



# Oracle Cloud Infrastructure

Purpose-Built for the Enterprise

Cloud **Essentials**

ORACLE®  
Cloud





## Oracle Cloud Infrastructure

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Given the choice, virtually all businesses would prefer IT solutions that support innovation and minimize costs. Pursuit of this ideal is increasingly driving organizations to the cloud. According to 451 Research, there is now a strong public cloud option for almost every kind of application and workload, and an entire generation of IT talent has grown up with the infrastructure-as-a-service (IaaS) model<sup>1</sup>.

Whereas the overall trend is clear, enterprise applications and legacy infrastructure often remain in on-premises data centers, partly because IT leaders are skeptical about a public cloud provider's ability to meet enterprise requirements.

Their skepticism is warranted—most public clouds lack the capabilities necessary to host high-end, mission-critical applications. First-generation cloud vendors offer commodity, multitenant cloud infrastructure that can't easily support high-end computing demands—often failing to provide the consistency, low latency, and high performance required by enterprise applications.

Oracle Cloud Infrastructure, on the other hand, delivers an enterprise-grade public cloud. Oracle architected it specifically to run enterprise applications and databases. It also includes tools and utilities for constructing new cloud native and mobile apps, all on a unified platform and networking fabric. Oracle Cloud Infrastructure delivers the performance, versatility, and governance required by enterprise IT while offering a level of performance often exceeding what is commonly found in on-premises, high-performance computing environments. Oracle also offers tools to migrate existing applications to the cloud without forcing you to rearchitect those applications—along with focused cloud support for Oracle applications such as Oracle E-Business Suite, JD Edwards, PeopleSoft, Siebel, and more.

Read on to learn more about this unique enterprise cloud service offering from Oracle.

<sup>1</sup>451 Research, "Moving Critical Applications to the Cloud: Understanding the Benefits and Challenges," study sponsored by Oracle, February 2018.

## The Rise of Enterprise Computing—in the Cloud

Every year, more and more organizations are moving applications to Oracle Cloud Infrastructure, reflecting the growing confidence in Oracle's unique cloud infrastructure for enterprise workloads. These customers are driven by three fundamental goals, which reflect larger industry trends driving infrastructure-as-a-service (IaaS) deployments:

- To reduce the cost and complexity of owning and operating on-premises infrastructure
- To accelerate IT delivery by adopting the cloud for specific initiatives
- To create versatile business models that disrupt less-nimble competitors.

Through 2019, IT spending on enterprise data center hardware will decrease, while spending on x86 servers by service providers and hyperscale providers will increase<sup>2</sup>. Other leading research firms see similar changes on the horizon. In January 2018, RightScale surveyed technical professionals across a

broad cross section of organizations to learn more about their adoption of cloud infrastructure. According to RightScale's assessment, whereas only 32 percent of workloads were running in a public cloud, a growing number of enterprises viewed public clouds as their top priority—up from 29 percent in 2017 to 38 percent in 2018<sup>3</sup>.

In December 2017, Unisphere Research conducted a study among the members of the Independent Oracle Users Group to examine the key challenges, priorities, and solutions associated with cloud computing. According to this extensive survey of 229 IT professionals, the percentage of core enterprise workloads—namely databases and applications—supported in the cloud will increase significantly over the next 24 months. Currently, 31 percent report that a majority of their workloads are cloud-borne, a percentage that will increase to 51 percent in two years. Furthermore, more than one-third of these professionals said they are engaged in efforts to move legacy applications into cloud environments<sup>4</sup>.



Longitude “Cloud Insights” report:  
Respondents to the survey had already migrated 29 percent of their applications, and were in the process of migrating another 25 percent.

Longitude Report, Cloud Insights, August 2017



## Welcome to the Next Generation

Oracle Cloud Infrastructure combines the elasticity and utility of the public cloud with the control, security, performance, and predictability of on-premises computing environments. Oracle Cloud Infrastructure customers receive consistent, dependable service levels for all types of applications and computing environments, including complex, high-performance computing (HPC) workloads such as simulating crash tests, modeling insurance risks, and testing new manufacturing materials.

