









Oracle ERP Cloud Versus SAP S/4HANA

Don't get stuck with yesterday's ERP.
Innovate with Oracle.

**6 out of 10 SAP Customers
wouldn't buy SAP again¹**

CAPABILITY	SAP S/4HANA	ORACLE ERP CLOUD
True, Complete Cloud Suite 	<p>SAP's "cloud suite" is incomplete,² consisting of acquired entities that are not on the same data model or platform, leading to integration and cost issues for customers.</p> <p style="text-align: center;">✗</p>	<p>The Oracle Cloud is fully integrated across applications, platform and infrastructure. Oracle Software as a Service (SaaS) includes finance, HR, supply chain, customer experience and more—all running on the same database, data model and platform—reducing integration and cost issues.</p> <p style="text-align: center;">✓</p>
Innovative Cloud 	<p>SAP didn't introduce the cloud version of S/4 HANA until 2017,³ putting it years behind Oracle on the development curve.</p> <p style="text-align: center;">✗</p>	<p>Oracle began rewriting its applications for the cloud a decade ago. Today, Oracle is infusing cloud applications (including ERP) with emerging technologies such as the Internet of Things, artificial intelligence, machine learning, chatbots and blockchain.</p> <p style="text-align: center;">✓</p>
Reliable Security Controls 	<p>Issues with system uptime reliability and many security vulnerabilities related to HANA.⁴</p> <p style="text-align: center;">✗</p>	<p>Best-in-class, top-to-bottom security at all levels of the technology stack.</p> <p style="text-align: center;">✓</p>
Embedded social collaboration 	<p>SAP's social platform (Jam) is not seamlessly embedded into all S/4HANA applications,⁵ resulting in a lack of contextual collaboration, end-to-end processes and audit trails.</p> <p style="text-align: center;">✗</p>	<p>Social collaboration embedded into all cloud applications, including ERP. Users can collaborate in context without leaving their finance systems, supporting end-to-end processes and audit trails.</p> <p style="text-align: center;">✓</p>
Business Intelligence, Reporting, Analytics 	<p>Only some modules contain embedded analytics. In most cases, a separate data warehouse is required.</p> <p style="text-align: center;">✗</p>	<p>Powerful analytics and reporting built into Oracle ERP Cloud and Oracle EPM Cloud, with intuitive dashboards that allow finance users to easily consume information.</p> <p style="text-align: center;">✓</p>
Proven Platform and Technology 	<p>The HANA database requires new integrations and extensions to other applications. This creates complexity and vendor accountability issues when it comes to support.</p> <p style="text-align: center;">✗</p>	<p>Oracle ERP Cloud and Oracle EPM Cloud are optimized to run on the Oracle Database, the most widely used database in the world,⁶ supporting published APIs and standards.</p> <p style="text-align: center;">✓</p>

Oracle's real, modern cloud applications offer these tangible business benefits:



- **Time to Value:** Shorter implementation projects for faster, more predictable returns on your strategic ERP investment.



- **New revenue models:** Use the flexibility of cloud applications to quickly bring new products and services to market.



- **A return to core competencies:** Spend less time on running and maintaining technology, and more time on your core business strategy.



- **End-to-end processes:** Fewer "swivel chair" processes, entering data from one system into another. With a single data model, transactions go straight through the entire process without the need to re-enter data.



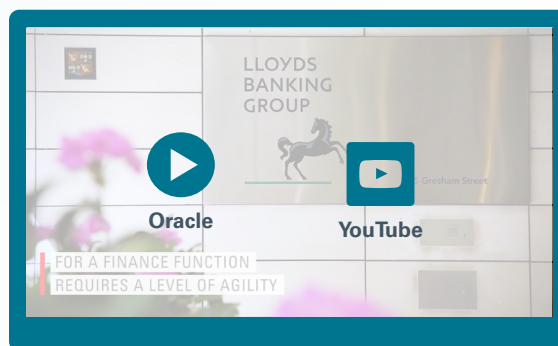
- **Scalability to support growth:** Oracle ERP Cloud has been extensively tested for scalability,⁷ supporting organizations of all sizes—from SMBs to large enterprises.



- **Future proof:** Oracle has a clear vision for finance in the cloud and has been cited by customers⁸ as among their most strategic technology vendors.



Lloyds Bank switches from SAP to Oracle ERP Cloud for their finance transformation



To learn more about Oracle ERP Cloud or to request a demo, please visit

www.oracle.com/erp

¹ "6 out of 10 SAP Customers Wouldn't Buy SAP Again," Nucleus Research, June 2016.

² "S/4HANA Enterprise Management Cloud 1702 Product Scope," SAP, February 2017.

³ "Oracle's Booming Cloud Business Could Rip and Replace SAP as #1 in Apps," Bob Evans, Forbes, Aug. 2, 2017.

⁴ "Several high risk 0-day vulnerabilities affecting SAP HANA found," Helpnet Security, March 14, 2017.

⁵ "SAP Cloud Platform Extension for SAP Jam," SAP.com.

⁶ "Relational Database Management System," Wikipedia, updated Oct. 23, 2017.

⁷ <https://www.oracle.com/cloud/saas-scalability.html>

⁸ <https://www.oracle.com/customers/index.html>