

Hardware and Software
Engineered to Work Together



Results-Driven Financial Management

PeopleSoft Financial Management Applications: A Complete
Solution for Financial Control, Growth, and Performance

| Information-Driven Finance—
| Only from Oracle



Do you spend too much time on transaction processing and too little on decision support?
Do you want to speed closing? Are you struggling to keep pace with regulatory changes?
Do you need better enterprisewide visibility?

Dynamic, fast-growing organizations demand financial management solutions that can quickly adapt to their changing business needs while helping them reduce costs, make smarter decisions, and continuously innovate. Oracle's PeopleSoft financial management applications can help companies achieve this goal.

Integrated with Oracle Fusion Governance, Risk, and Compliance; Oracle enterprise performance management applications; and Oracle Business Intelligence Applications, PeopleSoft financial management applications provide a complete, comprehensive, and integrated solution. Together, Oracle's solutions help companies accelerate financial processes, enforce compliance, and free resources to grow the business. By adopting PeopleSoft financial management solutions, organizations can

- Increase productivity and lower transaction-processing costs
- Gain visibility into business-critical information
- Strengthen financial discipline and implement governance best practices
- Meet multiple reporting and regulatory requirements

FACT: By moving to a single, integrated PeopleSoft finance system, Société Générale reduced IT costs by an estimated 30 percent and accounting errors by an estimated 50 percent.

Fact source: Société Générale



**CASE IN POINT:
SOCIÉTÉ GÉNÉRALE**

When Société Générale decided to establish a global accounting platform across its operations in 45 countries, it chose PeopleSoft financial management applications. By moving to a single, integrated PeopleSoft finance system, Société Générale reduced IT costs and accounting errors. In addition, the solution's global functionality and faster, more-accurate reporting make it easier for the company to comply with international financial reporting standards.

Efficiency: Streamline Business Processes and Drive Down Costs

PeopleSoft financial management applications can help organizations of all sizes, industries, and geographies increase efficiency, reduce back-office costs, and optimize cash flow. They do this by integrating business functions with highly automated processes and productivity tools that accelerate the close process.

Integrate Critical Business Functions

When processes are integrated across the enterprise, communication, planning, and resource deployment improve. The result: increased operational efficiency. PeopleSoft financial management solutions help organizations maximize their operational efficiency by using industry best practices to integrate processes across supplier, customer, financial, human resources, and other systems so that information and funds flow freely. By leveraging information across these areas, critical business information becomes visible and actionable in real time.

Here are some examples of how PeopleSoft financial management applications can be used to streamline processes across the financial value chain.

- PeopleSoft asset lifecycle management applications break down data silos and integrate the planning, acquisition, operation, maintenance, and renewal of an organization's asset base. By taking advantage of these applications, companies can capture asset costs, and capitalize, retire, and transfer assets across the organization. With access to asset cost histories, it becomes much easier to develop and implement an acquisition strategy and readily incorporate this information into the budgeting and planning process. These applications also make it easy to proactively manage equipment warranties, emergency work orders, and preventive maintenance. They can also help organizations determine whether their maintenance teams are meeting service-level agreements, staying within budget, and adhering to schedules.
- PeopleSoft Payables streamlines accounts payable operations by providing the flexibility and responsiveness required to maintain good supplier relationships. Automated discount calculations that comply with suppliers' individual terms ensure rapid and accurate payments and efficient cash management.
- PeopleSoft Receivables helps you handle customer invoices more efficiently, streamline invoice processing, and resolve credit and collection issues rapidly. With it, you can track, analyze, and manage payments and deductions so that you always have an accurate view of customer balances and credit histories. In addition, by using the application to analyze open invoices and vouchers, you can predict future cash flow with precision, minimizing the risk of unexpected shortfalls and maximizing opportunities to use excess cash.

- PeopleSoft Treasury provides real-time cash positions, automates bank statement reconciliation, facilitates template-driven secure electronic funds transfer (EFT) entry, manages in-house banks, and reduces costs with comparative fee analysis. It also manages your portfolio, investments, debts, foreign exchange, and derivatives while providing attachment support, approval routing, and seamless integration with PeopleSoft General Ledger. PeopleSoft Treasury also serves as a central payment hub, supporting straight-through payment processing with direct communication between banks, financial institutions, and corporations.

Increase Productivity

PeopleSoft financial management applications take advantage of highly automated business processes and sophisticated productivity tools that dramatically lower the costs of resource-intensive tasks. PeopleSoft financial management applications support financial best practices by automating invoice matching, cash posting, routing of exceptions, multicurrency translation, intercompany transaction posting, depreciation calculations, updates to the general ledger, recurring payments, and more.