First-generation public cloud offerings were not architected to accommodate these traditional application architectures. Enterprise workloads and performance-intensive workloads don't run well in these hypervisor-based environments, where multiple tenants virtually share the same physical infrastructure and contend for limited resources. Oracle Cloud Infrastructure, on the other hand, moves the virtualization layer into the physical network—a concept referred to as off-box virtualization. Customers enjoy

their own network, called a virtual cloud network, isolated from every other customer's network. These virtual cloud networks can include single-tenant, high-performance, bare metal servers that contain no provider software, enabling organizations to customize their computing and environments and run applications in the same manner as they do on premises.

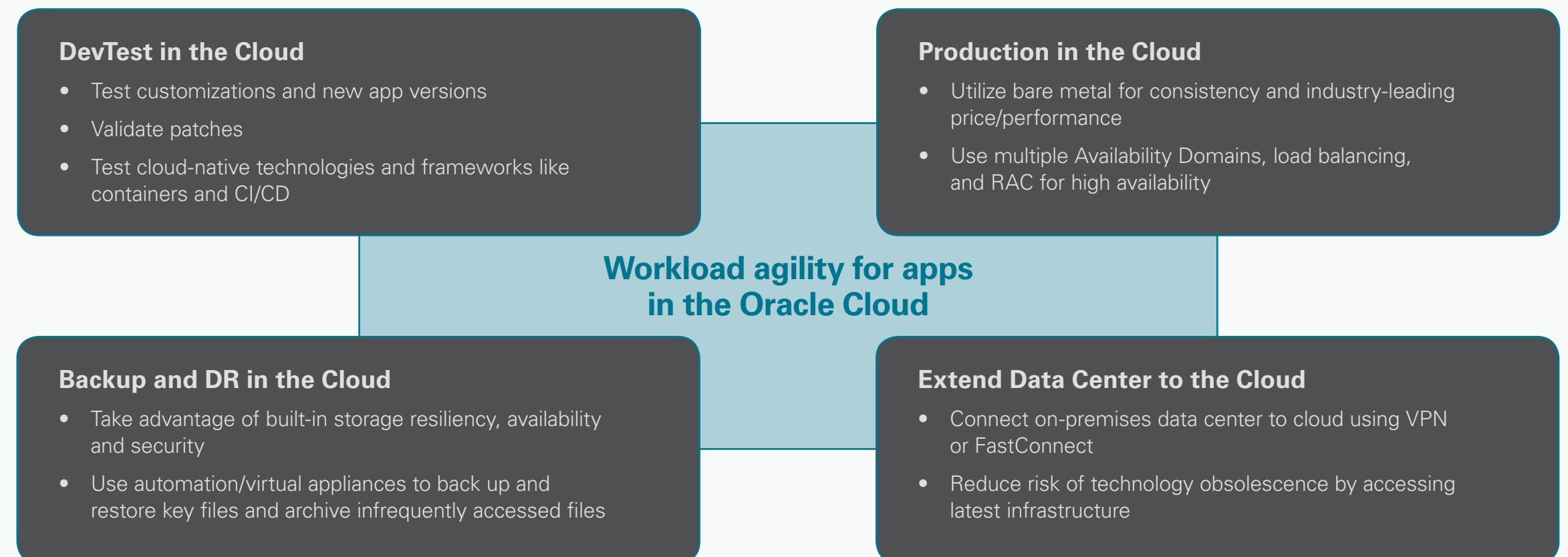
### Increase Agility and Maximize Investments with Oracle Cloud Infrastructure

#### Increase the pace of innovation

- Launch and scale new apps quickly with on-demand infrastructure
- Focus on competitive differentiation, not on routine IT tasks
- Put IT infrastructure in the hands of those who need it quickly

#### Maximize IT spending

- Reduce your reliance on data center infrastructure
- Minimize costs by paying only for what you consume
- Maximize value by matching capacity with demand





## Get Enterprise Apps into the Cloud Quickly

Oracle has specialized, field-tested tools and programs to help customers move enterprise applications such as Oracle E-Business Suite, JD Edwards, PeopleSoft, and Siebel to Oracle Cloud Infrastructure. A suite of migration, provisioning, and management tools for these applications and their associated databases means minimal architecture changes, helping you get online rapidly. Oracle's purpose-built migration tools simplify the transition and can even capture application customizations.

