documentum Document Imaging
 - EMC/Documentum Document Work Flow
 - Seagull
 - Questview
 - RForms/400
 - UPK and OnDemand



- Why are we using this tool?
- Best Practices
- J D Edwards standards
- Speed of Publication
- Ease of Customization



Feel free to contact me:

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ORA



JD EDWARDS WORLD

For more information about JD Edwards World

<http://www.oracle.com/applications/jdedwards-world.html>

For more information about JD Edwards World – A9.1 Release

<http://www.oracle.com/applications/jd-edwards-release.html>

JD Edwards World A9.1.2 Statement of Direction

http://www.peoplesoft.com/corp/en/iou/upgrade/world_upgrd_resources_evaluate.jsp

JD Edwards World Upgrade Resources - Evaluate, Plan, and Execute:

http://www.peoplesoft.com/corp/en/iou/upgrade/world_upgrd_resources.jsp

JD Edwards World A9.1 – Transfer of Information – Online Classes

http://education.oracle.com/pls/web_prod-plq-dad/db_pages.getpage?page_id=64&p_org_id=1001

JD Edwards World Resource Center -

http://www.peoplesoft.com/corp/en/support/online_support/wld_resources.jsp

General email: worldinfo_us@oracle.com



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