ORACLE APPLICATIONS CLOUD READINESS EXPLORATION
CONSULTING SERVICE

EMEA Oracle Consulting offers a number of services that focus on successful implementation of Oracle’s Cloud Applications. The Oracle Applications Cloud Readiness Exploration Consulting Service leverages best practices to score the SaaS readiness of existing and potential customers for key areas such as Strategy & Organisation, Business Processes and Technology. It also provides recommendations and roadmap scenarios to Oracle SaaS applications.

Oracle Consulting Overview

OCS (Oracle Consulting Services) is the largest SaaS service organization in EMEA with a dedicated and extended (near shore/off shore) team of over 300 highly-skilled Oracle consultants experienced in Oracle SaaS applications. These teams are focused on Oracle Cloud Applications such as Fusion, Taleo, CRM OnDemand, RightNow and Social Relationship Management to serve more than 600 customers.

OCS has been working closely with Oracle Development and Product Marketing over the last years to ensure full Oracle SaaS readiness in the field, delivering successful implementations of our Oracle Cloud applications at our customers.

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Oracle Applications Cloud Readiness Exploration Consulting Service is intended for existing customers and prospects who are aware of, or interested in SaaS based applications, and want to know in more detail:

- The readiness of their organization and fit for their business processes
- The technology fit and/or migration from their existing on-premise/SaaS IT landscape to Oracle SaaS applications
- The outcome of the Oracle SaaS Readiness Exploration will be an Assessment report.

SaaS Readiness

Based on a standard questionnaire (filled in advance) and targeted interviews with key stakeholders during the actual onsite engagement, the Oracle experts will score your readiness for SaaS based applications in key areas such as Strategy, Organisation, Business Processes and Technology.
**Fit gap Analysis**

Additionally, the Oracle Applications Cloud Readiness Exploration Consulting Service will provide a high-level fit-gap analysis of your key business processes and the presently available SaaS functionality. This analysis will highlight which SaaS offerings will give you a quick competitive advantage and what SaaS functionality can improve your current capabilities.

**Shifting to Oracle SaaS Applications**

Next, Oracle experts will deliver an outlook of the implications for your organisation of shifting to Oracle SaaS applications. As part of this preview, a high-level future-state business architecture and recommended roadmap will be delivered. This roadmap will consist of stepping stones and possible co-existence scenarios as well as an indicative approach and timelines. Finally, the main benefits for your organization of moving to Oracle SaaS applications will be summarized and next steps for Cloud exploration and adoption provided.

**Customer Participation**

The participation of the customer is essential; we require a project manager from your organization, who will act as a single point of contact, manage all internal communication and assist with the project logistics.

In addition, a selected number of key stakeholders from both Business and IT will be requested to fill in the questionnaire, an activity which shouldn’t take more than an hour. Based on the information in the questionnaire, some of the participants may be asked for a one hour interview session to provide more background information.

**Key Assumptions**

The Oracle Applications Cloud Readiness Exploration Consulting Service is based on the following key assumptions:

- The service is time-boxed at 5 days.
- Analysis of the customer’s system and processes will be conducted via interviews and high-level documentation (Level 1 & 2 process model documentation).
- Key stakeholders will be available for filling in the questionnaire and a one-hour interview during the week of the SaaS readiness exploration taking place.
- The customer will assign a project manager to coordinate the week’s activities and availability of staff (see Figure 1 for anticipated input by role).
- Provide project work rooms and facilities (furnishings/equipment/internet access).
- Travel expenses are invoiced as incurred.

**How We Are Different**

The Oracle Consulting team, which is made up of local and offshore resources, is focused exclusively on Oracle Technologies, and we have the experts that others turn to for leading practices in Oracle hardware and software implementations. We know how to best optimize your investment in Oracle products and can provide your business with tightly integrated, comprehensive, superior services throughout your ownership experience.

**Getting Started**

Leverage Oracle’s methods, tools, and extensive experience with customer implementations across diverse industries and geographies. Tight integration across Consulting, Development, Support, Education, and Global Delivery puts the entire Oracle team behind your success. To learn more, contact your local Oracle Consulting representative, or visit [www.oracle.com/consulting](http://www.oracle.com/consulting).