### Move and Improve Application Workloads Only Oracle offers:

- An easy, cost-effective way to move mission-critical Oracle Applications to the cloud
- Capabilities to improve application performance, resiliency, and agility in a purpose-built enterprise cloud
- A range of deployment and licensing options to meet any business need.

### Get More from Your Oracle Apps by Moving to Oracle Cloud Infrastructure

#### Move

##### Expert Migration Assistance

Use automated tools and/or experts to expedite the migration process

##### Automated Migration Tools

Migrate workloads with minimum retooling

##### Maintain Your Architecture

Lowest cost, fastest way to move to the cloud

#### Improve

##### Enterprise Cloud Infrastructure

Superior performance, availability domains, support, high availability, and disaster recovery

##### Enterprise Grade Database and Platform Services

Fastest, most resilient and full-featured Oracle Database

##### Rapid Provisioning and Scalable Capacity

Quickly create multiple ad-hoc environments and programmatically increase/reduce capacity

## Case in Point: Migrating ERP Functionality to the Cloud

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### Organization:

The University of Santiago, one of the oldest universities in Chile, worked with Astute, an Oracle partner, to implement a PeopleSoft Campus Solution on Oracle Cloud Infrastructure.

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“This has been a great initial experience with public cloud IaaS, and we’re already exploring moving additional applications to Oracle Cloud Infrastructure.”

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**Francisco Acuña Castillo,**  
Project Manager, University of Santiago



UNIVERSIDAD  
DE SANTIAGO  
DE CHILE

### Problem:

The university’s PeopleSoft solution is a critical part of its IT infrastructure. However, as time passed, the enterprise software application required significant effort to maintain, secure, and update. The deployment lacked modern features and capabilities, and the application couldn’t easily integrate with other information systems. The university struggled to keep the software current and maintain high levels of availability.

### Solution:

Astute and Oracle provided a full-featured PeopleSoft Campus Solution in Oracle Cloud as a managed service. The primary installation took only two weeks and cost

a few thousand US dollars. Today, the university uses the built-in PeopleSoft Cloud Manager feature instead of its previous manual tools and processes, and it takes advantage of independent availability domains to improve stability, reliability, and security.

### Success:

The cloud-based PeopleSoft solution cost 35 percent less than other options. Astute demonstrated the solution in days, tested it in weeks, and deployed it fully in less than six months. Based on this quick success, the university is moving its DevTest activities and other key applications to Oracle Cloud Infrastructure.

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“This is the University of Santiago’s first major foray into the cloud, and they were amazed at how fast we were able to build, demonstrate, and deploy a solution with Oracle Cloud Infrastructure. We consistently recommend Oracle Cloud Infrastructure because it’s built for just this sort of enterprise production application.”

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**Sudhir Mehandru,**  
Cofounder and COO, Astute



## Get Exceptional Performance and Granular Control with Oracle Cloud Infrastructure

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Enterprise applications, high-performance computing, transactional database applications, real-time analytics—all these workloads require peak levels of performance and predictability that are often lacking in first-generation cloud environments. Oracle's next-generation cloud infrastructure offers powerful CPU options, massive memory capabilities, and dense storage capacity. It can deliver millions of transactions per second within a single compute instance at a superior price per transaction.

Oracle's high-bandwidth, low-latency cloud network connects these servers to file, block, and object storage resources. Highly available database options include two-node Oracle Real Application Clusters (RAC) and Oracle Exadata Database Machine, as well as Oracle Autonomous Data Warehouse Cloud—all running on the same infrastructure as bare metal and virtual machine instances.

Customers seeking the highest levels of performance for challenging workloads—such as processing jobs that require a tightly coupled infrastructure—can provision bare metal servers in conjunction with semi-persistent, nonvolatile memory express (NVMe) drives that have 51.2TB of capacity and are capable of 5 million I/O operations per second.

Graphics-intensive workloads such as engineering simulations and 3D rendering jobs can be directed to graphical processing units (GPUs) based on the NVIDIA Tesla P100 and V100 processors.

According to customer reports, the above scenarios often deliver equal or better performance than dedicated, on-premises database environments.







