ORACLE BUSINESS ACCELERATOR FOR CONSUMER GOODS: CONSUMABLES - PERSONAL & HOUSEHOLD

Oracle E-Business Suite Release 12.1.3

KEY FEATURES

QUICK FACTS

- 45 business flows
- 44 Oracle E-Business Suite products

NEW IN RELEASE 12.1

- New Product Development
- Formula & Recipe Management using Least Cost Formulation
- Item Regulatory Information
- Product Stability Studies
- Detailed Costing
- Trade Promotions
- Deductions & Claims Management
- Rule Based Settlements
- Service Escalations Support
- Manufacturing (OPM) integrated Landed Cost Management
- Credit & Collection Management
- Asset Impairment
- Financials Intelligence
- Procurement Contract Management
- Sourcing Cost Factors
- Change Management on Internal Sales Order
- Item Orderability
- Reverse Auction
- Procurement Intelligence

ACCELERATOR ASSETS

Leading Practice

- Business Flows
- Functionality Guide
- Industry Footprint

Education & User Acceptance

- Videos
- Flow Scripts
- Process Models
- Business Case Presentation

Project Team

- How-to Guides
- Online Configuration Tool

The Comprehensive Solution for Businesses of Any Size

Oracle Business Accelerators deliver world-class functionalities that answer challenges faced by Consumer Goods: Consumables manufacturers.

Consumer Goods - Consumables manufacturing industries face intense global competition and strive to improve sales and trade efficiency to keep their total costs low while maintaining compliance and customer satisfaction. Organizations need to innovate and support specialty products while adhering to regulatory compliances.

Business applications must be scalable to enable growth with minimized initial implementation outlay, protecting your investment over time.

Sample Key Business Flows Enabled

Concept to Produce

- Execute trial pilot manufacturing batches with different process parameters
- Develop new formulations and product recipes derived from pilot batches
- Consider least cost formulation techniques to optimize best recipe before release for commercial use
- Compliance to e-signatures, item regulatory information and its traceability

Stability Study Development to Evaluation

- Plan and setup stability study requirements using an approval process
- Launch and execute stability study tests as per protocol
- Evaluate test results with respect to product characteristics and test storage conditions
- Determine product shelf life and ideal storage conditions

Execute Trade Promotion to Analysis

- Improve trade promotions and retail execution
- Create and extend new trade promotions
- Evaluate promotion effectiveness as part of execution

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Functions Covered				
Financials	**Distribution**	**Process Manufacturing**	**Maintenance**	**Sales, Service & Channel Management**
• Organizational Budgeting • Receivable & Revenue Reconciliation • Employee Expense Management • Accounts Payable Management • Customer Online Self-Service • Auditing, Controls, and Approvals • Fixed Asset Accounting • Asset Impairment • Customer Collections Management • Inter-company Transactions • Accounting Close Cycle • Financial Reporting • DBI Financial Analytics	• Procurement Contract Management • Sourcing • Reverse Auction • Requisitions Management • Goods / Services Procurement • Landed Cost Management • DBI Procurement Analytics • Order Management • Drop Shipments • Item Availability & Orderability • Shipping & Returns	• New Product Development • Formula & Recipe Management using Least Cost Formulation • Item Regulatory Information • Product Stability Studies • Customer Collaboration & Forecasting • Global Planning & Scheduling • Manufacturing & Manufacturing Execution Systems • Lot Genealogy & Traceability • Electronic Signatures • Quality Management • Product & Process Non-Conformances with Corrective Action • Landed Cost Management integrated with Manufacturing (OPM) • Detailed Product & Co-Product Costing • Inventory Count • Change Management on Internal Sales Orders	• Asset Purchase & Maintenance • Maintenance Failure Analysis • Emergency Maintenance • Rebuildable Asset Management • Maintenance Forecasting & Budgeting	• Telesales • Opportunity & Pipeline Management • Lead Capture & Qualification • Quote Management • Trade Promotions • Deductions and Claims Management • Rule Based Settlements • Install Base Tracking • Service Request Management • Escalations Support
Modules Included				
Financials	**Distribution**	**Process Manufacturing**	**Maintenance**	**Sales, Service & Channel Management**
• General Ledger • Receivables • Internet Expenses • Payables • Assets • iAssets • Internet Receivables • Cash Management • Advanced Collections • Legal Entity Configurator • Financials Intelligence • Web ADI • Workflow • E-Business Tax	• Procurement Contracts • Sourcing • Purchasing • iProcurement • Services Procurement • Landed Cost Management • iSupplier Portal • Procurement Intelligence • Advanced Pricing • Order Management • Shipping Execution	• Process Manufacturing Product Development • E-Records • Collaborative Planning • Constraint Based Optimization • Advanced Supply Chain Planning • Process Manufacturing Process Execution • Manufacturing Execution Systems for Process Manufacturing • Process Manufacturing Financials • Inventory Management	• Enterprise Asset Management	• TeleSales • Scripting • Sales • Quoting • Channel Rebates & Point of Sales Management • TeleService • Universal Work Queue • Install Base • Interaction Center Technology

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