In addition, PeopleSoft financial management applications can help you reduce training costs and increase efficiency via the following productivity features:

- Spreadsheet import supports high-volume data entry within a familiar environment. With PeopleSoft financial management applications, you can import Microsoft Excel data directly into your Oracle Database.
- Imaging integration provides automatic scanning and intelligent document recognition of supplier invoices and employee expense reports and receipts. As a result, images are automatically routed to the appropriate finance personnel for faster completion, approval, and payment processing.
- Self-service portals allow finance professionals to shift administrative tasks to transaction originators—without losing control of the process. For example,
 - **Suppliers** can use PeopleSoft eSettlements to process invoices and payments. They can send invoices electronically or enter invoices online using Electronic Data Interchange (EDI) or eXtensible Markup Language (XML). And they can route invoices to multiple approvers simultaneously and resolve disputes online in a self-service, collaborative environment.
 - **Customers** can use PeopleSoft eBill Payment to view and pay invoices online—24 hours a day, 7 days a week.
 - **Employees** can use the iReceipts feature in PeopleSoft Expenses to enter cash receipts via mobile devices; managers can approve expenses from any mobile device.



“We wanted to process large volumes and standardize on the latest accounting rules and standards. When it came to scalability, global reach, and quick ROI, PeopleSoft financial management applications were the clear winner.”

Daniel Sitbon, Head of IT
Finance Projects, Corporate
Investment Banking,
Société Générale

FACT: Integrated energy company Entergy was able to reduce its accounting workforce by 14 percent within three months of implementing PeopleSoft financial management applications.

Fact source: Entergy



CASE IN POINT: ENTERGY

A vertically integrated energy company with US\$9 billion in annual revenues, Entergy uses PeopleSoft financial management applications to improve operational efficiencies, streamline regulatory and statutory reporting, and strengthen risk management. Comprehensive business-process maps and documentation streamline the Sarbanes-Oxley 404 documentation process. A single source of financial information simplifies federal and state reporting. And an automated, end-to-end billing process easily handles Entergy's US\$1 billion in annual miscellaneous receivables.

Close Your Books Faster

Used in concert with Oracle enterprise performance management applications, PeopleSoft financial management applications help organizations increase the accuracy of financial reporting while decreasing turnaround time. They do so by leveraging the following applications:

- **PeopleSoft General Ledger.** Customers that have multiple entities, lines of business, or global businesses must consolidate their financial results according to generally accepted accounting principles (GAAP). This entails using entity hierarchies that accurately reflect business activity to meet external and internal reporting requirements. PeopleSoft General Ledger's robust consolidation capability builds hierarchies to manage the consolidation process. This allows companies to consolidate and report the financial results of any number of related legal entities or operating units and easily manage reporting structures.
- **Oracle Hyperion Financial Close Management.** Providing centralized management of all period-end close activities (such as ledger and subledger close, data loading and mapping, financial consolidation, 10K/10Q creation, reconciliations, and more), this application replaces the checklists that have traditionally been maintained manually. With it, you can define, prioritize, and schedule close tasks and track their status using notifications and alerts. What's more, by using the central dashboard to monitor the entire close process, you can immediately act on errors and delays, as well as analyze processes to evaluate and improve close-cycle effectiveness.
- **Oracle Hyperion Financial Management.** In addition to consolidating period-end balances from disparate general ledger systems, this powerful financial application also collects nonfinancial information. Its integration with PeopleSoft financial management applications and Oracle Hyperion Disclosure Management provides integrated XBRL reporting to streamline financial filings to regulatory bodies. In addition, Oracle Hyperion Financial Management reduces "control risk" with complete audit trails, workflows, internal review and certifications, controls, and validations.

Control: Enforce Compliance and Controls

Achieving profitable growth in today's competitive environment demands rigorous financial discipline. Every dollar spent should support the company's strategic objectives—and spending must remain in line with carefully planned budgets. Regulatory requirements raise the ante by requiring companies to document and test financial controls.

PeopleSoft financial management applications and Oracle Fusion Governance, Risk, and Compliance allow you to respond to each new compliance mandate as part of a comprehensive program based on repetitive, sustainable processes. Together, they allow you to comply with multiple reporting and regulatory requirements, enforce your corporate policies at various levels, mitigate risks, and enforce internal controls.

Comply with Multiple Reporting and Regulatory Requirements

By implementing a single global instance of PeopleSoft financial management applications for all your operations, you ensure the consistency and reliability of your data and provide the foundation for integrating controls into business processes.

PeopleSoft financial management applications' powerful GAAP reporting features allow companies to comply with multiple accounting requirements in a streamlined, automated fashion. To help organizations meet statutory, corporate, regulatory, and management reporting needs, the applications employ several approaches, including a ledger approach, a book code approach, and a combination of both.

PeopleSoft financial management applications also provide complete multicurrency and multilanguage functionality within a single database, helping companies satisfy the most-demanding global financial requirements. Sophisticated currency management features support currency conversion, revaluation, remeasurement, and translation—all in accordance with local and international accounting standards.