### **Gain Maximum Control**

Oracle Cloud enables you to run traditional enterprise apps along with cloud-native apps, all on the same platform, reducing operational overhead and enabling direct connectivity between both types of workloads. You can start small with a single virtual server and gradually expand to include an Oracle Exadata system, an Oracle RAC cluster, and bare metal servers that can accommodate the exact operating systems, middleware, databases, and applications that you need to install. In fact, you can run it all on the same networking fabric—a fully programmable and customizable virtual cloud network (VCN).

### **Integrated Governance and Control**

Users access Oracle Cloud Infrastructure resources via Oracle Identity and Access Management technology, which supports role-based access controls and granular allocation and auditing capabilities. Cloud administrators can set access policies and grant permissions to cloud resources, setting up specific compartments on a per-project, per-person, or per-group basis. All usage is rolled up under a single account structure, simplifying billing and administration.

At a macro level, Oracle protects Oracle Cloud Infrastructure with a highly trained, 24/7 network operations center staff. Single-tenant, bare metal servers are isolated from all other tenants, and no vendor software of any kind is run on these machines, giving customers complete control over the environment. Oracle Cloud is built around multiple layers of security and multiple levels of defense throughout the technology stack, from the application layer to the silicon layer.



## Become a Cloud Innovator

Longitude Research surveyed 730 senior IT leaders to determine key cloud trends<sup>5</sup>. Here are the top five motivations for moving to the cloud:

- Save on IT costs (33 percent)
- Improve IT resource management (32 percent)

- Update IT infrastructure (27 percent)
- Improve the speed of innovation (25 percent)
- Improve customer or client interactions (24 percent).

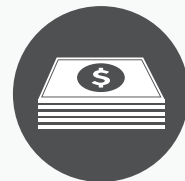
### Why Migrate to Oracle Cloud

#### Innovation



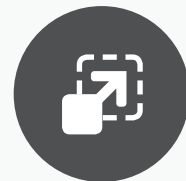
Accelerate business transformation

#### Cost



Improve resource utilization

#### Value



Add business value without infrastructure headaches

#### Peace of Mind



Lower risk with single-vendor accountability

#### Agility



Gain agility for rapidly changing environments

### Oracle Brings the Cloud to You

With Oracle Cloud Infrastructure, you can take advantage of a broad range of compute, storage, and network resources that include:

- A choice of deployment options including public cloud, traditional on-premises systems, and Oracle Cloud at Customer, an option to deploy a private cloud behind your firewall
- Exceptional performance, visibility, and control
- Tools for migrating Oracle workloads to the cloud.

If you can't move your data and applications to the public cloud because of data privacy concerns, industry regulations, or unique security requirements, you can still take advantage of the public clouds scalability, affordability, and ease by using Oracle Cloud technology in your own data center, behind your firewall. This solution— Oracle Cloud at

Customer—is ideal when data must remain on-premises for regulatory, privacy, or legal reasons.

Oracle can deploy and maintain an instance of Oracle Cloud Machine or Oracle Database Exadata Cloud Machine. Rather than purchasing hardware and software, you can simply subscribe to it and let Oracle handle every aspect of installation, configuration, patching, lifecycle management, upgrading, and monitoring. You get a mini Oracle Cloud—all fully managed—behind your firewall.

<sup>5</sup> Longitude Research, "Cloud Insights," study sponsored by Oracle and Intel, August 2017.



## Case in Point: High-Performance Computing Simulations on Oracle Cloud Infrastructure

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### Organization:

The Institute for CyberScience (ICS) at Penn State University provides HPC resources to help researchers solve computationally intensive problems.

Its state-of-the-art data center facility includes more than 1,300 servers with 23,000 computational cores, linked by a 100 Gbps network, along with 20 PB of data storage capacity (including 8 PB of flash storage).

This converged infrastructure enables researchers to perform advanced engineering simulations for manufacturing, nuclear energy, and other scientific domains, such as modeling weather patterns on Mars.

### Problem:

Despite the pool of infrastructure detailed, the ICS group continued to see escalating demands for compute, network, and storage capacity beyond what they had installed. Therefore, ICS sought to replicate the capabilities of this robust, on-premises HPC environment in the cloud. ICS added a new tier of HPC services based on Oracle Cloud Infrastructure that extends capacity beyond the bounds of its physical data center resources. These new offsite virtual compute resources are based on bare metal servers within Oracle Cloud Infrastructure.

