

# The Numbers Never Lie

Successful project management needs to have a sturdy plan, clearly defined objectives, and results that provide project insight. Within construction and engineering, these results are key for planning. See what can be achieved by using a project management tool that gives a closed-loop approach into campaign execution.

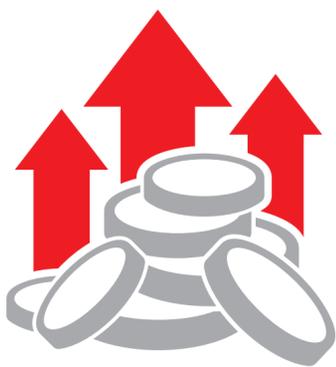
## DO THE NUMBERS ADD UP?

Increasing revenue and reducing operating costs are intrinsic factors in any large-scale project. Ensuring that these are maintained helps to deliver effective and efficient projects.



## THE BENEFIT METRICS

Each of these factors is influenced by numerous variables and each will generate data in real time. The resulting insight delivers the ability to manage revenue, costs, and risk in the field so that the right decision is made at the right time. We call this the Benefit Metrics.



Revenue



Operating Cost



Risk Management

## EXECUTION WITH EFFICIENCY

What does this actually mean for the industry? It means real results that can be used as a benchmark. The numbers never lie—they deliver the insight that organizations need, in real time, to ensure that they're working as efficiently as possible.



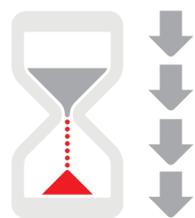
**20%**

Operating Cost Reduction from External Contractors



**20%**

Reduction in Cost Overrun (Average)



**44%**

Reduction in Project Delays

## EFFECTIVE MANAGEMENT, EFFECTIVE TEAM

Staff optimization is a key factor in delivery, managing costs, and risk management. A numbers-based team that understands the importance of a unified approach to a project delivers on time and on budget—every time.



**70%**

Increase in Reporting (FTE)



**23%**

Increase in Program and Project Management (FTE)



**12%**

Increase in Effective Executive Management

## PREPARATION IS KEY

Construction and engineering are goal-oriented industries where each project delivery is an achievement driven by numbers that improve revenue, operations, and the ability to mitigate risk at every point throughout the project. Discover how to achieve this and much more with Oracle's Primavera P6 Enterprise Project Portfolio Management. Visit us at [oracle.com/goto/businessbrief](http://oracle.com/goto/businessbrief).

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