Ensure Policy Compliance

PeopleSoft financial management applications' embedded controls enforce organization-wide compliance. These include chart-of-accounts security to prevent unauthorized access and inaccurate accounting entries, sequential document numbering to meet legal requirements, and an audit framework for auditing and tracking transaction status.

To control spending and enforce corporate policy, you can set quantity and price-tolerance limits for invoice processing. You can also implement two-, three-, and four-way matching to ensure that you only pay for goods or services you receive. To monitor spend against budgets, several PeopleSoft financial management applications use the Commitment Control feature, which checks cumulative expenditures against authorized budgets. Organizations can also increase expenditure limits automatically in relationship to budgeted, recognized, or collected revenue, and users can view open encumbrance balances and purchase orders to facilitate period- and year-end processing.

In addition, a comprehensive approval framework is shared across multiple business processes to enforce corporate policy. The configurable workflow supports multiple approval rules that are easy to implement yet flexible enough to accommodate changing business and regulatory conditions.



CASE IN POINT: CITY OF OKLAHOMA CITY

When Oklahoma City needed to replace its multiple financial and human resources systems with a single solution that could provide a unified view of all data, it did so in just seven months using PeopleSoft financial management applications. Today, routine activities such as payroll processing and bank reconciliations are more efficient and cost-effective. And the 400 users accessing the unified system can easily run reports to monitor budgets, capital assets, and inventory without depending on error-prone manual processes involving ancillary spreadsheets and database software.

FACT: Southern Methodist University began saving between US\$75,000 and US\$100,000 annually after deploying PeopleSoft financial management applications and PeopleSoft Campus Solutions Warehouse to reduce manual processes.

Fact source: Southern Methodist University



CASE IN POINT: SOUTHERN METHODIST UNIVERSITY

To avoid drastic budget cuts and layoffs, Southern Methodist University selected PeopleSoft financial management applications and PeopleSoft Campus Solutions Warehouse to improve financial processes, controls, and fiscal integrity. The commitment-control and workflow functions enable university officials to aggressively monitor and control campuswide spending. And armed with monthly budget reports, the finance staff is now able to make better decisions about how and where to spend the university's money.

Mitigate Risks and Enforce Strong Internal Controls

PeopleSoft financial management applications and Oracle Fusion Governance, Risk, and Compliance work together to provide a unified framework for managing internal controls and facilitating financial and operational audits. Streamlining all governance, risk, and compliance (GRC) activities—from documentation, testing, remediation, and certification of end-to-end processes and controls to managing enterprise risk—Oracle Fusion Governance, Risk, and Compliance supports a common view of risk and compliance across requirements. This real-time visibility also ensures greater financial control and business integrity.

Continuously monitoring access policies, critical application setups, and transactions throughout Oracle Applications, Oracle Fusion Governance, Risk, and Compliance also reveals anomalies, errors, and risk of internal fraud. And it prevents future incidents by enforcing automated controls. Oracle Fusion Governance, Risk, and Compliance not only strengthens your compliance readiness and risk responsiveness, it also optimizes bottom-line performance by keeping your critical business processes in check.

Visibility: Deliver Better Business Information

To maintain a competitive advantage, organizations must detect and resolve issues before they escalate. PeopleSoft financial management applications used in conjunction with Oracle enterprise performance management applications let you accelerate planning and forecasting, create a unified view of financial data, and align information and resources with strategic objectives.

Accelerate Planning and Forecasting

Oracle enterprise performance management applications enforce closed-loop processes for planning, budgeting, transacting, and measuring results. In addition, Web- and Excel-based budgeting and forecasting solution Oracle Hyperion Planning integrates seamlessly with PeopleSoft financial management applications and Oracle Hyperion Financial Management, making it easy to monitor revenues and expenses against budgets, and sales against forecasts. Managers can then use this information to update plans and budgets, realign strategic goals, address problems, and act on opportunities.

Ensure Accurate Financial Reporting

PeopleSoft financial management applications take advantage of PeopleSoft's nVision tool to import information from your Oracle Database into an Excel spreadsheet, helping you see the big picture, explore details, and make better decisions. As a result, you can analyze results rather than enter and summarize data in a spreadsheet.

PeopleSoft financial management applications also leverage Oracle enterprise performance management and Oracle Business Intelligence Applications to help organizations increase the accuracy and timeliness of reports. These solutions work together to eliminate information silos, creating a consolidated view of financial data that makes it easy to monitor enterprisewide performance, adapt to changing business requirements, and shift resources to where they're most needed.

In addition, real-time access to centralized, automatically reconciled financial data means that accurate reports can be generated for more-thoughtful analysis, ad hoc inquiries can be conducted to yield more-actionable results, better forecasts can be created for greater accountability, and data drill-down can expose problems and opportunities. The results: faster, more-informed decision-making that boosts bottom- and top-line performance.