### Success:

Oracle Cloud Infrastructure enables ICS to run more jobs simultaneously to accommodate peak HPC workloads. Its FastConnect functionality extends the data center network with low-latency, high-speed connectivity.

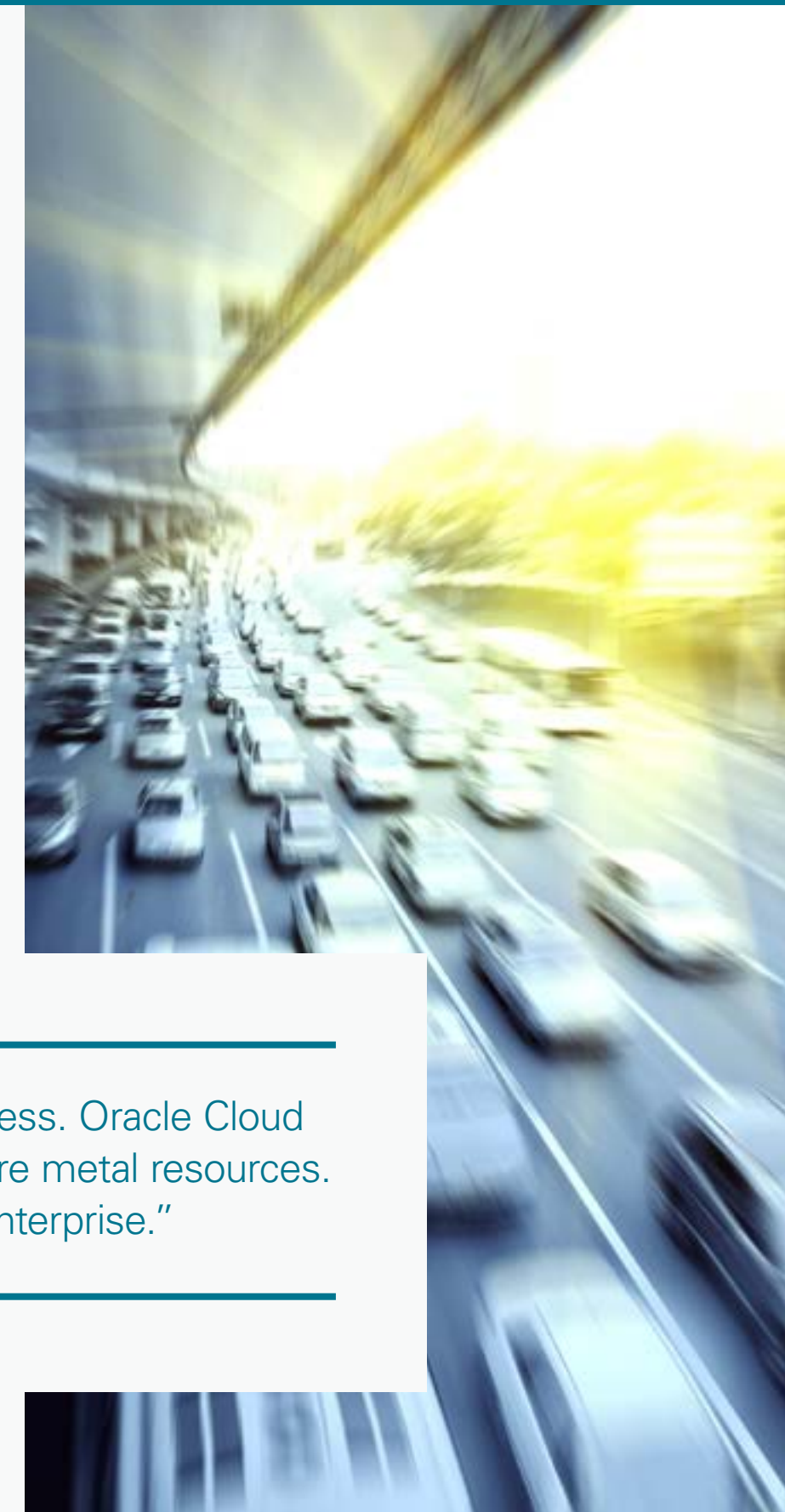
Scientific researchers now have a near limitless pool of compute and storage resources that streamlines research projects and maximizes funding, without adding management complexity.

