ORACLE CONSULTING CLOUD SERVICES FRAMEWORK

The Oracle Consulting Cloud Services Framework is a pragmatic, experience based method with 5 phases to accelerate your journey to Cloud Computing. Each step of the journey enables you to Increase your Agility, Increase your Efficiency and Reduced Costs. Oracle Consulting architects and consultants will help accelerate your deployment of IaaS, Private PaaS and SaaS. If you have already begun Standardizing and Consolidating your IT environment the Framework’s flexibility can be used to Accelerate your programme, squeezing more Agility and Efficiency and ultimately through our Automate and Optimize steps assist you to move to a true Cloud Computing environment.

The Oracle Consulting Cloud Services Framework consists of five phases:

- **Roadmap** is the preliminary phase where Oracle experts will work with you to develop a plan for the adoption of Cloud. To meet your business needs a vision is set and then the cloud solution is defined in terms of architecture and which services will be offered from the Consulting Cloud Services Framework. The costs and benefits may also be considered at this stage to help justify your investment. In this phase Oracle offers a Strategy Assessment, a Readiness Assessment and an Architecture Advisory service.

- **Standardize** is the phase for designing and implementing standard platforms to build a Cloud environment. It is about defining and adopting consistent approaches and patterns to solving technical problems and delivering applications and deploying these to the cloud. In many cases this will mean investing in the tools to deploy those standard technologies in automated fashion as you would do in any development environment. These standards will be defined in the reference architecture and all activities need to be closely governed to ensure that they are followed and adopted. At the end of the Standardization phase there may still be a heterogeneous environment, but the gold standard Cloud has been set and this is the target for all future activities. In this phase Oracle experts will assist you to create an Enterprise Deployment Model and Reference Cloud Implementation.

- **Consolidate** is the phase of migrating from heterogeneous platforms onto the standard Cloud platform. In Consolidation, existing applications are migrated to the standard Cloud platform. This may involve for example, bringing a number of instances of e-business suite applications to the standard Cloud infrastructure, or migrating from other vendors’ databases onto a single Oracle Database as a Service. At the end of the consolidation the usage of resources has been made more efficient through sharing hardware, for example through virtualization, multi-tenancy within an application or abstracting services behind a standard interface. Governance is key here to allow for business-based decisions about deploying solutions to the cloud,

- **Automate** and **Optimize**
WHY ORACLE CONSULTING?

- Leading Expertise: Oracle’s own experts providing thought leadership for every Oracle solution
- Broad Coverage: “End-to-end” lifecycle services across the entire Oracle product footprint
- Global Scale: 13,000 Oracle experts in 145 countries, serving over 20 million users
- Unified Methodology: Based on industry standards, high quality results across complex projects
- Flexible Delivery: Onsite, offsite, and offshore, along with innovative solutions such as Expert Services and Architecture Services

enhancing the cloud and offering dispensations when specific requirements mean that the cloud need not be used. In this phase Oracle experts will work with you to consolidate to your standard Cloud platform, perform migrations across the entire Oracle stack.

**Automate** is the phase where human-centric processes for commissioning, provisioning, deploying and evolving the cloud are automated and replaced by tools. This may involve anything from creating a web-site, to capturing consumer orders for new computing resources, and to automated transaction-based charging. In this phase Oracle experts will assist you to develop a Cloud Operations Model, provide Disaster Recovery and Failover automation and deploy self service provisioning of applications within the Cloud.

**Optimize** is the phase that will enable the most efficient use of IT resources and allows new business models to emerge. Non-IT benefits can truly be realised as the agility and flexibility of the platform starts to allow new business models to evolve. The platform is no longer seen as a cost centre, but rather an asset that may be further monetized by opening it up to new customers, processes and more efficient ways of working. These developments will tend to be driven by the business rather than IT, but all the previous IT investment has provided these opportunities to the business. In this phase Oracle experts will assist with the deployment of Metering / Charge-Back capability within the Cloud and the Optimisation of Quality of Service.

The framework’s flexibility allows a roadmap to be developed that meets your specific business needs, delivering benefits of Cloud Computing at all phases. For customers on the journey to Cloud a Cloud Competency Center is recommended, where a team of dedicated Oracle experts focuses on helping your team on the Enterprise Journey. The Competency Center can support any of the phases in the framework and also the complete journey.

**How We Are Different**

The Oracle Consulting team is focused exclusively on Oracle Technologies, and we have the experts that others turn to for leading practices in Oracle hardware and software implementations. We know how to best optimize your investment in Oracle products and can provide your business with tightly integrated, comprehensive, superior services throughout your ownership experience.

**Getting Started**

Leverage Oracle’s methods, tools, and extensive experience with customer implementations across diverse industries and geographies. Tight integration across Consulting, Development, Support, Education, and Global Delivery puts the entire Oracle team behind your success. To learn more, contact your local Oracle Consulting representative, or visit [www.oracle.com/consulting](http://www.oracle.com/consulting).