Align Information and Resources with Strategic Objectives

Every CEO envisions an organization in which everyone is working toward a common goal. With access to real-time information, that dream can become a reality—with employees at all levels monitoring performance and evaluating results against individual and corporate goals. PeopleSoft financial management applications and Oracle Business Intelligence Applications offer a closed-loop, plan-to-measure process that lets organizations ensure that resources remain aligned with strategic objectives.

Oracle Business Intelligence Applications' prebuilt analytic reports and dashboards provide the up-to-the-minute information managers need to identify the markets, customers, and product mix required to sustain profitable growth. And by taking advantage of real-time business intelligence, sophisticated workflow, and linked plans and budgets, managers can make needed changes to strategies immediately.

Providing insight into enterprisewide costs and resource requirements, PeopleSoft financial management applications enable organizations to model what-if scenarios to forecast the impact of plans on resources, revenue, and profitability. They also make it possible to identify trends and variances. Key performance indicators for revenue, expenses, day sales outstanding, profit margins, and more help you assess performance by constantly comparing actual performance against target parameters you define. And by storing summary data and providing the ability to drill down to transaction details in a single system, PeopleSoft financial management applications allow managers to quickly determine the root causes of problems and take appropriate action.

BENEFITS-AT-A-GLANCE

Financial and Management Accounting

- Manage your global finance organization from a single, integrated system
- Speed decision-making with integrated business intelligence

Financial Close Management

- Speed closing and increase accuracy of financial reporting
- Eliminate third-party solutions and offline collection methods to produce XBRL-compliant reports and sustainability reports

Asset Lifecycle Management

- Improve asset visibility, tracking, and control
- Streamline and automate complex asset operations as assets grow

Credit-to-Cash Processing

- Reduce receivables risk with configurable collections strategies and automatically assigned follow-up actions
- Increase customer satisfaction with alternative communication options

Procure-to-Pay Processing

- Reduce spending and streamline procurement processing
- Improve supplier and partner relationships and drive policy compliance

Cash and Treasury Management

- Manage financial risk and maximize investment returns
- Forecast liquidity and measure current and future cash flows

FACT: North Dakota has saved approximately US\$9.9 million annually since deploying PeopleSoft financial management solutions to eliminate duplicate systems, automate workflows, and improve business processes.

Fact source: State of North Dakota



BENEFITS-AT-A-GLANCE

Travel and Expense Management

- Expedite expense report processing
- Increase employee productivity and satisfaction with self-service expense reporting and credit card integration

Budgeting and Planning

- Reduce cost of ownership by deploying a single integrated planning solution

Governance, Risk, and Compliance

- Facilitate financial control and corporate governance with a holistic approach to compliance and risk management

Performance Management

- Enforce closed-loop processes for planning, budgeting, transacting, and measuring results

An Integrated Family of Products

In conjunction with Oracle enterprise performance management applications and Oracle Fusion Governance, Risk, and Compliance, PeopleSoft financial management applications provide a tightly integrated finance function that automates and streamlines all financial processes to improve visibility, enforce control, and increase operational efficiency.

Financial Business Process	Oracle Products	
Financial Control and Reporting	PeopleSoft General Ledger Oracle Hyperion Financial Close Management	Oracle Hyperion Financial Management Oracle Hyperion Disclosure Management
Governance and Compliance	Oracle Fusion Governance, Risk, and Compliance Oracle Fusion Governance, Risk, and Compliance Intelligence	
Planning, Budgeting, and Forecasting	Oracle Hyperion Planning Oracle Hyperion Public Sector Planning and Budgeting PeopleSoft Planning and Budgeting	
Business Intelligence	Oracle Financial Analytics PeopleSoft financial analytics solutions	
Procure-to-Pay	PeopleSoft Payables PeopleSoft eSettlements	Oracle Imaging and Process Management PeopleSoft eProcurement
Credit-to-Cash	PeopleSoft Billing PeopleSoft Contracts	PeopleSoft Receivables PeopleSoft eBill Payment
Asset Lifecycle Management	PeopleSoft Asset Management PeopleSoft IT Asset Management	PeopleSoft Maintenance Management PeopleSoft Real Estate Management
Cash and Treasury Management	PeopleSoft Cash Management PeopleSoft Deal Management	PeopleSoft Risk Management PeopleSoft Treasury
Travel and Expense Management	PeopleSoft Expenses	

Lifetime Support and Applications Unlimited

With Oracle’s PeopleSoft financial management applications, your technology investment is protected with a comprehensive, well-defined product roadmap backed by Oracle’s Lifetime Support and Applications Unlimited programs, which include these benefits

- Customer-driven enhancements to product lines
- Ongoing upgrade innovations
- Lifetime support and no forced migrations
- Upgrade path to next-generation applications



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