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“Being able to seamlessly burst out to cloud providers is critical to our success. Oracle Cloud Infrastructure gives us performance and customizability, with access to bare metal resources. That’s critical for the performance requirements we need to support our enterprise.”

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**Chuck Gilbert, Technical Director and Chief Architect,  
Institute for CyberScience, Penn State University**







## Service Level Guarantees

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Oracle is the only major cloud provider to back its cloud offering with service-level agreements (SLAs) for performance, availability, and manageability. Oracle guarantees that its cloud resources are available for mission-critical enterprise applications as well as for processor intensive workloads such as engineering simulations, financial modeling, artificial intelligence, and machine learning.

- **Availability SLAs.** Your cloud workloads will experience outstanding uptime thanks to Oracle's high availability compute, block volume, object storage, and FastConnect services
- **Manageability SLAs.** Oracle is the first cloud vendor to provide manageability SLAs, ensuring you can manage, monitor, and modify your resources as you see fit
- **Performance SLAs.** It's not enough for your applications to be merely accessible. They should perform consistently—and Oracle is the first cloud vendor to guarantee performance levels.

SLAs are an integral part of production workloads, and a strong assurance for customers wanting to shift enterprise workloads to the cloud. Al Gillen, GVP of software development and open source at IDC, summed it up succinctly: "Customers expect service level commitments for uptime to mean that their applications are not only available, but manageable and performing as expected, regardless of where that application may be located. Unfortunately, many cloud SLAs don't make that broad commitment. Oracle's revised SLAs provide customers the guarantees they need to run mission-critical enterprise applications in cloud environments with confidence."



## Focus on Your Business, Not on the IT Underpinnings

Cloud computing is creating entirely new business categories and disrupting existing ones—and it's happening fast. Oracle built Oracle Cloud Infrastructure from the ground up to meet the requirements of large enterprises that want to reduce the cost of updating, maintaining, and operating corporate data centers. Moving your mission-critical workloads to Oracle Cloud Infrastructure enables you to focus on your core business instead of infrastructure forecasting, acquisition, hosting, and maintenance.

