

## Partnering for Cloud Success



### Cloud Program

## Cloud Elite and Global Cloud Elite Partners

The Oracle PartnerNetwork (OPN) Cloud Program provides a system of preference for customers to identify partners who have differentiated expertise, skills and proven investment in Oracle Cloud Services. The highest program designation is earned by highly skilled and committed partners that have demonstrated full investment in a depth and breadth of Oracle Cloud expertise to provide comprehensive Oracle Cloud solutions. These partners have a proven track record evidenced by their ability to fully participate in the growth of Oracle Cloud business through sales contribution, solution development, as well as implementation and other services. These partners benefit from the highest engagement and commitment from Oracle for joint focused Cloud business growth, creating true competitive advantage.

Additionally, pairing this recognition with attributes of other OPN programs, including the Oracle Cloud Excellence Implementer (CEI) Program, provides customers with further information and guidance on partners' unique offerings and skills. The CEI program provides a clear and objective view of partner qualifications for implementing Oracle Software as a Service (SaaS) solutions at the cloud service module level within defined geographic regions. Oracle Cloud Excellence Implementers continually demonstrate expertise, successful track records and superior customer satisfaction in Oracle Cloud implementations. Look for the partner's specific CEI status on the [OPN Solutions Catalog](#).

# Accenture



Accenture is an **Oracle Global Cloud Elite Partner**. With 20+ years of experience and over 52,000 skilled Oracle consultants worldwide, Accenture is uniquely qualified to provide strategy, implementation, upgrade and outsourcing solutions across the entire Oracle stack. Together, Accenture and Oracle bring the best combination of products and services to help businesses and governments cost-effectively accelerate delivery of their digital transformations.



[Accenture Delivers Oracle Solutions](#)



[Accenture Oracle Customer Successes](#)

→ [Learn more about the Accenture Oracle Alliance](#)

# Deloitte



**Deloitte.**

Deloitte is an **Oracle Global Cloud Elite Partner**. Deloitte also earned top honors in the 2015 Oracle Excellence Awards for Cloud Transformation Global Partner of the Year. The award recognizes innovation through cloud technology, acknowledging Deloitte's impact in the market and the importance of global partner relationships. Deloitte member firms throughout the world provide access to 17,300 professionals who collectively possess deep industry and functional knowledge across Oracle's full line of applications and technology. Reflecting its commitment to client satisfaction, Deloitte has been consistently recognized by analysts as a leader in Oracle implementation-related services.



[Deloitte Delivers Oracle Solutions](#)



[Deloitte Oracle Customer Successes](#)

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# KPMG



KPMG is an **Oracle Global Cloud Elite Partner**. KPMG and Oracle have been partners for 26 years – a long and prosperous relationship that has grown dramatically in the past year. As KPMG sought to re-imagine consulting, Oracle has been the go-to partner with great platforms to drive the KPMG vision forward. KPMG helps companies transform their business operations to become more efficient and competitive by leveraging Oracle’s innovative products. In 2016, KPMG received 6 Oracle Excellence Awards. KPMG is also one of the first Oracle partners to achieve Advanced Specialization distinction for Oracle Financials Cloud and for Oracle Global Human Resources Cloud.

## [KPMG Oracle Capabilities](#)



## [KPMG Oracle Customer Successes](#)

→ [Learn more about the KPMG-Oracle Alliance](#)

# Hitachi, Ltd.



 **Hitachi Consulting**

Hitachi Consulting is an **Oracle Cloud Elite Partner** and is the digital solutions and management consulting business of Hitachi Ltd., a global technology and social innovation leader. Hitachi Consulting is a catalyst for positive business change, propelling organizations to accelerate market disruption and drive digital transformation. Hitachi Consulting helps customers innovate faster, establish new revenue streams, and respond to global dynamics with insight and agility. They collaborate with customers to create solutions that help maximize operational efficiency and delivers measurable, sustainable business results.



[Hitachi Consulting Delivers Oracle Solutions](#)



[Hitachi Oracle Customer Successes](#)

→ [Learn more about the Hitachi Consulting Oracle Alliance](#)

# IBM



IBM is an **Oracle Cloud Elite Partner**. For over 25 years, IBM and Oracle have worked together to solve complex business problems for our clients. Today, we're helping more than 140,000 organizations of all sizes change the way they do business. Our joint clients benefit from the strength and stability of the Oracle and IBM alliance, which offers more than 14,000 IBM consultants. IBM provides Oracle solutions that mitigate risk, boost efficiency and lower total cost of ownership for its clients.



[IBM Delivers Oracle Solutions](#)



[IBM Oracle Customer Successes](#)

→ [Learn more about the IBM Oracle Alliance](#)

# Infosys



Infosys is an **Oracle Cloud Elite Partner**. Infosys is a global leader in consulting, technology, and outsourcing solutions. As a proven partner focused on building tomorrow's enterprise, Infosys enables clients in more than 30 countries to outperform the competition and stay ahead of the innovation curve. Infosys and Oracle have forged a strong alliance with a vision to help customers maximize benefits and achieve high performance through business transformation.



[Infosys Oracle Offerings](#)



[Infosys Oracle Customer Successes](#)

→ [Learn more about the Infosys Oracle Alliance](#)

# PwC



PwC is an **Oracle Cloud Elite Partner**. PwC and Oracle bring together extensive business and technology backgrounds to help solve complex business problems by leveraging powerfully innovative Oracle technology. PwC takes a holistic view of businesses to enable innovation and growth from strategy through execution. PwC has more than 184,000 people in 157 countries with over 3,600 Oracle-dedicated professionals. With deep industry-based technology expertise, they collaborate and share knowledge to envision what's possible and turn the possibilities into reality.



[\*\*PwC Delivers Oracle Business Solutions\*\*](#)



[\*\*PwC Oracle Customer Successes\*\*](#)

→ [\*\*Learn more about the PwC Oracle Alliance\*\*](#)

# TCS



**TATA**  
CONSULTANCY  
SERVICES

TCS (Tata Consulting Services) is an **Oracle Cloud Elite Partner**. Tata Consultancy Services is a leading IT services and consulting firm that first deployed Oracle solutions in 1987. Today, TCS designs, implements and maintains Oracle-enabled solutions for the world's leading companies, bringing speed, agility and mobility to the modern enterprise.



[TCS Oracle Offerings](#)



[TCS Oracle Customer Successes](#)

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