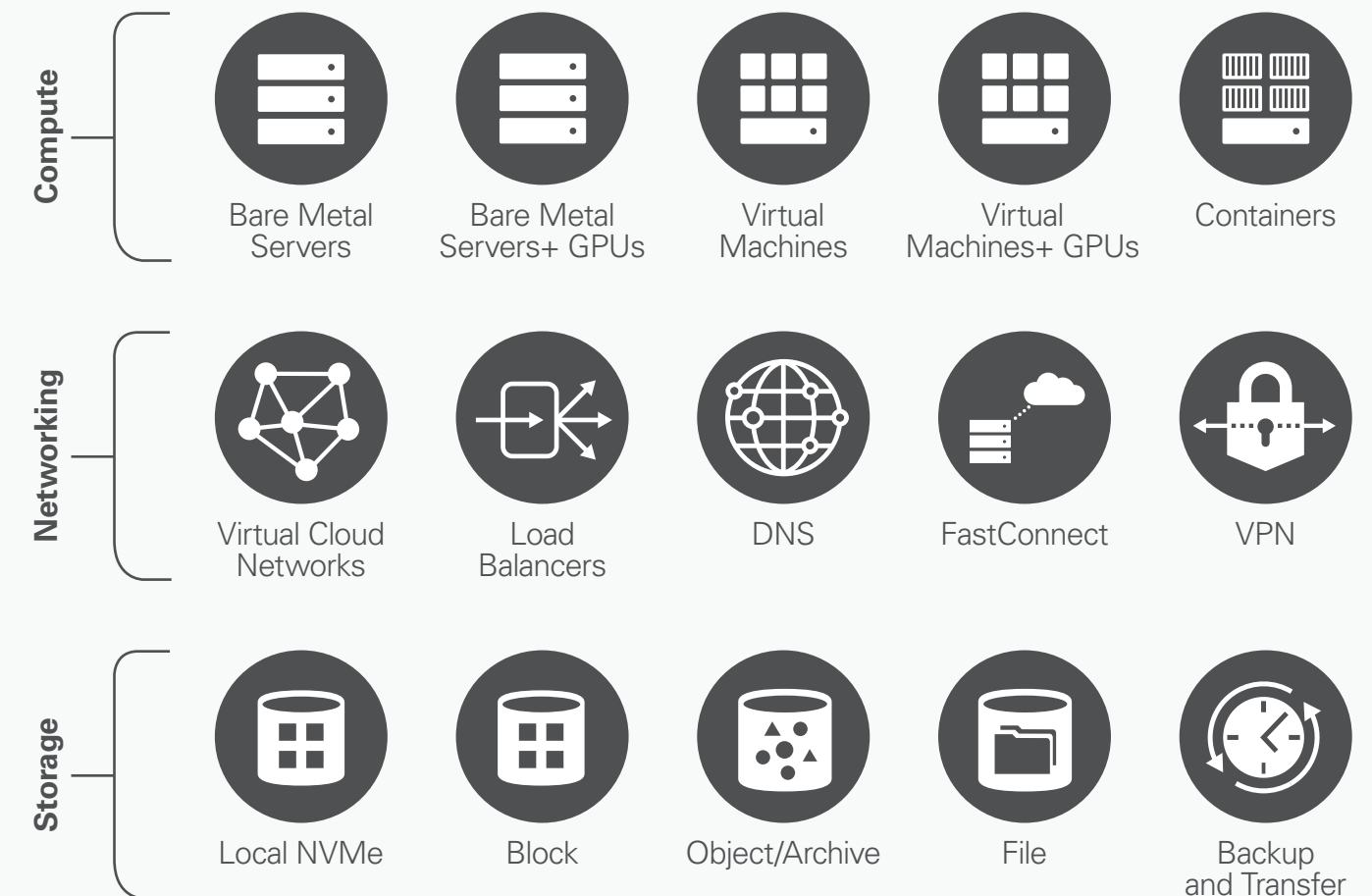
Oracle has everything you need to migrate and run Oracle applications quickly and easily, as well as to move traditional data center applications to the cloud—with no architecture changes. You can build new cloud-native applications on the same flexible cloud infrastructure, and leverage the core tenets of versatility, performance, governance, and predictable pricing to address all your enterprise requirements.

### Oracle Advanced Customer Services (ACS)

ACS provides complete lifecycle management of Oracle Applications Unlimited on Oracle Technology Cloud with industry leading Service-Level Agreements (SLAs), disaster recovery, and critical business transaction monitoring enabled by a cloud automation platform on top of Oracle Cloud Infrastructure. These application lifecycle services include: Planning, Transition and Validation, Application Design, Development and Test, and ongoing organizational support.

Test-drive Oracle Cloud Infrastructure now at [cloud.oracle.com/tryit](https://cloud.oracle.com/tryit).

### Oracle Cloud Infrastructure



Oracle Cloud Infrastructure's powerful compute, storage, and network resources support applications requiring millions of I/O operations per second, millisecond latency, and many gigabytes per second of guaranteed bandwidth.

Within a single offering, **Oracle Cloud Infrastructure** combines the benefits of public cloud (self-service, on-demand availability, and scalability) with the advantages usually associated with on-premises environments (predictability, performance, and control).

Oracle Cloud Infrastructure takes advantage of high-scale, high-bandwidth networks that connect cloud servers to high-performance local, file, block, and object storage. This delivers a cloud platform that yields the highest performance for traditional and distributed applications, as well as highly available databases. In short, Oracle Cloud Infrastructure is architected to support the applications enterprises have been running for years, as well as those they are creating for the future.

It also offers the ability to run everything—from small virtual machines (VMs) to large bare metal clusters and highly available databases—on the same isolated networks. These are accessible through the same APIs and console—allowing apps to have direct, low-latency access to high-performance databases running on physical or virtual servers in the same infrastructure.

## Cloud Essentials

Learn more about [Oracle Cloud Infrastructure](#), and find out what sets Oracle apart from other cloud providers. Try Oracle Cloud today. Go to [cloud.oracle.com/try it](https://cloud.oracle.com/try-it)

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